```
1
               IN THE UNITED STATES DISTRICT COURT
               FOR THE EASTERN DISTRICT OF TEXAS
 2
                       MARSHALL DIVISION
 3
   MASS ENGINEERED DESIGN, INC. *
                                     Civil Docket No.
                                     2:06-CV-272
 4
   VS.
                                     Marshall, Texas
 5
                                     November 13, 2008
   ERGOTRON INC., ET AL
                                     1:00 P.M.
6
                       TRANSCRIPT OF TRIAL
 7
               BEFORE THE HONORABLE LEONARD DAVIS
                  UNITED STATES DISTRICT JUDGE
 8
                           AND A JURY
9
   APPEARANCES:
                          MR. MAX TRIBBLE
10
  FOR THE PLAINTIFF:
                          Susman Godfrey
11
                          1000 Louisiana St., Suite 5100
                          Houston, TX 77002
                          MR. JUSTIN NELSON
12
                          MR. JAY NEUKOM
13
                          Susman Godfrey
                          1201 Third Avenue, Suite 3800
14
                          Seattle, WA 98101
                          MR. OTIS CARROLL
15
                          Ireland Carroll & Kelley
                          6101 South Broadway, Suite 500
16
                          Tyler, TX
                                      75703
                          MR. FRANKLIN JONES
                          Jones & Jones
17
                          201 East Houston Street
18
                          Marshall, TX 75670
                          MR. GREG MAAG
19
                          MR. JONATHAN PIERCE
                          Conley Rose
20
                          600 Travis Street, Suite 7100
                          Houston, TX
                                        77002
21
   APPEARANCES CONTINUED ON NEXT PAGE:
22
   COURT REPORTERS:
                          MS. SUSAN SIMMONS, CSR
                          MS. JUDY WERELINGER, CSR
2.3
                          Official Court Reporters
                          100 East Houston, Suite 125
24
                          Marshall, TX
                                         75670
                          903/935-3868
   (Proceedings recorded by mechanical stenography,
   transcript produced on CAT system.)
```

```
1
 2
   APPEARANCES CONTINUED:
3
   FOR THE DEFENDANTS:
                          MR. KURT NIEDERLUECKE
   (Ergotron, Inc.)
                          MS. LORA FRIEDEMANN
 4
                          MR. GRANT FAIRBAIRN
                          MS. LAURA MYERS
 5
                          Fredrikson & Byron
                          200 South Sixth St., Suite 4000
                          Minneapolis, MN
                                            55042
6
                          MR. ERIC FINDLAY
 7
                          Ramey & Flock
                          100 East Ferguson, Suite 500
8
                          Tyler, TX 75702
9
                          MR. CRAIG TYLER
   (Dell, Inc.)
10
                          Wilson Sonsini Goodrich & Rosati
                          8911 Capital of Texas Highway
11
                          Westech 360, Suite 3350
                          Austin, TX
                                        78759-7247
12
                          MR. BLAKE ERSKINE
                          Erskine & McMahon
13
                          P.O. Box 3485
                          Longview, TX
                                          75606
14
                          MR. MATT REED
                          MS. NATALIE MORGAN
15
                          Wilson Sonsini Goodrich & Rosati
                          12235 El Camino Real, Suite 200
16
                          San Diego, CA
                                           92130
17
18
19
                        PROCEEDINGS
20
                  COURT SECURITY OFFICER: All rise.
21
                  (Jury in.)
22
                  THE COURT: Please be seated.
                  All right. Did the parties have the
2.3
   times on the morning videos?
25
                  MR. TRIBBLE: We do, Your Honor.
```

```
The first one played, Henry Garrana, was 44 seconds.
 1
 2
   That was all Plaintiff. The second Garrana was
   Plaintiffs, 6 minutes, 13 seconds; Defendants, 3
 3
   minutes, 27 seconds.
 4
 5
                  And I think we're ready now to play
   Mr. Santandrea, the product marketing manager at Dell.
 6
 7
                  THE COURT: Santandrea, what's the time
 8
   on that?
 9
                  MR. TRIBBLE: It's 22 minutes, 56 seconds
10
   for Plaintiff; 3 minutes, 11 seconds for Defendants.
11
                  THE COURT: All right. Very well.
12
                  You may proceed.
13
                  (Video playing.)
14
                  QUESTION: Do you understand you are here
15
   testifying as Dell's 30(b)(6) witness?
16
                  ANSWER: Yes.
17
                  QUESTION: Do you know what that means?
18
   That your testimony binds the corporation?
19
                  ANSWER: That -- yes.
20
                  QUESTION: Mr. Santandrea, what is your
21
   job?
22
                  ANSWER: I am a product marketing manager
   at Dell.
2.3
24
                  QUESTION: Does your job also include
25
   sales of non-Dell-branded monitors?
```

```
1
                  ANSWER:
                          No.
                  QUESTION: What is the difference between
 2
3
   a Dell-branded monitor and a non-Dell-branded monitor?
                  ANSWER: A Dell-branded monitor is a
 4
 5
   monitor that has been engineered and manufactured by
   Dell.
6
 7
                  QUESTION: You work to have a higher
8
   margin for Dell-branded products than non-Dell-branded
9
   products, correct?
10
                  ANSWER: Yes.
11
                  OUESTION: Does Dell believe that the
12
   Mass Engineered Design monitors are critical to the
   financial and healthcare markets?
13
14
                  ANSWER: Through our investigation and
15
   speaking with the product manager who was most closely
16
   associated with Mass Engineered and the product, it did
   not seem as a critical part of the offering.
17
18
                  QUESTION: You are aware that at one
19
   point Dell did think that Mass was a critical part of
20
   the offering for those markets, correct?
21
                  ANSWER: It's difficult to say what was
22
   thought at the time. But it was included in what we
2.3
   call the configurator where we sell computers.
24
                  QUESTION: Can you please -- you see
25
   where it says Mass Engineered Design on Line 35 right
```

```
1
   here?
 2
                  ANSWER: I do see it.
 3
                  QUESTION: Can you please read Column 1
   of that spreadsheet, please?
 4
 5
                  ANSWER: Niche, special applications
   provide dual, triple, and quad flat panel solutions
6
   critical to financial and healthcare markets not
8
   available through distribution.
9
                  QUESTION: Mr. Santandrea, does that
10
   refresh your recollection about whether, as of the time
   of this spreadsheet, Mass -- excuse me -- Dell thought
11
12
   that Mass Engineered Design monitors were, quote,
13
   critical to financial and healthcare markets, end quote?
14
                  ANSWER: I'm not sure what information
15
   this spreadsheet is representing.
16
                  QUESTION: Okay. So just so I'm clear
17
   and the jury is clear --
18
                  ANSWER: Uh-huh.
19
                  QUESTION: -- you don't know whether --
20
   when Dell wrote critical to financial and healthcare
21
   markets whether Dell actually meant that it was critical
   to financial and healthcare markets?
22
2.3
                  ANSWER: Well, it says critical to
24
   financial and healthcare markets, but I'm not sure what
25
   they meant.
```

```
QUESTION: What do you think they meant?
 1
 2
                  ANSWER: It could be a variety of things.
 3
                  QUESTION: Do you think that it meant
   that Mass monitors were critical to those markets, to
 4
 5
   selling products in those markets?
                  ANSWER: Can I see what the title of this
 6
 7
   column is?
 8
                  QUESTION: Absolutely. It's entitled
 9
   reason for existence.
                  Does that refresh your recollection or
10
11
   your testimony for me and the jury about whether in a
12
   column titled reason for existence, when Dell wrote
13
   critical to financial and healthcare markets, whether
   Dell actually meant that it was critical to healthcare
14
   and financial markets?
15
16
                  ANSWER: It's -- it's hard to say.
                                                       I --
17
   I don't know what -- where this is coming from.
18
   don't know if this is marketing speak or if this is an
19
   internal reference.
20
                  QUESTION: Can you tell us any other
21
   reason besides what it says, that Mass Engineered Design
   is, quote, critical to financial and healthcare markets,
22
2.3
   end quote, why you would have said that, besides the
24
   obvious, that it was critical to financial and
25
   healthcare markets?
```

```
ANSWER: I don't know what this document
1
   is, but we do training for salespeople, and I could see
 2
   how we would give a summary of products to the
 3
   salespeople to help them understand where things go.
 4
 5
                  And usually training the salespeople
   tends to be pretty extreme so that they get the point.
6
 7
                  QUESTION: Do you call Ergotron critical
8
   to financial and healthcare markets?
9
                  ANSWER: It does not say critical in that
10
   cell.
11
                  QUESTION: Can you please read the second
12
   to last sentence starting with I understand allowed,
13
   please?
                  ANSWER: I understand your solution is
14
15
   better, and that's where we are moving.
16
                  QUESTION: You don't dispute, do you,
   that this is Dell telling Mass that, quote, I understand
17
18
   your solution is better, end quote, correct?
19
                  ANSWER: It says that in the e-mail, and
20
   yes, it appears to be from Dell.
21
                  QUESTION: And will you please tell me
   and the jury what the subject of the e-mail is?
22
2.3
                  ANSWER: The subject is re: Mass
24
   Multiples monitors.
25
                  QUESTION: In your role as product
```

1

2

3

4

5

6

8

9

10

11

13

16

18

19

20

21

25

```
manager of displays in North America, does Dell have a
   preference for selling Dell-branded monitors as opposed
   to non-Dell-branded monitors?
                  ANSWER: We focus more of our energies on
   selling Dell-branded monitors. However, we listen to
   the customer. And if the customer requests another
   brand, we will sell it to them to the best of our
   abilities.
                  QUESTION: Unless the customer requests
   it, you're not going to give it to them; is that right?
                  ANSWER: We offer other -- we offer
12
   third-party monitors on our web for sale.
                  OUESTION: But if the customer doesn't
14
   request a third-party monitor, you are going to provide
15
   them, as a default, the Dell-branded monitor, right?
                  ANSWER: I can't control, in general,
17
   what the salespeople are doing. Our goal ultimately,
   when we sell product, is to listen to the customer and
   sell them really what they want.
                  So if we are offering a Dell-branded
   product that meets their needs, then that is the one we
22
   want to sell to them. If they request features or
   functions that are available in a third-party monitor
2.3
24
   that are not available in a Dell monitor, the right
   thing for the salesperson to do is to sell that
```

```
1
   third-party monitor or what the customer wants.
                  QUESTION: All else equal, you would sell
 2
   a Dell-branded monitor before a non-Dell-branded
3
   monitor, right?
 4
 5
                  ANSWER: I believe that the Dell-branded
   products would be sold primarily.
6
 7
                  QUESTION: And could you please read the
8
   first bullet point under margin on Page 3?
9
                  ANSWER: Dell-branded mix. Currently
10
   sell all Dell-branded peripherals for desktops --
   desktop notebooks. Always quote Dell-branded unless
11
12
   specifically asked to quote third-party equipment.
13
                  QUESTION: That's Dell's policy, right?
                  ANSWER: I am not aware of what this
14
15
   presentation comes from, and I'm not aware of a
   specifically written policy to that end elsewhere.
16
17
                  OUESTION: What is written here is no
18
   different really from what you just testified, which is
19
   all else equal, you will sell a Dell-branded product
20
   before you sell a non-branded -- Dell-branded product,
21
   correct?
22
                  ANSWER: It's -- the part I don't like
   about this is that it doesn't capture the customer needs
2.3
24
   aspect of what I said.
25
                  QUESTION: Well, it's right there.
```

```
says if -- they're specifically asked to quote
1
 2
   third-party equipment. So if the customer asks for
   third-party equipment, you will give them a quote,
 3
   right?
 4
 5
                           Oh, if they specifically ask for
                  ANSWER:
   third-party equipment. But what's not captured here is
6
 7
   the idea that if they are asking for a product of a
8
   certain feature and we -- the Dell-branded is only
9
   similar, that I would say that the salesperson should go
10
   to the third-party products.
11
                  QUESTION: Assuming the features were the
12
   same -- I think you just said this; that if the features
13
   were the same, you would want the customer to buy a
   third-party stand with Dell-branded monitors as opposed
14
15
   to a multiscreen stand with other monitors attached to
16
   it, right?
17
                  ANSWER: I think if the -- if it was more
18
   profitable to do so, then that would be the choice.
19
                  QUESTION: For displays, how many of the
20
   Dell-branded products are basically made entirely by
21
   somebody else and then -- as you call it, OEM, and then
22
   the Dell brand goes on, and how many of them are those
2.3
   that Dell is more actively involved in, as you just
   described?
24
25
                  ANSWER: At this time, our current
```

```
products, from what I understand, none of them are
 1
   strictly OEM, Dell-branded someone else's products. We
 2
   are involved with the engineering of them.
 3
                  QUESTION: Where are they manufactured?
 4
 5
                  ANSWER: They're manufactured mostly in
   Taiwan and China.
 6
 7
                  QUESTION: The panel and technology
 8
   provider is a third party, or is it Dell-owned?
 9
                  ANSWER: It is a third-party.
10
                  QUESTION: After that there is, then, a
11
   factory that puts all the components together, and
   that's a third party that you were just describing; is
12
   that right?
13
14
                  ANSWER: Yes. That we call a system --
15
   it's a sort of a systems integrator that puts the parts
16
   together.
17
                  QUESTION: Those systems integrators are
18
   in Asia?
19
                  ANSWER:
                          They are.
20
                  QUESTION: They are in Singapore?
21
   that what you said?
22
                  ANSWER: One of them, I know, is in
2.3
   China, and I believe the other one is in Taiwan or
   China.
24
25
                  QUESTION: If a monitor was purchased at
```

```
around the same time as the stand, one would think that
1
 2
   the stand is being used for the monitor; is that right?
                  ANSWER: It's -- it's difficult to quess
 3
   what the customer is doing with the products that they
 4
 5
   buy from us.
6
                  QUESTION: You're sitting here today as
 7
   Dell's corporate representative unable to tell me and
   the jury whether, when a customer buys a stand at the
8
9
   monitor -- and a monitor at the same time, you don't
10
   know how they're using those two products?
11
                  ANSWER: It is -- it's difficult to
12
   quess, because our monitors generally come with stands.
13
   So that other mount could be used for an already
14
   existing monitor that they have.
15
                  QUESTION: Sitting here today, can you
16
   think of any other use for a multiscreen stand besides
17
   putting monitors on that stand?
18
                  ANSWER: No. I believe the multi-monitor
19
   stand is for putting monitors on it.
20
                  QUESTION: When Dell sells an LCD, it
21
   tries to sell a stand to go with it?
22
                  ANSWER: We sell a number of peripherals,
2.3
   and a more fully featured monitor stand is one of many
24
   peripherals that we offer to sell when someone buys a
25
   monitor that already has a stand.
```

```
1
                  QUESTION: When Dell buys a third-party
   product, does it give the third-party notice of the
 2
   amount of units Dell intends to sell over a certain time
 3
   period in the future?
 4
 5
                  ANSWER: It depends. We do have a
   forecasting mechanism or process at Dell for third-party
6
 7
   products.
 8
                  QUESTION: Your best testimony, as we sit
9
   here today as Dell's corporate representative, is that
10
   you believe that Ergotron is on the forecast list,
11
   correct?
12
                  ANSWER: I believe at -- either at this
13
   time or in the past, that Ergotron products have been on
14
   the forecasted list.
15
                  QUESTION: Can you please tell us and the
16
   jury how long Dell will provide Ergotron forecasts for
   the future purchases of the all-in-one monitor and
17
18
   chassis stand?
19
                  ANSWER: The document says Dell will
20
   provide Ergotron with a 12-month rolling forecast on a
21
   monthly basis.
22
                  QUESTION: Have Dell or any of its
   customers ever complained about Ergotron's products?
2.3
24
                  ANSWER:
                           In my role, I do not get some of
25
   that or get that particular feedback.
```

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

```
QUESTION: As a corporate representative
for Dell sitting here today, are you aware of any
complaints that either Dell or its customers have had
regarding Ergotron products?
               ANSWER: No, I'm not aware of any.
               QUESTION: Could you please tell me and
the jury how many computers Dell sold to Merrill Lynch
in this one purchase order?
               ANSWER: Upon looking at the document
more, I believe this is more of a receipt for a purchase
order, but -- just to be clearer, according to this
receipt, in Line 1, it says a quantity of 23,500 of what
appears to be Dell GX260D desktop computers.
               QUESTION: Can you please tell me and the
jury how much Merrill Lynch paid Dell for those 23,500
computers alone?
               ANSWER: They paid in the -- under the
cost center amount, $16,920,000.
               QUESTION: Merrill Lynch also bought
23,500 DS 100 devices?
               ANSWER: Line 2 indicates a quantity of
23,500 desk stand 100 products were purchased.
               QUESTION: Can you please tell me and the
jury what Merrill Lynch paid for those 23,500 units?
               ANSWER: According to a field indicated
```

```
1
   here, cost center amount, it says $2,820,000.
                  QUESTION: Can you please tell me and the
 2
 3
   jury how many monitors Merrill Lynch bought from Dell?
                  ANSWER: In Line 3, there's a quantity of
 4
 5
   47,000 products, which appears to be the Dell UltraSharp
   1702 flat panel.
6
 7
                  QUESTION: That is a -- that is a
8
   Dell-branded monitor?
9
                  ANSWER: It says Dell UltraSharp 1702
10
   flat panel.
11
                  QUESTION: Yes or no, is it a
   Dell-branded monitor?
12
13
                  ANSWER: Yes.
14
                  QUESTION: Why do you think Merrill Lynch
15
   purchased 23,500 stands at the same time it purchased
16
   exactly double that amount of monitors?
17
                  ANSWER: It's difficult to say what
18
   they're going to do with the products.
19
                  QUESTION: You are really telling me and
20
   the jury under oath that you have absolutely no idea why
21
   Merrill Lynch would buy 23,500 stands at the exact same
   time it bought 47,000 monitors?
22
2.3
                  ANSWER: All of our Dell monitors include
   their own stands. So the Desk Stand 100 could be used
24
25
   for already existing monitors. I don't know.
```

```
1
                  QUESTION: What is your best system as
 2
   your personal -- in your personal capacity or in Dell's
   30(b)(6) capacity corporate representative, about why
 3
   Merrill Lynch bought 23,500 stands at the same time it
 4
   bought 47,000 units?
 5
                  Please tell us under oath what your best
 6
 7
   testimony is.
 8
                  ANSWER: It's impossible to know from
 9
   this information what they did with the products.
                  QUESTION: I just want to confirm for me
10
11
   and the jury that your testimony is that you have no
   idea -- that Dell has no idea why Merrill Lynch bought
12
13
   23,500 stands with the opportunity to put two monitors
   on each stand at the exact same time it bought 47,000
14
15
   monitors?
16
                  ANSWER: They could do many things with
17
   those products.
18
                  QUESTION: You're telling the jury that
19
   Dell has no idea about whether Merrill Lynch put those
20
   47,000 monitors on each of the two monitor heads on the
21
   DS 100?
22
                  ANSWER: According to this information,
2.3
   it's impossible to tell.
24
                  QUESTION: The jury will have to tell,
25
   correct?
```

```
ANSWER: If -- if they're asked the
1
   question, I guess they will decide.
 2
                  QUESTION: Do you believe that a
 3
   reasonable jury could conclude that Merrill Lynch was
 4
 5
   going to put the 47,000 monitors it bought on the 23,500
   stands that it bought at the exact same time in the
6
 7
   exact same purchase order?
 8
                  ANSWER: That is one possible use of
9
   these products.
10
                  QUESTION: I think you testified earlier
   that you can think of no other use for the monitor
11
12
   stand, besides putting monitors on them; is that right?
13
                  ANSWER: At this time, I think that using
   them for what they are intended for is the best possible
14
15
   use.
16
                  QUESTION: Using them for what they are
   intended for is to put monitors on them, correct?
17
18
                  ANSWER: Yes.
19
                  QUESTION: Mr. Santandrea, you would
20
   characterize Merrill Lynch as one of the biggest
21
   purchasers, if not the biggest purchaser, of Ergotron's
   stands?
22
2.3
                  ANSWER: While I'm familiar with the
24
   spreadsheet, I didn't add up every -- every customer.
25
                  QUESTION: Do you think that selling
```

```
1
   38,169 units to one customer represents a large customer
 2
   of both Dell and Ergotron?
                  ANSWER: It's difficult to categorize
 3
   that as large.
 4
 5
                  QUESTION: What does the e-mail say?
                  ANSWER: In the body it says, Ann and
6
 7
   Kip, per the e-mail below, we have a problem at Merrill
          They have been a huge purchaser of the Ergotron
8
   product, and it does not appear that they are being
10
   taken care of.
11
                  QUESTION: Do you agree with that
   assessment from a Dell employee, sitting here as Dell's
12
13
   corporate representative?
14
                  ANSWER: It's difficult to say what this
15
   person means by huge.
16
                  QUESTION: Can you please read for the
   jury the subject of the e-mail?
17
18
                  ANSWER:
                           The subject line is FW: Order
19
   for the 1,970 Dell GX620, and then in parentheses,
20
   defective Ergotron dual display stands.
21
                  QUESTION: You don't doubt, do you, that
22
   Merrill Lynch was complaining about Ergotron's defective
2.3
   dual display stands?
24
                  ANSWER: According to this document, I
25
   can't see that they were complaining.
```

```
1
                  QUESTION: Could you please read the
 2
   third sentence?
 3
                  ANSWER: There is an apparent defect with
   the stands where the mounting arm cannot tighten down
 4
   enough to hold the monitors without sliding down.
 5
                  QUESTION: You don't doubt, do you, that
6
 7
   Merrill Lynch was complaining to Dell about Ergotron's,
8
   quote, defective stands?
9
                  ANSWER: The e-mail says that there is an
10
   apparent defect with the stands.
11
                  QUESTION: Do you see the e-mail from
   Emily Malek, dated Thursday, November 30th, 2006? Could
12
13
   you please read that e-mail aloud?
14
                           The e-mail says, I put overnight
                  ANSWER:
15
   shipping on seven orders. If Merrill Lynch can have at
16
   least 300 to 600 by 12/11, we should be okay. If -- it
   says, MO can ship, great, but we need at least 300
17
18
   stands, 600 monitors. Let me know. I'm scared about
19
   Ergotron. They usually don't have much supply.
20
                  QUESTION: That's how Dell felt as of
21
   November 30th, 2006, correct?
22
                  ANSWER: I see that Emily Malek wrote the
2.3
   e-mail, and she has a Dell address.
24
                  QUESTION: Sitting here today as Dell's
25
   30(b)(6) corporate representative, is that how Dell felt
```

```
as of this time?
1
 2
                  ANSWER: It looks like this is an e-mail
3
   that Emily wrote.
                  OUESTION: Besides this e-mail where
 4
 5
   Emily Malek states she is, quote, scared about Ergotron,
   they usually don't have much supply, correct?
6
 7
                  ANSWER: The e-mail says, I'm scared
8
   about Ergotron.
                  QUESTION: You recall our discussion that
9
10
   Merrill Lynch paid Dell $16,920,000 for the 23,500
11
   computers?
12
                  ANSWER: Yes, I recall.
13
                  QUESTION: Do you recall our discussion
   that Merrill Lynch paid Dell 2,820,000 for the 23,500
14
   DS 100 stands?
15
16
                  ANSWER: Yes I, recall.
17
                  QUESTION: What was the total amount in
18
   this one purchase order?
19
                  ANSWER: On the third page of Exhibit 17,
20
   at the top, I see a field that indicates PO amount, and
21
   it says $33,493,520.
22
                  QUESTION: Didn't Dell advertise selling
2.3
   multiscreen stands and displays at the same time?
24
                  ANSWER: Yes. I recall seeing
25
   advertisements.
```

```
1
                  QUESTION: You said a reasonable jury
 2
   could conclude that the customer was going to use the
   standards to put the monitors bought in the same
 3
   purchase order on at the same time, right?
 4
 5
                  ANSWER: That's a possible conclusion.
                  (End of video clip.)
 6
 7
                  MR. TRIBBLE: Now, Your Honor, if it
 8
   please the Court, we have the deposition of Shala
 9
   Stevenson. She's a software peripheral representative
10
   of Dell. The running time on this is 4 minutes, 54
   seconds for Plaintiff and 55 seconds for Defendants.
11
12
                  THE COURT: Okay. You may proceed.
13
                  (Video playing.)
14
                  QUESTION: Please state your name for the
15
   record.
16
                  ANSWER: Shala Stephenson.
17
                  QUESTION: Did you used to go by Shala
18
   Schwarze?
19
                  ANSWER: Yes.
20
                  QUESTION: What was your position in 2000
21
   and 2001 within Dell?
22
                  ANSWER: Software and peripherals
2.3
   representative.
24
                  QUESTION: So in 2000 and 2001, you were
25
   in software and peripheral sales; is that right?
```

```
ANSWER: That's correct.
1
                  QUESTION: During that time, you had
 2
   interactions with Mass Multiples, correct?
3
                  ANSWER: Correct.
 4
 5
                  QUESTION: You received this e-mail
   chain, marked as Exhibit 1?
6
 7
                  ANSWER: By my name being on there, it
8
   looks like I did.
9
                  QUESTION: Can you please read the e-mail
10
   that he sent you that's at the bottom of this first
11
   page?
12
                  ANSWER: That's good news. However, I
13
   see that you guys are selling Ergotron mounts for the
   other panels. That is an infringement to our patent.
14
15
                  QUESTION: Thank you.
16
                  Do you recall what you did when you
   received this e-mail?
17
18
                  ANSWER: I do not recall.
19
                  QUESTION: During this timeframe, though,
20
   I'm talking about 2000 and 2001 when you received this
21
   e-mail, did you speak to anybody about the fact that
22
   Dell had just gotten an e-mail that it infringed Mass'
2.3
   patent?
24
                  ANSWER: I don't recall.
25
                  QUESTION: Mr. Stageman identified one
```

```
1
   patent; is that right?
                  ANSWER: I don't remember.
 2
 3
                  QUESTION: You don't recall whether you
   followed up on anything about this e-mail, correct?
 4
 5
                  ANSWER: I don't remember thinking
6
   anything about it.
 7
                  QUESTION: You recall just getting it and
8
   then not thinking about it; is that right?
9
                  ANSWER: Correct.
10
                  QUESTION: Did you tell anybody within
11
   Dell that Mass had a patent that covered selling
12
   Ergotron mounts for other panels?
                  ANSWER: I don't recall.
13
14
                  OUESTION: You do know that it was
15
   available to sell Ergotron mounts with Dell displays,
16
   correct?
17
                  You were aware at least as of August
18
   22nd, 2001 that that offering was accused by Mass of
19
   infringing its patent, right?
20
                  ANSWER: I was 21 years old. I don't
21
   think I thought a lot of it. I -- I don't think I
22
   thought anything of it. I was just trying to sell some
   product.
2.3
24
                  QUESTION: Ergotron and Dell product and
25
  Mass product, right?
```

```
1
                  ANSWER: Any product.
 2
                  QUESTION: I want to make sure you answer
3
   my question.
 4
                  Regardless of your age, at least as of
 5
   this date, you did know that Mass told you that selling
   Ergotron mounts with Dell displays infringed Mass'
6
 7
   patent, correct?
 8
                  ANSWER: According to this e-mail, it
   looks like I was notified. I do not recall anything of
9
10
   that.
11
                  QUESTION: And so going back to the first
   page of Exhibit 1, the e-mail from Eric Stageman to --
12
13
   to you --
                  ANSWER: Uh-huh.
14
15
                  QUESTION: -- does that e-mail specify
16
   any patent numbers?
17
                  ANSWER: Not that I see, no.
18
                  QUESTION: Does it identify any specific
19
   products, for example, by part number or model number?
20
                  ANSWER: No.
21
                  QUESTION: Do you remember having had any
22
   conversations with Mr. Stageman about patent
2.3
   infringement, other than what's reflected in this
24
   e-mail?
25
                  ANSWER: Not at all.
```

```
1
                  QUESTION: With respect to the exact
 2
   words that you read, this is giving another solution
   besides selling Mass products, correct?
3
                  ANSWER: That would be correct.
 4
 5
                  QUESTION: Are you aware that you need
   permission from the patent holder to sell the product?
6
 7
                  ANSWER:
                           I would not have been aware of
8
   that.
9
                  QUESTION: You just went ahead and sold
10
   it anyway, right?
11
                  ANSWER: I don't think I thought anything
12
   of it.
13
                  QUESTION: You ignored the patent,
14
   correct?
15
                  ANSWER: I wouldn't say that I ignored
16
   the patent. I would say I didn't think anything of it.
17
                  QUESTION: You got the e-mail; you
18
   continued to sell the Ergotron stands plus the displays,
19
   correct?
20
                  ANSWER: I didn't think anything of it.
21
                  QUESTION: How is that not ignoring it?
22
                  ANSWER: I guess it can be looked at as
2.3
   ignoring it, but I didn't think anything of it.
24
                  QUESTION: Is it your job to make legal
25
   evaluations about patent infringement?
```

```
1
                  ANSWER: No.
                  QUESTION: Did Dell have a policy of --
 2
3
   of when you got a notice of patent infringement to relay
   that on to legal counsel?
 4
 5
                  ANSWER: If there was, I wasn't aware of
6
   one.
 7
                  QUESTION: So you weren't aware of any
8
   internal procedures where if you got a notice of patent
9
   infringement, you would relay that on, correct?
10
                  ANSWER: Correct.
11
                  (End of video clip.)
12
                  MR. TRIBBLE: Your Honor, we now have
13
   about an eight-minute video from Kevin Paulson. He was
   a product manager for flat panels at Ergotron.
14
15
                  Plaintiffs' running time is 8 minutes;
16
   Defendants' running time is 6 seconds.
17
                  Oh, and I believe after this first clip,
18
   the Defendants have their own clip that they want to
   play, which is 2 minutes, 57 seconds.
19
20
                  THE COURT: All right. Proceed.
21
                  (Video playing.)
22
                  QUESTION: Could you please state your
2.3
   full name for the record.
24
                  ANSWER: My name is Kevin J. Paulson.
25
                  QUESTION: You work for Ergotron?
```

```
1
                  ANSWER: Yes, I do.
 2
                  QUESTION: When you were the product
 3
   manager for flat panel products, were you involved in
   developing what became the DS 100 line?
 4
 5
                  ANSWER: Yes, I was.
                  QUESTION: Can you recall when you
6
 7
   developed the DS 100?
 8
                  ANSWER: Yes.
                  QUESTION: When was that?
9
10
                  ANSWER: We began development of that
   shortly after I arrived. That may have already begun
11
   development before I arrived, so in 1999.
12
13
                  QUESTION: Were you aware of the
   competition in the flat panel market for the DS 100 when
14
15
   you started developing the product?
16
                  ANSWER: Yes.
17
                  QUESTION: What competition were you
18
   aware of in 1999?
19
                  ANSWER: Specifically by name?
20
                  QUESTION: Yeah.
21
                  ANSWER: I guess I don't understand what
22
   you're asking.
2.3
                  QUESTION: Specifically, by name what
24
   competition were you aware of?
25
                  ANSWER: Well, there were multiple
```

```
1
   competitors. I could list several, but --
                  QUESTION: Were you aware of Mass
 2
3
   Multiples?
 4
                  ANSWER: Yes.
 5
                  QUESTION: Was the DS 100 the first flat
   panel dual display product that Ergotron offered?
6
 7
                  ANSWER: Yes. Yes, it was.
8
                  QUESTION: How did you attempt to sell
9
   the DS 100? How did you attempt to break into the
10
   market?
11
                  ANSWER: The DS 100 was developed through
12
   customer feedback, so breaking into the market involved
13
   essentially developing prototypes, showing those
   prototypes to customers, collecting feedback,
14
   redesigning where necessary, tweaking the prototypes.
15
16
                  QUESTION: You developed the product
   based upon the customer feedback in part?
17
18
                  ANSWER: Yes.
19
                  QUESTION: For the DS 100, you wouldn't
20
   just show them the stand; you would also put monitors on
21
   the stand, or what would you do?
22
                  ANSWER: We would do both, show it with
2.3
   or without. It depended on the circumstance.
24
                  OUESTION: The customers understood that
25
   the purpose of the stand was to put monitors on it; is
```

```
that right?
1
 2
                  ANSWER: I assume so. It's difficult for
  me to know exactly what they understood.
3
 4
                  QUESTION: That was your assumption at
 5
   least, right?
6
                  ANSWER: Yes.
 7
                  QUESTION: Do you recognize this
8
   document?
9
                  ANSWER: Yes, I do.
10
                  QUESTION: This was the price list for
   the DS 100 line as of September 1, 2000; is that right?
11
12
                  ANSWER: Yes.
13
                  QUESTION: You had sent these products by
   essentially taking your cost and marking it up by
14
15
   between three and a half and four times; is that right?
16
                  ANSWER: Essentially.
17
                  QUESTION: You knew that Merrill Lynch
18
   was buying a lot of DS 100 product, correct?
19
                  ANSWER:
                          Well, I knew that Merrill Lynch
20
   and other customers purchased Ergotron product, yes.
21
                  QUESTION: You were aware that in
22
   2003/2004, there was a major ramp-up of the number of
2.3
   units sold per year by Ergotron for the DS 100 line?
24
                  ANSWER: That may be.
25
                  QUESTION: You were able to successfully
```

```
ramp-up from a couple thousand units per year to tens of
1
   thousands of units per year?
 2
 3
                  ANSWER: Eventually.
 4
                  QUESTION: The costs came down as you
 5
   ramped up?
6
                  ANSWER: Yes.
 7
                  QUESTION: Was the DS 100 the only dual
   display stand that you sold, starting from 1999 through
8
   2006?
9
10
                  ANSWER: The only dual display stand that
11
   Ergotron sold?
12
                  QUESTION: Yes.
13
                  ANSWER: We had -- yes, as I recall, that
  was the only stand.
14
15
                  QUESTION: Did you attend any trade shows
16
   where there would be multidisplay units on sale?
17
                  ANSWER: Yes.
18
                  QUESTION: What trade shows did you
19
   attend?
20
                  ANSWER: I attended a number of trade
21
   shows. SIA was one that was held in New York. I don't
22
   recall the names of all the shows. That was one of the
2.3
  most prominent shows.
24
                  OUESTION: You would often see Mass
25
  Multiples' products at these trade shows?
```

```
ANSWER: I wouldn't say often.
 1
 2
                  QUESTION: On occasion at least you
 3
   would?
                  ANSWER: Yes, on occasion you would see
 4
 5
   them at trade shows.
                  QUESTION: You saw them at the SIA show
 6
 7
   you referenced, right?
 8
                  ANSWER: Again, I don't recall. I don't
 9
   recall which trade shows and which products were --
10
   which competitors were present.
11
                  OUESTION: Exhibit 5. Let me know when
12
   you are ready.
13
                  ANSWER: Okay.
14
                  QUESTION: You attended this show, right?
15
                  ANSWER: Yes, I did.
16
                  QUESTION: We already talked about Mary
   Beth Martin. Did she attend many shows with you?
17
18
                  ANSWER: She attended -- she attended
19
   several shows with me, yes.
20
                  QUESTION: Saeb Asamarai, am I saying
21
   that right?
22
                  ANSWER: Saeb Asamarai (pronouncing).
2.3
                  QUESTION: Saeb Asamarai?
24
                  ANSWER: Yes.
25
                  QUESTION: Who is he?
```

```
1
                  ANSWER: He is one of our design
2
   engineers.
3
                  QUESTION: Is he still employed with the
 4
   company?
 5
                  ANSWER: Yes, he is.
                  QUESTION: He would go with you to trade
6
 7
   shows as well?
8
                  ANSWER: We would try to bring
9
   development engineers to trade shows if we could.
10
                  QUESTION: For what purpose?
11
                  ANSWER: To help them understand customer
12
   feedback.
13
                  QUESTION: Did you ever attend the IT for
   Wall Street show?
14
15
                  ANSWER: I think so, yes.
16
                  QUESTION: Did you think that Mass
   Multiples had a nice look about the product?
17
18
                  ANSWER: Did I think they had a nice
19
   look?
20
                  QUESTION: Yeah.
21
                  ANSWER: I guess I didn't consider that,
22
   really. I don't know that I -- I don't recall
2.3
   discussing aesthetics.
24
                  QUESTION: Could you turn to 60158?
25
                  ANSWER: Okay.
```

```
1
                  QUESTION: You see it says Mass Multiples
 2
   strengths, weaknesses?
 3
                  ANSWER: Oh, yes, I see that.
 4
                  QUESTION: Listed under the strengths is
 5
   aesthetics, right?
                  ANSWER: Yes, it is.
 6
 7
                  OUESTION: Also listed under the
 8
   strengths is various options. Do you see that?
 9
                  ANSWER: I do see that.
                  QUESTION: Mr. Paulson, as part of your
10
11
   job responsibilities as product manager for flat panel
   products, you would also send out product bulletins
12
13
   whenever there was a product defect or a change in lead
   time in the product, correct?
14
15
                  ANSWER: Yes.
16
                  QUESTION: That would happen on occasion,
   correct?
17
18
                  ANSWER: Yes, on occasion.
19
                  QUESTION: You don't think it's abnormal
20
   for the product to occasionally have problems with
21
   defects or lead time issues, correct?
22
                  ANSWER: No. I think all products have
2.3
   issues of one sort or another that need to be
24
   communicated to the sales force.
25
                  QUESTION: There were times where the
```

```
lead time to the customer was delayed, correct?
1
 2
                  ANSWER: On Ergotron products?
 3
                  QUESTION: Yeah.
                  ANSWER: Yes.
 4
 5
                  QUESTION: On the DS 100?
                  ANSWER: Probably.
6
 7
                  (End of video clip.)
8
                  MR. TRIBBLE: I think, Your Honor, we can
9
   raise the lights.
10
                  MS. FRIEDEMANN: No, we have a brief
   video that we would like to present now, Your Honor.
11
12
                  It's 2 minutes and 57 seconds.
13
                  THE COURT: All right.
14
                  (Video playing.)
15
                  QUESTION: Why did you decide to enter --
16
   strike that.
17
                  Why did Ergotron decide to enter the flat
18
   panel dual display market?
19
                  ANSWER: Well, that decision was made
20
   before my arrival. When I arrived, we were already in
21
   the market, so...
22
                  QUESTION: Do you know why Ergotron
2.3
   decided to enter the flat panel dual display market?
24
                  ANSWER: No. I mean, as I said, that
   decision was made prior to my arriving at the company,
25
```

```
1
   so exactly what went into it, I -- I'm not sure.
 2
                  QUESTION: Were you involved in the
3
   purchase by Merrill Lynch through Dell of the DS 100
   line of products?
 4
 5
                  ANSWER: No, I was not.
                  QUESTION: I think -- I think we talked
6
 7
   about this earlier. You saw Mass Multiples as one of
   Ergotron's competitors, right?
9
                  ANSWER: Yes. We -- yes, they were
10
   considered a competitor, a minor competitor.
11
                  OUESTION: You studied their device and
   analyzed it?
12
                  ANSWER: I did not.
13
14
                  QUESTION: Can you turn to 60140?
15
                  ANSWER: Okay.
16
                  QUESTION: Who is Dan Hallberg?
17
                  ANSWER: Dan Hallberg is an employee of
18
   Ergotron.
19
                  QUESTION: This presentation and others
20
   in this -- Tabs 9, 10, and 11 -- were geared towards
   convincing customers to attach a flat panel monitor to
21
22
   these arms, right?
2.3
                  ANSWER: No, that's not right. They
2.4
   were -- they were geared towards helping our sales
25
  force.
```

```
QUESTION: Sell the devices?
1
 2
                  ANSWER: Yes.
 3
                  QUESTION: A key component of selling the
   devices is eventually having a monitor to attach the
 4
 5
   devices to, right?
                  ANSWER: Well, I don't know if I would
6
 7
   say eventually. I mean, very often, the monitors were
8
   in place, and we were brought in after the fact.
9
                  OUESTION: That's not consistent with
10
   what this presentation says, is it?
11
                  ANSWER: This specific presentation by
12
   Dan Hallberg?
13
                  QUESTION: Yeah.
14
                  ANSWER: Yes, I think it is. There's a
15
   bullet point which states, Can sell arms where flat
16
   panel monitors are found, indicating those flat panel
   monitors would already be in place.
17
18
                  (End of video clip.)
19
                  MR. TRIBBLE: Is that it?
20
                  I think now we can turn the lights on.
21
                  THE COURT: All right.
                  MR. TRIBBLE: Your Honor, Plaintiffs
22
2.3
   would call Dr. Ed Akin to the stand.
                  THE COURT: Dr. Akin.
24
25
                  MR. TRIBBLE: Mr. Nelson will conduct
```

```
this examination.
1
 2
                  THE COURT: All right. Were you sworn,
3
   Dr. Akin?
                  THE WITNESS: No, sir.
 4
 5
                  THE COURT: All right. If you will raise
   your right hand.
6
 7
                  (Witness sworn.)
8
                  THE COURT: All right. Have a seat right
9
   up here, please.
10
                  MR. NELSON: If it please the Court, Your
   Honor, we have notebooks -- for counsel -- of exhibits
11
12
   and for the Court.
13
                  MR. TRIBBLE: Your Honor, may I approach?
                  THE COURT: Yes, you may.
14
15
                  MR. TRIBBLE: I only have one copy.
16
                  Your Honor, we do have one more color
   version of the presentation.
17
18
                  THE COURT: All right. You may proceed.
19
                  MR. NELSON: Thank you, Your Honor.
20
         JOHN EDWARD AKIN, PLAINTIFF'S WITNESS, SWORN
21
                      DIRECT EXAMINATION
22
   BY MR. NELSON:
2.3
              Could you please state your name for the
        Q.
24
   record.
25
              John Edward Akin, and I go by Ed.
        A .
```

```
Q. Dr. Akin, what is your occupation?
```

- A. I'm a professor at Rice University in
- 3 Houston, Texas.
- 4 MR. NELSON: Could we please put up his
- 5 resume, please? And let's just zoom in.
- 6 Q. (By Mr. Nelson) Is this your resume,
- 7 Dr. Akin?

- 8 A. Yes, sir.
- 9 Q. And let's just zoom on your academic title.
- 10 Could you please read for the jury your positions that
- 11 you have?
- 12 A. I'm a professor of mechanical engineering,
- 13 and I also have a joint appointment as a professor of
- 14 computational and applied mathematics.
- 15 Q. Thank you.
- And let's drop down to your educational
- 17 experience.
- 18 A. All right, sir.
- 19 Q. Could you please tell the jury your
- 20 educational experience.
- 21 A. Yes. I got a bachelor's degree in civil
- 22 engineering and a master's degree in engineering
- 23 mechanics from Tennessee Tech, and I received a Ph.D. in
- 24 engineering mechanics from Virginia Tech.
- 25 Q. And, Dr. Akin, do you have any honors?

Yes, sir, I have a few. Α.

1

2

3

4

7

8

9

10

11

- 0. Please tell the jury what those are.
- I have been elected to be a fellow of the American Society of Mechanical Engineers.
- 5 Well, let me stop you there. What does it Q. mean to be elected as a fellow? 6
  - One starts off as a member in the society, Α. and then as you serve that society in various ways in committees and so forth, you are nominated to be elevated to a position of a fellow, and eventually, one gets elected to that position.
- 12 And what are some of your other honors? Q.
- I'm on the Editorial Board of the Journal for Engineering Computations, and I've been listed in some 14 15 of the Who's Who type publications.
- And let's please go to see what members of 16 Q. professional and technical societies you're a part of. 17
- 18 Yes, sir. I belong as a fellow to the 19 American Society of Mechanical Engineers and am a member 20 of the other societies, the American Society of Civil
- 21 Engineers, the American Society for Engineering
- 22 Education, the Society for Petroleum Engineers, and the
- 2.3 U.S. Association for Computational Mechanics.
- 24 Dr. Akin, are you a member of any 0.
- 25 professional review boards that review the work of other

```
scholars in the field to determine whether they're
1
 2
   appropriate for publication?
 3
        Α.
              Yes, sir.
              And what are those?
 4
 5
              Well, the most recent ones are listed here.
        Α.
   I mentioned I was on the Editorial Board of the Journal
6
 7
   of Engineering Computations. I reviewed for the Journal
8
   of Advances in Engineering Software.
9
              I have reviewed for the American Society of
10
   Mechanical Engineering Journal of Applied Mechanics;
   also for the International Journal of Numerical Methods
11
   for Engineering; the American Society of Civil
12
   Engineering Journal for Engineering Mechanics;
13
   Communications and Applied Numerical Methods; the
14
15
   Computational Physics.
16
              And then I also reviewed proposals for the
   National Science Foundation as to whether they should
17
18
   reward proposals or fund proposals.
19
        Q.
              Thank you.
20
              Let's go to the second page, please, and
21
   let's go to where you are an engineer at and where
22
   you're registered.
2.3
        Α.
              Yes.
24
              Are you a registered engineer, professional
25
   engineer?
```

- 1 Yes. I'm registered in the states of Texas, Α. Arkansas, and Tennessee. 2 3 Q. Thank you. And, Dr. Akin, have you published any 4 5 books -- let's actually go to the third page first. are these listed in reverse chronological order here? 6 7 Yes, they are. Α. 8 And what is the first book that you published Q. 9 that -- under No. 1? 10 Well, that's one that I actually edited instead of authoring it. It was done for the American 11 12 Society of Mechanical Engineers, and it dealt with 13 computational methods for fusion energy research. 14 Okay. And can you just briefly describe what 15 fusion energy research -- what that was about. 16 In that timeframe, we -- in 1978, fusion Α. energy was thought to be the way of the future for 17 18 energy, that by the year 2000, we would basically have 19 unlimited free energy through this approach. 20 And at this date, they're still saying, in about 30 years from now, we'll have wide free energy 21 22 from this approach. 2.3 Q. Okay.

- So it was quite exciting at the time. Α.
- 25 Q. Let's go to No. 4 on that. What is that

```
book?
1
 2
              That book is a text on computer-assisted
 3
   mechanical design.
              Is that this book right here (indicating)?
 4
        0.
 5
              It is, sir.
        Α.
              Okay. And let's just go to the last one that
6
 7
   you've written, No. 8 -- No. 7 and 8. Are you still
   publishing and writing books?
9
              Yes, sir. The last one that I wrote was on
10
   carrying out finite element analysis with error
   estimators so they can automatically correct themselves.
11
12
              And then I have one in progress for theory
13
   and applications of finite element analysis software.
14
              Thank you, Dr. Akin.
        Ο.
15
                  MR. NELSON: Let's go to the next -- or
16
   actually, go back to the following page, Page 3.
17
             (By Mr. Nelson) Dr. Akin, are you the holder
        Q.
18
   of any patents?
19
        Α.
              Yes, sir.
20
              And approximately how many patents do you
        Q.
21
   have?
22
              I have five U.S. patents and two foreign
        Α.
23
   patents.
24
        0.
              Thank you.
25
              And what do those patents concern, generally?
```

- A. They're generally a patent that I have for allowing the drilling of oil wells in a faster manner.
  - Q. Thank you.

And it looks like Pages 3 through 11 really go through the 126 articles that you've written. Let's just start at the last one in time, so let's go back to Page 3 and see -- just tell the jury maybe what that last one that you've published was, that No. 126.

A. Well, the last one was sort of a survey article. It was prepared in honor of Professor Tinsley Oden at The University of Texas on the event of his 70th year, recognizing and outlining his significant contributions in the field of mechanics.

And we've been friends for 40 years, and I wanted to take part in recognizing his outstanding work there at the University of Texas.

- Q. And, Dr. Akin, let's go to your university service. Have you served -- that's the last page of the document.
- A. Yes, sir.
- Q. Have you served in any capacity or been elected by the faculty in any capacity at Rice University?
- A. Well, yes. In 2004, I was elected as speaker of the faculty, which is the official representative of

```
the entire Rice University faculty --
 1
 2
              Well, could you just get into a little more
 3
   detail about what you do and your responsibilities as
   speaker of the faculty?
 4
 5
              As speaker of the faculty, I am the official
   representative to the press, to the administration, to
 6
   the president, to the Board of Directors, and of course,
   I have to represent the interest of the faculty.
 8
 9
              Another elected position was -- we notice on
10
   the second line there, for 13 years, I was elected to
   the committee that recommended to the president which
11
   individuals at the university are to be awarded tenure.
12
13
        Q.
              Thank you.
              And did you ever serve as chairman of the
14
15
   Mechanical Engineering Department at Rice University?
16
              Yes. Over a period of about six years, I
        Α.
   served as chairman, and I also served as associate
17
18
   chairman for, looks like, another six years.
19
              Okay. And that's 1986 to 1991, was your
20
   first tenure as chairman; is that right?
21
              Yes, sir.
        Α.
22
                  MR. NELSON: Yeah.
                                       There we go.
23
   Thank you.
```

(By Mr. Nelson) And, Dr. Akin, let's -- you

also have -- do consulting and engineering work on the

24

```
side?
 1
 2
              Yes. As a registered engineer, I try to
   bring practical experience to the university.
 3
              And let's just go down to the first one,
 4
 5
   1966. What was your first either consulting engineering
   experience or job? What were you doing there?
 6
 7
              Well, that was -- I was employed as an
        Α.
 8
   aerospace engineer at the National Aeronautics and Space
 9
   Administration in Huntsville, Alabama, for the Saturn
10
   Moon Rocket Project.
11
        0.
              Thank you.
12
              And let's go to the next one up, 1968 to
13
   1976. And then actually, 1976 to 1981, it says you were
   working at Oakridge National Laboratory. Can you just
14
15
   explain to the jury what you were doing there.
16
        Α.
              Well, the first one, the Development
   Division, is essentially of the Weapons Division. I was
17
18
   doing mechanical design of components for nuclear
19
   weapons, which is, of course, secret.
20
              The other period was when I was working with
21
   the Fusion Energy Group where we hoped to find,
22
   basically, unlimited energy for the nation.
2.3
              And, Dr. Akin --
        Q.
24
                  MR. NELSON: Let's just go up a little
25
   bit.
```

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
(By mr. Nelson) It says from, it looks like,
     Q.
1986 to 1991, and then again, 1991 through 1997, you
were working at The University of Texas Health Science
Center in Houston.
           Could you just explain your work there.
           Yes. I had a joint appointment with the
     Α.
Orthopedic Department at The University of Texas. We
were working with the orthopedic surgeons doing the
mechanical design of artificial hip joints.
     Q.
           Thank you.
           And this also says that over the course of
your career, you've served as an expert witness for
various law firms. Have you been hired here as an
independent expert by the Plaintiffs in this case?
           I have.
     Α.
     Q.
           And, Dr. Akin, have you served on either side
in patent infringement cases before?
     Α.
           Yes, I have.
           Dr. Akin, have you ever served as an expert
witness for Dell in a patent infringement case?
           Yes, I have.
     Α.
           What was that case about?
     Q.
           That case was about support systems for
single monitors.
     Q.
           Thank you.
```

```
1
              And did Dell rely on your opinion in that
 2
   case?
 3
              I believe they did.
              Thank you.
 4
        0.
 5
              Did you give a deposition or give testimony
   on behalf of Dell in that case?
6
 7
        Α.
              I did.
8
        Q.
              Thank you.
9
              Okay. Dr. Akin, have you been able to
10
   examine the devices accused of infringement in this
11
   case?
12
              I have.
        Α.
13
              And what were you asked to do?
        0.
14
              I was asked to examine the accused devices,
15
   the DS 100 dual, the DS 100 quad horizontal, and the LX
16
   dual, to determine whether or not they infringed the
   Claims 16 and 17 of the '978 patent.
17
18
              And, Dr. Akin, we're going to get into great
        Q..
19
   detail on this shortly, but in general, can you please
20
   tell the jury your conclusions you reached with respect
21
   to whether the DS 100 infringes both Claim 16 and
22
   Claim 17 of the '978 patent?
2.3
              When combined with the pair of displays, it
24
   is my opinion that it does infringe Claim 16.
25
              And what about the DS 100 quad? What is your
        Q.
```

```
opinion with respect to whether the DS 100 quad
1
 2
   infringes Claims 16 and 17 of the '978 patent?
 3
              I think I didn't finish answering your first
 4
   question.
 5
              Oh, I'm sorry. I didn't mean to interrupt.
        Q.
              It also infringes -- the DS 100 dual
6
 7
   infringes Claim 17 as well.
 8
        Q.
              Okay.
9
              Yes. Likewise, in my opinion, the DS 100
10
   quad horizontal infringes Claims 16 and 17 of the '978
11
   patent.
12
              And with respect to the LX device accused of
        Q.
   infringement here, what were your conclusions with
13
14
   respect to whether the Ergotron LX device infringes
15
   Claim 16 and Claim 17 of the '978 patent?
16
              In my opinion, it also infringed both
        Α.
   Claims 16 and 17 of the '978 patent.
17
18
              And, Dr. Akin, with respect to all three of
        Q..
19
   those devices, did you reach an opinion whether the
20
   stands alone were contributorially and directly
21
   infringing the '978 patent for those two claims?
              Yes. But I should have also mentioned that
22
        Α.
2.3
   I -- my finding was when the displays are present.
24
   But in answer to your last question, yes, they also
25
   infringe indirectly.
```

- Q. And, Dr. Akin, did you reach a conclusion with respect to whether these stands are an inducement to infringe with respect to the '978 patent, Claims 16 and 17?

  A. Yes. I found that they induced others to
- Q. And, Dr. Akin, other than the infringement issues, were you asked to do any other type of review in
- A. Yes. I was asked to look at evidence
  presented by the Defendants that claim to show that the
  - Q. And I think you're going to be back on the stand in a few days after the Defendants put on their case, but just briefly, can you tell the jury, did you form any opinions about whether the Defendants' claims -- whether the '978 patent would be invalid under their theory?
- A. Yes. I examined the Defendants' claims, and I found that the '978 patent was not invalid.
  - Q. Thank you.

'978 patent was invalid.

2.3

infringe.

this case?

Before we get into the specifics of the actual units, I'm hoping you can just give all of us a little brief overview about the scientific principles and technology that you're going to be discussing for

```
1
   about the next hour or so.
              What scientific principles did you consider
 2
3
   in reaching your opinions?
              I had to consider forces and torques and
 4
 5
   pressures and friction.
                  MR. NELSON: And let's go to the first
6
 7
   slide.
8
              (By Mr. Nelson) What are we looking at here?
        Q.
9
              Well, a force is a load acting at a
10
   particular direction, in this case, indicated by the
   arrow F that represents a load, in this example, being
11
12
   applied to the end of a wrench that's tightening the
13
   nut.
14
            Okay. And can you please describe just
15
   generally what the force is here?
16
        Α.
              The force in this case would be the load
   coming from the individual's hand.
17
18
              And what do we have here under T? What is
        Q..
19
   that?
20
              Well, the force has a labor arm, as I've
21
   illustrated in black here as length L, and the force
22
   acting with that lever arm creates a torque or a turning
2.3
   effect, and that's generally represented by a curved
24
   arrow about the center where the torque is applied or
25
   where the rotation is tending to occur.
```

- Q. And just what's -- it might be obvious, but what's going on here in this picture?
  - A. In this case, we've seen that the load has been applied with a lever arm, and it has accomplished a rotation of the nut in some fashion to tighten it.
    - Q. What does the force F do?
    - A. The force F?

4

5

6

7

8

15

16

17

18

19

20

21

22

2.3

- Q. Right here (indicating).
- 9 A. Yes. It applies a load, in this case, 10 perpendicular to the wrench.
- 11 Q. Okay. And you also mentioned -- I think
  12 there's a session of pressure as a principle. Can you
  13 explain what pressure means and how it relates to this
  14 case?
  - A. Yes. When two objects are in contact, they develop a pressure between them that is distributed -- distributed over the contact area and acts perpendicular to the surface where they're contacting.
  - In this example, we see a box sitting on the floor, so the weight of the box has been distributed over its bottom contact area to form a pressure, P as it's shown here, and then the floor responds with an equal and opposite pressure at that contact surface.
- Q. And there's also, I think, friction. And what do you mean by friction here?

2

3

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

```
Well, when -- when you have two objects
     Α.
pressed together and contact to develop a pressure, it
is also possible for a tangential or a parallel force to
resist that -- the resisting motion parallel to the
surface.
           In this example, you have a box sitting on
the floor, and you can push on it, but that horizontal
friction force develops over the contact area and
resists up to a point. And that's important.
           Okay. And then what happens -- what's next?
I mean, how do you overcome that?
           As you increase the force in this case, you
     Α.
would eventually be able to overcome the friction, and
then you would see the block start to move.
           Okay.
     Q.
           So in this illustration, we're seeing that
     Α.
the pressure is perpendicular to the contact surface and
that the friction is parallel to it.
     Q.
           And how do these principles apply to this
case?
           Well, in this case, I had to look at
     Α.
connections and joints involving the various accused
devices and the patented devices, and I had to use these
```

Q. And before we get into the specific analysis

concepts in reaching my opinions.

```
of the devices, are you familiar with the term a person
1
   of ordinary skill in the field of invention?
 2
 3
              Yes, sir.
        Α.
              What is that?
 4
        0.
 5
              A person of ordinary skill in the field is a
        Α.
   hypothetical person created by the courts. It's a
6
 7
   person that thinks in a conventional way in this
8
   particular field at the time of the invention.
9
        Ο.
              And who is the inventor of the '978 patent at
   issue in this case?
10
11
              The inventor is Mr. Jerry Moscovitch.
        Α.
12
              Did you consider Mr. Moscovitch's level of
        Q.
13
   skill in reaching your opinion about an ordinary level
   of skill?
14
15
        Α.
              No, sir.
16
        Q.
              And why not?
17
              Because the Court deems an inventor to be
        Α.
18
   higher -- have a higher skill than a person of ordinary
19
   skill.
20
              Okay. Did you speak with Mr. Moscovitch
21
   about what the level of ordinary skill would be for a
22
   person in this area?
2.3
              I did speak to him to try and assess the
24
   types of employees that he likes to hire in his company.
25
              And what did he tell you?
        Q.
```

2

3

4

5

6

7

8

9

- A. He told me he liked to hire persons with a bachelor's degree in industrial design or mechanical engineering with zero to three years of experience.
- Q. Did you review any other documents or testimony to reach your conclusion about what a person of ordinary skill is in this area?
- A. Yes. I also reviewed the deposition testimony of their chief product development person for another company that makes competing support stands.
  - Q. Okay. And what did you conclude from that?
- A. From that testimony, Mr. Durkee, I determined that he liked to hire mechanical engineers with a bachelor's degree.
- Q. And, Dr. Akin, did you consider anything else in reaching your opinion about a person of ordinary skill in this area?
- A. Well, I had to consider the level of technology that's associated with this patent, and then, of course, I had to look at the patent itself.
- Q. Okay. I want to show you what's been marked as Plaintiff's Exhibit 928, which is -- should be the patent. Do you know what this is?
- A. This is a certified copy of the '978 patent.
- Q. And in general, do you know what this patent relates to?

```
1
              Yes. It relates to a display system for
        Α.
   use -- multiple display system for use by a single user.
 2
 3
                  MR. NELSON: And let's turn to the last
   page of the document.
 4
 5
        Α.
              Yes, sir.
                  MR. NELSON: And let's blow up --
 6
 7
              (By Mr. Nelson) What are we looking at here,
        Q.
   Dr. Akin?
 9
              Here we're seeing the last two claims out of
10
   this patent, Claims 16 and 17.
11
              Okay. And what is your knowledge about
   whether Claims 16 and 17 are the asserted claims in this
12
13
   case?
14
              My understanding is that they are the only
15
   two of the 17 that are asserted in this case.
16
              Okay. And we have on the board behind
        Q.
   Mr. Carroll over there Claim 16, and Claim 17 is behind
17
18
   it. We'll get to that in a second.
19
              All right, sir.
        Α.
20
              And, Dr. Akin, are you aware of this Court's
        Q.
21
   claim construction in this case?
22
        Α.
              I am.
2.3
              Did you use this Court's claim construction
2.4
   that the jury has in reaching your analysis about
25
   whether the DS 100 infringes these two claims?
```

```
Yes, I did.
1
        Α.
 2
        Q.
              Okay.
 3
                  MR. NELSON: So let's go now, then, to
   maybe the DS 100 dual, and let's put the DS 100 dual on
5
   there.
                  May it please the Court. May I ask
6
7
   permission for Dr. Akin to come down and use the devices
8
   to --
9
                  THE COURT: Yes, that will be fine.
10
                  MR. NELSON: Okay.
11
              (By Mr. Nelson) And, Dr. Akin, in your
   opinion, does the DS 100 dual, is this DS 100 dual a
12
13
   display system?
14
              It is.
        Α.
15
              Okay. And you can go over there to the
16
   display system right here. That's the first part of it;
17
   is that right?
18
        Α.
              Yes, sir.
19
        Q.
              Okay. In your opinion, Dr. Akin, is the DS
20
   100 designed for use with monitors?
21
              Yes, it is, in my opinion, designed for use
        Α.
22
   with monitors.
2.3
              Okay. Can you please explain why?
        Q.
24
        Α.
              Well, yes.
25
              Well, as you can see, the mounting plates
```

```
1
   that are supplied as a part of the arm are mounting
 2
   plates through a part of an industry standard for being
  attached to the displays. And we see that there are two
 3
   of those present.
 4
 5
           Okay. And did you consider anything else in
   forming your conclusion that the purpose of the stand is
6
   to mount monitors?
8
              Well, yes. I also considered the
        Α.
9
   documentation, in particular, the instruction manual,
10
   the advertisements, and the sworn deposition
   testimony of the Defendants' employees.
11
12
        Q.
             Okay.
13
                  MR. NELSON: Let's go to Plaintiff's
14
   Exhibit 351.
15
              (By Mr. Nelson) Do you recognize this,
16
   Dr. Akin?
              Yes, I do. This is the instruction manual
17
        Α.
18
   for the DS 100 series horizontal dual-monitor stand.
19
              And did you review this document in analyzing
20
   whether the DS 100 is a display system?
21
        Α.
              I did. We see in this top figure, for
22
   example, that it shows quite clearly that the intention
2.3
   is to mount two displays to the mounting plates that I
24
   identified earlier on the -- that are associated with
25
  the stand.
```

```
1
                  MR. NELSON: And let's just zoom in maybe
 2
   on the picture right there of the front of the
   installation manual.
 3
              (By Mr. Nelson) What does this show?
 4
 5
              Well, this shows a silhouette or a
        Α.
   see-through version of what we have here, two displays
6
   attached to the mounting plates on the arm of the DS 100
8
   stand.
9
              And by the way, Dr. Akin, are you aware of
10
   which party in this case produced this installation
11
   manual?
              Yes. I can tell from the number in the lower
12
        Α.
13
   right corner that begins with the letters DEL, that this
   was produced by the Dell Corporation.
14
15
        Q.
              Okay.
16
                  MR. NELSON: And let's go to Plaintiff's
   Exhibit 582.
17
18
           (By Mr. Nelson) What is this, Dr. Akin?
19
   are we looking at here?
20
        Α.
              This is an advertisement by Ergotron showing
   the stand being used with two displays and offering to
21
   sell it in that fashion.
22
2.3
              And is it being used with any of the other
24
   Defendants, as an advertisement for any of the other
25
   Defendants?
```

```
1
                  MR. NELSON: Let's zoom out of the
 2
   document.
              (By Mr. Nelson) It looks like it's just --
3
        0.
   right now, that's just Ergotron alone, correct?
 4
 5
        Α.
              I think that's just Ergotron alone.
6
        Q.
              Okay.
 7
                  MR. NELSON: Let's go to Plaintiff's
   Exhibit 812.
9
        0.
              (By Mr. Nelson) What have we got here?
10
              Well, this is an Ergotron advertisement in
11
   combination with Dell where we see, again, they're
   presenting the stand with the two monitors attached and
12
13
   offering to sell it in that configuration.
14
        Ο.
              Okay.
15
                  MR. NELSON: Let's zoom out to the
16
   document.
17
        Q.
              (By Mr. Nelson) Are you aware, Dr. Akin --
18
                  MR. NELSON: Let's zoom in on the margin
19
   for pocket the different right there. Well, no. Pocket
20
   the difference right below it. Yeah. Thank you.
21
               And -- and -- I'm sorry. That entire --
22
   yeah.
          There we go.
2.3
              (By Mr. Nelson) And, Dr. Akin, are you aware
24
   of what that says here?
25
              Well, I'll have to read it, sir.
        Α.
```

```
Q. Yeah.
```

- A. It's apparently saying that you may save \$734 by purchasing this combined infringing unit.
  - Q. Yeah. Okay.
- And it says you make, correct? That's the
- 6 extra --

2

3

- 7 A. You make.
- 8 Q. Yeah. Okay.
- 9 MR. NELSON: And let's please go to
- 10 Plaintiff's Exhibit 593.
- 11 A. Yes, sir.
- 12 Q. (By Mr. Nelson) And, Dr. Akin, is this --
- 13 what is this advertisement?
- 14 A. Well, once again, we see this is a joint
- 15 advertisement by Ergotron and CDW showing the displays
- 16 being mounted with the stand and offering to sell it in
- 17 that configuration.
- 18 O. All right. And what about Plaintiff's
- 19 Exhibit 606 that we're looking at here?
- 20 A. 606, we see Ergotron's name at the top, Tech
- 21 Data in the middle. So once again, we have the displays
- 22 bundled with the stand being offered for sale as an
- 23 infringing unit.
- Q. Do these documents support your opinion that
- 25 the DS 100's purpose is to be used with two displays?

```
Yes. In my opinion, its sole and only
1
        Α.
 2
   purpose is to use with two displays.
 3
              Did you consider any other information?
   think you said deposition testimony; is that right?
 4
 5
              Well, of course. In addition to the ads and
        Α.
   the manuals, I had to examine the legal sworn testimony
6
 7
   of the Ergotron employees.
8
        Q.
              Okay.
9
                  MR. NELSON: Let's go -- is there
10
   anyone --
11
                  THE COURT: Counsel, are you going to
   have him use those exhibits?
12
13
                  MR. NELSON: I'm sorry.
14
                  THE COURT: If not, he can take the
15
   witness stand again.
                  MR. NELSON: Yes. It's coming up.
16
                                                       I'm
17
   sorry.
18
                  THE COURT: All right.
19
                  MR. NELSON: It's coming up very briefly.
20
                  THE COURT: Okay.
21
                  MR. NELSON: He's going to go through the
22
   deposition testimony and he's going to write right
2.3
   there. I'm sorry, Your Honor.
24
                  And let's please go --
25
              (By Mr. Nelson) You said the Ergotron --
        Q.
```

```
Mr. Segar's deposition testimony, for
1
        Α.
 2
   example -- he was the corporate representative from
   Ergotron -- was --
 3
        Ο.
 4
              Okay.
 5
                  MR. NELSON: Let's see that.
              (By Mr. Nelson) And could you just please
6
        Q.
 7
   read that for the jury, please.
 8
        Α.
              The first question there?
9
        Q.
              Yes. Yes, please.
10
        Α.
              QUESTION:
                         Is the only purpose of this
   product we're looking at to hold two electronic
11
12
   displays?
13
              ANSWER: This particular part number's
14
   designate -- designated -- or is designated to hold two
15
   displays.
16
        Q. And what's the next question? Let's go ahead
   and read that through.
17
18
              The next question: And that's the only
19
   purpose of the product, right?
20
              And what's the answer?
        Q.
21
              I guess I'm confused what other purpose
22
   you're thinking.
2.3
              Okay. And then go to the only purpose.
        Q.
24
              The only purpose I can think of is for this
25
   part number to hold two displays.
```

- Q. Okay.
- A. I just want to make sure that there's nothing
- 3 else.

- Q. Okay. What's his answer there?
- 5 A. I mean, yeah. We didn't promote -- we didn't
- 6 design it to do other -- to hold other things, for
- 7 instance. So, yeah, I think it's to hold two displays.
- 8 Q. Okay. Thank you.
- 9 MR. NELSON: And I think we just saw Dr.
- 10 | Santandrea -- or Mr. Santandrea's testimony, but let's
- 11 see that.
- 12 Q. (By Mr. Nelson) And is this Mr. Santandrea's
- 13 testimony on the same point?
- 14 A. I believe it is, yes, sir.
- 15 Q. Okay. And could you please read this last
- 16 question where it says my name, and then the question
- 17 and answer following that?
- 18 A. Starting at Line 5?
- 19 Q. Yes. Yes, sir.
- 20 A. We discussed this previously, but when
- 21 Ergotron discusses these multiscreen stands with you, it
- 22 tells CDW that the purpose of the stand is to attach
- 23 monitors to that stand, right?
- Q. Answer?
- 25 A. The answer: Yes. In their product

```
literature, I would say that -- I would say that, yes.
1
 2
           Okay. And actually, I think that's
 3
  Mr. DeTota, just to be clear for the record, and that's
   the CDW --
 4
 5
        Α.
              CDW corporate representative.
              Yes. Okay.
6
        Q.
 7
              And did you reach an opinion that --
8
   regarding whether the DS 100 is a display system as used
9
   in Claim 16?
10
        A. In my opinion, it is a display system as
   cited in Claim 16.
11
12
        Q. Okay. And so let's now go back to the
   device.
13
14
              Yes, sir.
        Α.
15
              Okay. Let's go to base member, please.
        Q.
16
        Α.
              Yes.
17
              Does the DS 100 seen here have a base member?
        Q.
18
        Α.
              Yes, sir.
19
        Q.
              And has a base member been defined by the
20
  Court?
21
              Yes. Base member has been defined by the
        Α.
   Court.
22
2.3
            And what is that, Dr. Akin?
        Q.
24
        Α.
              It's defined as the lowermost portion of the
25
  system that supports the arm above a surface. You see
```

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
we have an arm being supported above a surface and that
there is a lowermost -- lowermost portion that I would
refer to as the base.
               THE COURT: Dr. Akin, I'm not sure the
              You're pointing toward the audience. If
jury can see.
you could turn that to where -- there, that's better.
               THE WITNESS: Thank you, Your Honor.
           And as we can see, there is an arm being
     Α.
supported above a surface. This is the lowermost
portion of that, so under the Court's construction, I
would consider this to be a base under that definition.
     Q.
           (By Mr. Nelson) Okay.
               MR. NELSON: Let's go on then to the pair
of electronic displays, which is the next element of the
claim.
     Q..
           (By Mr. Nelson) Dr. Akin, in your expert
opinion, does the DS 100 have this element, or does
it -- is its purpose for this element?
           My understanding and from the sworn testimony
and the information I reviewed that its sole purpose is
to have two displays or to be mounted to two displays.
           Okay. And let's just see the Court's
     Q.
construction of that. Is it your expert opinion that
with two displays, that the claim would be met here?
           Yes. These displays meet the Court's
     Α.
```

```
definition of electronic device for displaying
1
 2
   information in a visual form, and there are a pair of
  them connected to the arms.
 3
              Okay. Is your opinion based simply on the
 4
 5
   fact that the DS 100 is used in connection with two
   displays?
6
 7
        Α.
              No, sir. As I said, my conclusion is based
   on the advertisements, the manuals, and the sworn
8
9
   testimony of employees of Ergotron.
10
              Okay. Good. Thank you.
11
                  MR. NELSON: Let's put up positioning
12
  means.
13
        Α.
              Yes, sir.
14
              (By Mr. Nelson) And let's talk about
15
  positioning means.
16
              Is it your opinion that the DS 100 meets
17
   positioning means?
18
        Α.
             Yes, sir. That constitutes three individual
19
   parts.
20
            Okay. And let's just go through those.
   Let's go to the Court's claim construction of that,
21
22
   please.
2.3
            Yes. That's defined by the Court as being an
2.4
   apparatus used to support -- or pardon me -- to position
25
  the displays.
```

```
1
        Q.
              Okay.
 2
                  MR. NELSON: So let's go then to Item A,
   which is -- back to the claim.
3
              (By Mr. Nelson) What is -- in your expert
 4
 5
   opinion, does the DS 100 have an arm assembly for
   supporting the displays?
6
 7
              Yes. In my opinion, it does.
        Α.
8
              And would you show the jury, please?
9
        Α.
              Yes. But it would probably be clearer here
   if we'll remind them of the definition.
10
11
              Oh, yeah, please.
        Ο.
12
                  MR. NELSON: Let's go to the definition.
13
              In this case, it's one or more
        Α.
14
   constitutive --
15
                  MR. NELSON: Next slide.
16
        Α.
              Pardon me, sir.
17
              (By Mr. Nelson) Okay. Go on.
18
              It's one or more constitutive parts
19
   connecting to and projecting from support above -- or
20
   from the base.
21
              And we see that there is an arm assembly here
22
   in the DS 100 being supported from the base.
2.3
              Okay. And, Dr. Akin, let's go to B, which is
24
   support means for supporting the arm assembly from the
25
   base member, and let's see the Court's construction for
```

```
1
   that.
              Before we get to that, Dr. Akin, what does
 2
 3
   this support means? Are you aware of what type of
   element this claim is -- or this part of the claim is?
 4
 5
        Α.
             Yes, sir. This is a -- a special legal
   wordina.
            It's a means-plus-function term or claim
6
 7
   element.
8
              And can you just please tell for the jury
        Q.
9
   what is a means-plus-function claim, and what is the
10
   test for determining infringement under
   means-plus-function?
11
12
              To -- the test is to use a
        Α.
   function-way-result test. You determine if an
13
14
   infringing -- alleged infringing device satisfies this
15
   claim, if it has structures to perform the identical
16
   function, and it performs that function in identically
   the same way or in an equivalent way or has an
17
18
   equivalent structure for performing that.
19
        Q.
              Okay.
20
                  MR. NELSON: And let's just go to the
21
   next slide.
22
              (By Mr. Nelson) And is this what you're
        Q.
23
   talking about, Dr. Akin?
24
        Α.
              Yes, sir.
25
              Okay. And let's actually go back to the
        Q.
```

```
1
   previous slide.
 2
                  MR. NELSON: And could you -- let's just
 3
   highlight on plus equivalents?
              (By Mr. Nelson) Could you just explain for
 4
 5
   the jury the significance of plus equivalents right here
   on this and on this (indicating)?
 6
 7
              Well, as we've seen, the Court has identified
        Α.
 8
   certain specific numbered items in the patent, and the
 9
   phrase plus equivalents means that one might be able to
10
   find an equivalent structure that satisfies the
11
   necessary legal test.
12
        Q.
              Okay. And, Dr. Akin --
13
                  MR. NELSON: Let's go to the next slide,
            Next slide.
14
   please.
15
              (By Mr. Nelson) In your expert opinion, can
16
   you please -- is this the Court's claim construction for
   the function of -- required by the support means
17
18
   element?
19
        Α.
              Yes, it is.
20
              Okay. Could you please explain for the jury
        Q.
21
   how the DS 100 has the function of supporting the arm
22
   assembly from the base member?
2.3
              Well, we can see that it's accomplishing that
24
   here, that there's a cylindrical upright post. There is
25
   a clamp that fits around that and a bolt for tightening
```

```
that clamp and that that is the structure that
1
 2
   accomplishes this function.
 3
        Q.
              Okay.
 4
                  MR. NELSON: Let's go to the next slide,
 5
   please.
              (By Mr. Nelson) And is this -- did you make
6
        Q.
 7
   the slide?
 8
        Α.
              Yes. That's my photograph of the device.
9
        Q.
              Okay. And let's look at the two different
10
   structures.
11
                  MR. NELSON: Let's go to the next slide,
12
   please.
13
        Α.
              Yes, sir.
14
              (By Mr. Nelson) What are we looking at here,
        0.
15
   Dr. Akin?
16
              The numbers highlighted in yellow are the
        Α.
   specific structure or components identified by the Court
17
18
   that carry out this function in Figure 7 of the patent.
19
        Q.
              And again --
20
        Α.
              And plus the Court's equivalents if they're
21
   found by the function-way-result test.
                  MR. NELSON: And the next slide?
22
2.3
              (By Mr. Nelson) And what are we looking at
        Q.
   here?
24
25
              This is an exploded view of the joint
        Α.
```

2

3

4

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
structure defined by the Court. I think we're going to
see an animation where these components are shown being
assembled together to form a closed joint.
     0.
           Okay.
               MR. NELSON: Let's see that.
           The plug is inserted, we'll see a washer is
     Α.
applied, and then a bolt comes in and tightens, squeezes
that joint together to form contact surfaces.
     Q.
           (By Mr. Nelson) Okay.
               MR. NELSON: And let's go to the next
slide, please?
           Yes.
     Α.
           (By Mr. Nelson) What are we looking at here,
     0.
Dr. Akin?
           In this case, in Figure 19, we're looking at
a second set of structures that are identified in the
patent. Once again, the highlighted numbers are the
specific structure that the Court has identified, so we
look for those structures or equivalents.
           All right. And can it be either the
equivalent of Figure 17 or Figure 19 for this?
     Α.
           That is correct, sir.
           Okay. And just to be clear, does the DS 100
need to have the structure that is identical to the
identified structure by the Court?
```

- A. No. It can find equivalent structure defined by some legal test.
  - Q. Okay. What structure in the patent performs the function of supporting the arm assembly from the base member?
  - A. The structure in the patent or the figures that we've just seen, the -- for example, in this case, we're seeing the plug 208 product is inserted into the socket 206. They're squeezed together by a bolt that develops variable pressure and friction through the contact surfaces when they're squeezed together.
- 12 Q. Okay.

4

5

6

7

9

10

11

- MR. NELSON: And let's go to Figure 19.
- Q. (By Mr. Nelson) Let's just describe how -15 what the way was for Figure 19.
  - A. Well, I just described Figure 19.
- 17 Q. Okay.
- MR. NELSON: Then let's go back to Figure
- 19 7. I'm sorry. The previous slide, please.
- Q. (By Mr. Nelson) Okay. And what is the way
- 21 that's done in Figure 7?
- MR. NELSON: Previous slide. Yep, there
- 23 we go. Perfect.
- A. Yes. In this case, once again, we see that
- 25 the components are going to be fit together. There is a

```
large washer that's going to be in contact with the
1
 2
   upright.
            The bolts are going to be inserted.
              It's going to squeeze those joints together
 3
   to develop bearing surfaces that will transmit pressure
 4
 5
   and friction necessary to support the weight and the
   overturning effect of the arm.
6
 7
              (By Mr. Nelson) And can you please explain in
        Q.
8
   greater detail -- I think you were talking about bearing
9
   pressure. What do you mean by bearing pressure, Dr.
10
   Akin?
              Well, as I described earlier, when you have
11
   two surfaces in contact, they develop a pressure acting
12
   perpendicular to the surface, and they can also develop
13
   a friction that's tangent to the surface or parallel to
14
15
   the surface.
16
        Q.
              Okay.
                  MR. NELSON: And let's go back to DS 100.
17
18
              (By Mr. Nelson) What structure in the DS 100
        Q.
19
   performs the function of supporting the arm assembly
20
   from the base member?
21
        Α.
              Well, the structure is a clamp joint.
22
                  MR. NELSON: Next slide. Okay.
              Here are photographs I took at the top and
2.3
        Α.
24
   back view. Here we have the physical back view. A
25
   cylindrical joint with a bolt to tighten and squeeze it
```

```
1
   around the cylindrical post so that the -- again, that
 2
   the surfaces are clamped together.
              They develop pressures that vary around the
 3
   posts and develop friction, and the combination of those
 4
 5
   allow the weight of the arm and the display to be
   supported by this joint in an equivalent fashion.
6
 7
              (By Mr. Nelson) And can -- again, just can
        Q.
   you explain to us, just to be clear for the jury, the
8
9
   way that the DS 100 structure performs the function of
10
   supporting the arm assembly from the base member in
   substantially the same way as Figures 7 and 19 of the
11
12
   patent?
13
              Well, the -- the Ergotron DS 100 product and
        Α.
   the structure in the patent accomplish that function in
14
   the same way of using variable pressure and compression
15
   to accomplish the same result.
16
17
              And could you just -- and friction, let's
        Q.
18
   talk a little bit focusing on friction.
19
        Α.
              For this joint?
20
              Yes.
        Q.
21
              Yes. For example, in this joint, the -- it's
        Α.
22
   being squeezed around the cylinder, so we've got
   pressure perpendicular to the cylinder.
2.3
24
              There will be a friction that's developed
25
   parallel to the cylinder around the edge and that, in
```

```
1
   part, will be supporting the weight and the overturning
 2
   torque from the weights of the arm and displays.
 3
        Q.
              Okay, Dr. Akin.
                  MR. NELSON: Let's go to the next slide.
 4
 5
              (By Mr. Nelson) What are we looking at here?
        Q.
              That is a drawing of the assembled hinge for
6
        Α.
 7
   the DS 100.
8
        Q.
              Okay. And what --
9
                  MR. NELSON: Go to the next part of it.
10
              (By Mr. Nelson) What is that, Dr. Akin?
        Q.
              This is an exploded view of all of these
11
        Α.
12
   parts, and you see how, once again, they're squeezed
13
   together by the bolt clamp.
14
                  MR. NELSON: And for the record, this is
15
   Plaintiff's Exhibit 1321.
16
        Q.
              (By Mr. Nelson) And how -- Dr. Akin, again,
   can you explain how this support means performs the
17
18
   function in substantially the same way as Figure 17 and
19
   19 of the patent?
              Well, because, once again, it squeezes the
20
        Α.
21
   surfaces together, like I explained earlier, creates a
22
   normal pressure or bearing pressure and perpendicular to
2.3
   those surfaces and friction parallel to those surfaces,
24
   then in combination, allow the stands to support the
25
   weight and the overturning effect of the weight.
```

```
1
        Q.
              Okay. And, Dr. Akin, the last part of this
 2
   function-way-result test is result.
 3
              Did you analyze and compare the results
   accomplished by the Figure 17 and 19 structure with the
 4
 5
   results accomplished by the DS 100 structure?
              Yes. The test requires that the results be
 6
 7
   substantially the same. In this case, the results are
 8
   identically the same. That structure, the way they're
 9
   accomplishing, they're supporting the arm assembly from
10
   the base.
11
        0.
              Okay.
12
                  MR. NELSON: Let's move on to the next
   part of the claim, please.
13
14
              (By Mr. Nelson) And, Dr. Akin, what is this
15
   next part of the claim here?
16
        Α.
              This mounting means is actually two separate
   means-plus-function clauses.
17
18
              Okay. And what are those, Dr. Akin?
        Q.
19
              The first is a means for mounting the
   displays to the arm assembly.
20
21
        0.
              Okay. And let's just focus on that, and
22
   could you show the jury what you're talking about for
2.3
   the means for mounting?
24
              The means for mounting in this case is, in
        Α.
25
   each case, is a hinge connected to the rear of the
```

```
display through a rotational joint, that is, the hinge,
 1
 2
   connecting to the arm with an arm connector.
 3
              And so this is essentially a vertical hinge
   in this form. And there are a pair of those, one for
 4
   each display, joining it to the arm.
 5
              Okay. And, Dr. Akin, is this also a
 6
 7
   means-plus-function element?
 8
        Α.
              Yes. This is another means-plus-function
 9
   element where I would have to apply a function-way-
   result test.
10
       Q. Okay.
11
12
                  MR. NELSON: So let's go to that next
13
   slide, please. Next slide.
14
        Q. (By Mr. Nelson) And what is the claim term
15
   for -- what is the function, as defined by the Court,
   for this claim term?
16
17
              This claim term is supposed to function to
        Α.
18
   mount displays to the arm assembly.
19
              Okay. Does the DS 100 have structure that
20
   performs this function? Please show the jury if it does
21
   and how it does.
22
              Yes. It has structure performing this.
        Α.
2.3
   see we have this vertical hinge attached to the rear of
2.4
   the display. There are several horizontal surfaces
25
   connected together with a bolt through the center.
```

```
Those surfaces are squeezed together.
1
 2
              They develop, again, a variable pressure
 3
   around those surfaces and a friction. Then in
   combination will support the weight and its overturning
 4
 5
   torque from being out in front of the arm to accomplish
   that mounting of the displays to the arm.
6
 7
        Q. .
              Okay.
 8
                  MR. NELSON: And let's go to Plaintiff's
9
   Exhibit 351.
10
              (By Mr. Nelson) What are we looking at here,
11
   Dr. Akin?
12
              This is the instruction manual for the DS
        Α.
   100.
13
14
        Ο.
              Okay.
15
                  MR. NELSON: And let's blow up the part
16
   where it talks about mounting.
17
              (By Mr. Nelson) What are we seeing here,
        Q.
18
   Dr. Akin?
19
              We're seeing here in the top image that a
20
   display with its mounting bracket is supposed to be
21
   inserted in the slot of the arm with the bolt -- the arm
22
   connector or the hinge connector tightened, and that is
2.3
   the way that the manual recommends the mounting of the
24
   displays to the arm.
25
              And from the way this drawing is shown, I can
```

```
see that that means that it's supposed to be with the
1
 2
   hinge in the vertical position.
              And by just explaining to the jury, when the
 3
        Ο.
   hinge is in the vertical position, what does that mean?
 4
 5
              In that case, it means we have this
        Α.
   side-by-side motion of the displays relative to the arm
6
 7
   and relative to each other.
8
              Okay. And, Dr. Akin, has the Court
        Q.
9
   identified structure in a patent that performs the
10
   mounting function?
11
        Α.
              It has.
12
        Q.
              Okay.
13
                  MR. NELSON: Next slide, please. Next
14
                  Sorry. Next slide. Yeah, there we go.
   slide.
           Okay.
15
              (By Mr. Nelson) What is that, Dr. Akin?
16
              The Court has identified, again, the numbered
        Α.
   items that are highlighted in yellow in Figure 8 and
17
18
   Figure 9. Those structures, plus equivalents, would --
19
   are the structure that the Court cites here, one of the
20
   two sets.
21
              Okay. And to be clear, Dr. Akin, does the DS
        0.
   100 need to have the structure that is identical in
22
2.3
   Figures 8 and 9 in order to infringe the patent?
24
        Α.
              No. It can have equivalent structure.
```

Okay. And let's go then to the way part of

25

Q.

```
1
   the function-way-result.
              How does the Figure 8, 9 structure perform
 2
   the function of mounting the displays to the arm
 3
 4
   assembly?
 5
              Well, if we start looking at the right
   figure, we'll see that in the back there is an Item
6
   No. 16, which represents the rear of the display in the
8
   patent where a socket is mounted.
9
              And in this case, we see that the -- there is
10
   a ball joint, 56 is inserted into that socket and
   develops a contact surface area over part of that ball
11
   where again pressures develop and frictions develop so
12
13
   that in combination, those pressures and frictions can
   support the weight of the display through this
14
15
   rotational joint and resist the overturning effect of
16
   the display through this rotation.
17
              Do the tabs identified by the Court play a
        Q.
18
   roll in mounting the displays to the arm assembly?
19
        Α.
              Yes.
20
              Okay. And what is that?
        Q.
21
              The tabs that you're referring to are Tab No.
        Α.
22
   80 in this Figure 9.
2.3
        Q.
              Okay.
24
                  MR. NELSON: Let's go to the next slide,
25
   please. Let's see.
```

```
(By Mr. Nelson) Okay.
Q.
```

- In this case, we're seeing an animation of Α. how the ball joint is inserted into the socket at the rear of the display, and then the tabs are going to be brought forward and placed into a matching set of sort of Y-shaped tabs in the arm and rotated and locked into position.
- 8 Q. Okay.
- 9 MR. NELSON: And let's go, please, to the 10 next slide.
- 11 0. (By Mr. Nelson) What are we looking at here,
- Dr. Akin? 12

2

3

4

5

6

7

19

- 13 Α. This is the second structure identified by the Court, the Figure 19 and 20 structure. Once again, 14 15 the numbered parts highlighted in yellow are the ones 16 that have been identified by the Court as the structure to be used to compare against the infringed device or 17 18 the equivalent structure.
- Okay. And, Dr. Akin, you said the 20 highlighted structures have been identified by the patent; is that right?
- 22 Α. Yes.
- 2.3 Okay. And, again, to be clear, does the DS 24 100 need to have a ball joint or a structure that is 25 identical to this Figure 1920 structure in order to meet

1 this part of the claim? 2 No, it does not have to have an identical 3 structure. It has to have an equivalent structure that is determined by a legal test. 4 5 Okay. How does the Figure 19, 20 structure perform the function of mounting the displays to the arm 6 7 assembly? 8 MR. NELSON: Next slide, please. 9 Α. Well, once again, we see that we're 10 starting with, in this case, 152, the rear of a display to which a socket is mounted, the ball jocket (sic) --11 ball joint -- the ball, rather, is inserted into that 12 13 socket. 14 They develop a contacting surface area over part of the surface of the ball, and it's squeezed 15 16 together here to form pressures and friction, and that combination of pressure and friction are sufficient to 17 18 support the weight of the display and its overturning 19 torque as it's transmitted through that joint. 20 (By Mr. Nelson) Okay. And, Dr. Akin, did you 21 perform an analysis of the way on the DS 100 structure 22 right in front of you? 2.3 Α. Yes. 24

25

Okay. What structure in the DS 100 performs 0. the claimed mounting function?

```
1
                  MR. NELSON: And next slide, please.
 2
        0.
              (By Mr. Nelson) What are we looking at here,
3
   Dr. Akin?
              Here you see a photograph that I took -- it's
 4
 5
   probably going to be easier for you to recognize, but in
   this case, we see that there is a rotational joint
6
   attached to the rear of the display, in this case, it's
8
   a vertical hinge, and bolted through a connector to the
9
   arm; that it consists of parallel surfaces in this case
10
   that are in contact with each other and through -- and
   there's a bolt through the center squeezing those
11
   together, so it develops a variable amount of pressure
12
13
   and friction distributed through this joint so that
14
   combination will support the weight of the display and
15
   resist its overturning effect by being out in front of
16
   the display.
17
        Q.
              And, Dr. Akin, where is the mounting actually
18
   located with respect to where it is on the back of the
19
   display?
20
        Α.
              Well, in this case, again, we can see that
21
   the hinge is directly connected to the mounting plate
22
   that is intended to have the standard industry
2.3
   connection to a display --
24
        0.
              And then --
25
              -- at the back of the display.
```

- 1 Okay. And again, let's just go into a little Q. bit more detail about the friction accomplished there, 2 3 Dr. Akin. Yes, sir. 4 Α. 5 Can you give a little more detail, please, Q. about the friction? 6 7 Α. Sure. Yeah. 8 Q. 9 We probably see it a little bit more clearly Α. 10 here, but you can recognize that, for example, the top 11 and bottom surfaces of the joint where it's being 12 squeezed together -- I'll just put my mic down. 13 You'll see that there are horizontal surfaces there so that on the top, for example, there would be a 14 15 frictional force that develops on that bearing pressure that pulls towards the arm, and then on the bottom, 16 there would be one of equal magnitude to the opposite 17 18 direction. 19 So those two pulling in opposite directions 20 create a torque and that torque, in part, resists again 21 the overturning effect from the weight of the display being placed in front of the arm. 22 Okay. And, Dr. Akin, did you compare the way 2.3 24 the DS 100 performs the claim mounting function with the
- 25 ways that the Figure 8, 9 structure and the 19, 20

```
1
   structure identified in the patent perform that
 2
   function?
                    The structure in the patent, the two
 3
        Α.
   sets of structures in the patent, and the Ergotron
 4
 5
   structure here for the DS 100 accomplish that function
   in substantially the same way but using variable
6
   pressures and friction in order to develop the necessary
8
   force and torque to mount the displays to the arm.
9
        Q.
              Okay. And, Dr. Akin, did you compare the
10
   results in Figures 8, 9 of the patent and Figures 19, 20
   of the patent with the results achieved by the mounting
11
   structure in the DS 100?
12
13
        Α.
              Yes. Those results have to be substantially
   the same. Again, in this case, they're identically the
14
15
   same, that the monitor is securely and safely mounted to
16
   the arm assembly.
17
              Okay. And just to be clear, so that in your
        Q.
18
   opinion, Dr. Akin, does the DS 100 meet the mounting
19
   means portion of this Claim 16?
              Yes, sir. In my opinion, it does.
20
        Α.
21
        0.
              Okay.
22
                  MR. NELSON: And let's go, please, to the
2.3
   next slide.
24
           (By Mr. Nelson) What is the next part of
25
   this -- of this claim, Dr. Akin?
```

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

Q.

```
There has to be a means for adjust --
     Α.
adjusting the angular orientation of the displays
relative to the arm assembly.
           And, again, Dr. Akin, is this a
     0.
means-plus-function claim?
           It is a means-plus-function display that,
again, requires a function-way-result test.
     Q.
           And, Dr. Akin --
               MR. NELSON: Next slide, please.
           (By Mr. Nelson) What are we looking at here?
     Q.
           We're looking at the definition of the
     Α.
function as adjusting the angular orientation, and we're
also looking at a top view, which is Figure 4 in the
patent, but I think it's going to be animated to show
how the ball joint in the patented structure
accomplishes this adjustment feature.
     Q.
           Okay. And how -- how does the patent --
actually, let's go to the animation. What are we
looking at here, Dr. Akin?
     Α.
           So, again, we're looking, in this case, at a
top view looking down at the patented structure where we
see that the ball joint allows the rotation so that we
get the side-to-side motion of the displays relative to
the arm assembling.
```

Okay. And, Dr. Akin, let's -- in your expert

```
opinion, does the DS 100 perform the function of the
1
   Court's claim construction of adjusting the angular
 2
   orientation of each of the displays relative to the arm
 3
 4
   assembly?
 5
              Yes, sir. It's quite easy to see here that
   both structures -- both of the displays can easily be
6
 7
   rotated relative to the arm assembly.
8
        Q.
              Okay.
9
                  MR. NELSON: And next slide, please.
10
              (By Mr. Nelson) And what are we looking at
11
   here again, Dr. Akin?
12
              We're back to the Ergotron installation
        Α.
13
   manual for the DS 100.
14
        Ο.
              Okay.
15
                  MR. NELSON: And let's blow that up,
16
   please.
17
              (By Mr. Nelson) What are we looking at here?
        Q.
18
              Here we're looking at a similar top view of
19
   this particular device where we see that there -- the
20
   rotation is taking place about this -- in this case, the
21
   vertical hinge, and it has exactly the same motion
22
   relative to the arm assembly so that the displays can be
2.3
   rotated relative to the arm assembly and towards one
24
   another.
25
        Q.
              Okay.
```

```
1
                  MR. NELSON: And next slide, please.
 2
        0.
              (By Mr. Nelson) What are we looking at here,
3
   Dr. Akin?
 4
              I'm sorry. Go on. Did you want to go back
5
   to the previous slide?
              Well, there was another part of that.
6
        Α.
 7
              Go ahead. Yeah. Yeah.
        Q.
8
              And also I noted that at the top of this
        Α.
   line, it states that that is the factory setting that
10
   the -- for the hinges that the displays are intended to
   be used in this side-to-side motion.
11
        Q. Okay. And, Dr. Akin, there's these little
12
13
   arrows right here. What do those arrows represent right
   there on the instruction manual?
14
15
              Well, they represent the motion -- as I said,
   the side-to-side motion of the displays.
16
        Q.
17
              Okay.
18
                  MR. NELSON: Next slide, please.
19
        Q.
              (By Mr. Nelson) What are we looking at here,
   Dr. Akin?
20
21
        Α.
              This, again, is the Court's construction, and
   it's the same physical pieces that we saw numbered
22
   before in the previous Figure 8 and Figure 9 drawing
2.3
24
   from the patent.
25
        Q. Okay. And so what structure did the Court
```

2

3

4

6

```
identify from the '978 patent as performing the function
   of adjusting the angular orientation of the displays
   relative to the arm assembly?
              Well, we see -- for example, on the right, it
        Α.
 5
   starts with the back of the display, the rear of the
   display. We have a socket 60. We have the ball 56 that
   fits in that socket. And then, of course, there is a
8
   shaft continuing on from that.
              Again, we come to the tabs that are going to
10
   be supported -- going to be inserted into the arm and
   locked into position in the arm similar to the way the
11
   bolt is locked here.
12
13
              Okay. And, Dr. Akin, in what way does the
        0.
   Figure 8, 9 structure perform this function of adjusting
14
   the angular orientation of each of the displays relative
15
16
   to the arm assembly?
17
              Well, when we insert the ball in the socket,
        Α.
18
   you can recognize that there's -- it limits the motion.
19
   In engineering jargon, we call that kinematic
20
   constraint.
21
              So the ball is placed inside the socket,
22
   which means that it cannot move around, it cannot
   translate, but it still has its ability to rotate.
2.3
24
   And in this case, we only need one type of rotation in
25
   the claim, and that's the side-to-side rotation.
```

```
1
   So --
 2
              And -- I'm sorry, Doctor. I didn't mean to
 3
   interrupt. Go on.
              So it's through this kinematic constraint of
 4
 5
   these surfaces being in contact with one another that
   allows this rotation to take place about the center of
6
 7
   the ball.
              And where in the patent, Dr. Akin, is it --
8
        Q.
9
   is the means for adjusting happening with respect to
   where the display is?
10
11
        Α.
              Again, it's happening relative to the rear of
   the display at which point, of course, it is attached in
12
13
   the patent -- I should not be pointing to this -- in the
   patent, that is where it is attached, as we saw from the
14
15
   numbered device -- or from the numbered items.
16
        Q.
              Okay.
17
                  MR. NELSON: And next slide, please.
18
              (By Mr. Nelson) What are we looking at here?
        Q.
19
              Here we are looking at the same structure we
20
   talked about before with the mounting means, in this
21
   case, on the right. We're starting from the rear of the
22
   display, 152. We're going to have a socket that's
2.3
   attached to that rear of the display.
24
              Again, the ball is going to be put in the
25
   socket, which presents three -- three -- present this
```

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
limiting or constraining to one point, one location, but
still allows the rotation, the one degree of rotation,
needed for this claim.
           Okay. And, again, what is this, Dr. Akin?
           This is an animation of the socket on the
     Α.
rear of the display with the ball being inserted, and
then, of course, the shaft continues on.
           In this case, there's a plug, a square-type
plug, that would fit into a corresponding portion of the
arm.
           So it's those structures, plus the equivalent
structure that might be found by the function-way-result
test.
           Okay. Now let's go back, Dr. Akin, to the
device in front of you.
     Α.
           Yes, sir.
               MR. NELSON: Next slide, please.
           (By Mr. Nelson) What are we looking at here,
     Q.
both in front of you and on the screen right there?
     Α.
           Well, here are the photographs that I took
that made it a little bit more clearer. So looking
down, you can see that the vertical hinge is set up to
allow this to be rotated -- the display to be rotated
here relative to the arm display.
          And so that's what we're seeing here, just
```

```
sort of a top view of this joint accomplishing that.
1
 2
              And again, Dr. Akin, on the DS 100, where --
   where is the rotation at? Where is it mounted there?
 3
              The means for adjusting is the mounting -- is
 4
        Α.
 5
   mounted here to the rear of the display and then, of
   course, mounted to the arm.
6
 7
              Okay. Now, Dr. Akin, does the DS 100 have
        Q..
8
   the exact structure identified by the Court?
9
        Α.
              It does not.
10
              Why does that not matter?
              Well, as we said previously, it does not have
11
        Α.
   to have the exact structure. It only has to have an
12
13
   equivalent structure as determined by some legal test.
              Okay. And why, in your opinion, is the way
14
15
   that the DS 100 performs the claimed adjusting function
16
   substantially similar as Figures 8, 9 and Figures 19, 20
   of the '978 patent?
17
18
              Well, I don't recall discussing the way for
19
   the hinge.
              The way for the hinge is that, once again,
20
   we have these horizontal mounting surfaces -- we can't
   see in that view, but the jury can see it on here --
21
```

And so those surfaces mount or touch each

other in such a way that it constrains the joint in two

ways. The joint cannot move around. The center point

22

2.3

2.4

25

that are squeezed together.

```
of the joint is fixed, but those horizontal surfaces
1
 2
   that contact also constrain the kinematics.
              So in this case, the joint has only one
 3
   degree of motion, and that's the one degree of motion
 4
 5
   claimed in the patent, the side-to-side motion.
6
   I --
 7
              Okay. And, Dr. Akin -- I'm sorry. Go on.
        Q.
              I didn't finish the answer.
 8
        Α.
9
        Q.
              Oh, sorry.
10
              And so both the patented structure and the
11
   Ergotron DS 100 structure accomplish the same result in
12
   substantially the same way by using kinematic
13
   constraints for a rotation about a single point that
   allows the rotation of the side-to-side motion and
14
15
   accomplishes similar results to those in the patent.
16
             So they, in my opinion, are equivalent
   structures.
17
18
              Dr. Akin, in your opinion, is the hinge a
19
   subset of movement for the ball and socket and
20
   encompasses the range of motion that's required by
21
   the -- by the patent?
22
              Yes. The rotational effect, the visual
2.3
   effect of a hinge having one degree of freedom in this
24
   case, essentially vertical, and the visual effect of
25
   rotation of the ball, the hinge is a subset, because the
```

```
1
   ball can rotate in this -- about this axis, this
 2
   side-to-side motion, but it can also rotate in about two
   other axes. It can rotate about a horizontal axis here
 3
   or a horizontal axis there (indicating).
 4
 5
              So the ball has other capabilities, but
   they're not required in this claim. Just the rotation
6
   of the displays relative to the arm assembly and towards
8
   each other is what's claimed.
9
                  MR. NELSON: And the next slide, please.
10
              (By Mr. Nelson) What are we looking at here,
        Q.
11
   Dr. Akin?
12
        Α.
              Here we're looking at an animation of how, on
13
   the left, a hinge can rotate only about a vertical axis
14
   in this case to accomplish the side-by-side rotation.
15
              Okay.
        Q.
16
              And we see that a ball joint can do exactly
        Α.
   that as well. It can also accomplish this side-to-side
17
18
   rotation.
19
        Q.
              Okay.
20
                  MR. NELSON: And next slide, please.
21
        Q.
              (By Mr. Nelson) What are we looking at here,
22
   Doctor?
2.3
              But beyond that, here we're seeing another
        Α.
24
   animation that shows that a ball joint has other
25
   abilities to rotate that are not a part of this claim.
```

```
1
   It can rotate about the axis coming out front of the
 2
   member. It can rotate so that it can go between the two
 3
   slots in the two pink pieces here that are the socket
   representation.
 4
 5
              So a ball joint has other degrees of
   rotational freedom, what we can see going on at the ball
6
 7
   joint, that are not needed in this claim.
 8
                  MR. NELSON: Next slide, please.
9
              (By Mr. Nelson) What are we looking at here,
        Q.
10
   Dr. Akin?
11
              This is a table taken from a textbook of
        Α.
12
   the -- some of the most common types of mechanical
13
   joints, a textbook that I've used in one of the classes
   that I teach.
14
15
        Q.
              Okay.
16
                  MR. NELSON: Next slide.
17
              (By Mr. Nelson) What is that, Dr. Akin?
        Q.
18
              The top element in this table has a figure of
        Α.
19
   a -- what's called a revolute joint or what every day we
20
   call a hinge joint.
21
              And the third column, it has the No. 1, and
22
   that indicates that it has only one degree of rotation,
2.3
   and then also there's some comments that I added that
24
   should have been in red, I quess, that points out that a
25
   hinge allows only one directional motion.
```

```
Okay. And just to be clear for the jury,
1
        Q.
 2
   this is your comment, not on the text, right?
 3
              That is my comment, not the text.
              Okay. And although you see right here --
 4
 5
   what is that, Dr. Akin?
              The curved arrow again is indicating the
6
 7
   direction of rotation in this case, not a port --
8
        Q.
              Okay.
9
              -- but it has a single axis of rotation on
10
   this hinge.
11
        0.
              And what is this right here, Dr. Akin?
12
              That's my sort of sketch to --
        Α.
13
              No. The No. 1. I'm sorry.
        0.
14
              No. 1 shows that in the engineering jargon,
15
   this has one degree of rotational freedom.
16
        Q..
              Okay. And, Dr. Akin, what else have you
   highlighted here?
17
18
              In the lower portion of that table, it's what
19
   the engineers call a sphere or ball joint, which is --
20
   as I've indicated, it's a rotational structure that the
21
   visible feature is that it's restrained so that it has
22
   to rotate about the center of the ball, but it can
2.3
   rotate about three axes.
24
              So you see the No. 3 in the third column.
25
              And so I've also added some connotations that
```

```
were not in the text that points out that it can rotate
1
 2
   about any axis. Whatever the hinge axis is, the ball
   joint can have that subset of rotational or visual
 3
   effects.
 4
 5
        Q. And, Dr. Akin, did you also consider the
   testimony of Ergotron's corporate representative on this
6
 7
   point?
8
        Α.
              Yes, I did. I listened -- or read the
9
   deposition testimony of the Ergotron employees, I
10
   believe Mr. Segar.
11
              Go ahead and sit down for this part.
        0.
12
        Α.
              Thank you, sir.
13
                  THE COURT: Are you getting close to a
14
   breaking point or --
15
                  MR. NELSON: Yes, Your Honor. If we go
16
   about three more minutes, we'll be subject -- we'll be
   done with the DS 100.
17
18
                  THE COURT: All right. Very good.
19
                  MR. NELSON: Okay. Maybe actually five
20
  more minutes.
21
                  THE COURT: All right.
22
                  MR. NELSON: Don't hold me to three,
23
   please.
24
              (By Mr. Nelson) Okay. You were talking about
        Ο.
25
   the deposition testimony of Dr. Segar -- or Mr. Segar --
```

```
1
              Yes, I was.
        Α.
 2
        Q.
              -- Dr. Akin?
3
              And did you consider that testimony?
              I did.
 4
        Α.
 5
              And is this the testimony you considered?
        Q.
6
        Α.
              Yes.
 7
                  (Video playing.)
8
                  ANSWER: The ball and socket would allow
9
   you to move it side to side, up and down, or in a
10
   rotational manner. So it really has three degrees of
11
   freedom.
12
                  QUESTION: Looking solely at the
13
   side-to-side aspect of it --
14
                  ANSWER: Uh-huh.
15
                  QUESTION: -- it allows the same degree
16
   of movement as the joint that Ergotron uses?
17
                  ANSWER: Clarify. Can you clarify the
18
   question?
19
                  QUESTION: Sure. The ball-and-socket
20
   joint moves on a side-to-side rotation the same
21
   degree -- has the same degree of movement as the
22
   Ergotron pivot, right?
2.3
                  ANSWER: I'm not sure you get the same
2.4
  full 90 degrees of rotation, but you can -- you can move
25
   it side to side and up and down and swivel it.
```

```
1
                  So you -- I guess you get the same -- you
 2
   get more than the motion that we have.
                  QUESTION: But it includes the motion
 3
   that you have?
 4
 5
                  ANSWER: It includes -- it includes the
   motion that we have, plus more.
 6
 7
                   (End of video clip.)
 8
              (By Mr. Nelson) And does that affect your
        Q.
 9
   opinion one way or the other, Dr. Akin, about whether
10
   the DS 100 performs the function in substantially the
   same way as Figures 8, 9 and 19 and 20 of the patent
11
   with respect to this element?
12
13
              Yes. It confirmed my analysis that it does
        Α.
   satisfy those elements in Claims 16 and 17 in the '978
14
15
   patent.
16
              And, Dr. Akin, finally, with respect to this
        Q.
   part of the element, did you compare the results
17
18
   achieved by the adjusting structure identified by the
19
   Court in Figures 8 and 9 and 19 and 20 of the patent
20
   with the results achieved by the adjusting structure for
21
   the DS 100?
22
              Yes, I did.
        Α.
              And what was your conclusion there?
2.3
24
              Well, again, the results were identical in
        Α.
25
   that it allowed each of the displays to be rotated
```

```
relative to the arm assembly and toward one another.
1
 2
              Okay. And in your opinion, Dr. Akin, just to
 3
   sum up for at least this part of the element, does the
   DS 100 have the claim means for adjusting that's in the
 4
 5
   patent?
              Yes, it does. Yes. I -- I was thinking of
6
        Α.
 7
   adjusting when I answered that question --
 8
        Q.
              Okay.
9
              -- but it also has the mounting means.
10
   But for adjusting means, it also satisfies those
11
   elements of Claims 16 and 17.
12
        Q.
              Okay.
13
                  MR. NELSON: And I think this probably
14
   is -- I'm not quite done with the DS 100, but this is an
15
   appropriate stopping point, if it's okay with the Court.
16
                  THE COURT: All right. Very well.
17
                  All right. Ladies and Gentlemen of the
18
   Jury, we'll take our afternoon break, and we'll come
19
   back at 3:15.
20
                  So enjoy your break. Remember my
21
   instructions. Be in recess.
                  COURT SECURITY OFFICER: All rise.
22
2.3
                  (Jury out.)
24
                  (Recess.)
25
                  COURT SECURITY OFFICER: All rise.
```

```
THE COURT: Please be seated.
1
 2
                  All right. Mr. Nelson, you may proceed.
 3
                  MR. NELSON: Thank you, Your Honor.
                  Let's go, please, to the final element of
 4
 5
   the claim, and if we can put that slide -- yeah.
              (By Mr. Nelson) Dr. Akin, finally, what is
6
 7
   the final part of Item C that the jury can read down
   there and then up here on the screen?
9
              The final part is, to thereby permit said
10
   displays to be angled toward each other to a desired
11
   degree.
              And what did you conclude with respect to
12
13
   whether the DS 100 can be angled towards each other to a
14
   desired degree?
15
              Since the Court did not define the term, that
   means I have to interpret it in terms of this
16
   hypothetical person of ordinary skill in this field.
17
18
   I -- I interpreted that to mean that the displays can be
19
   booked in some way for the desire of the user.
20
              Like you might have it in one position and
21
   perhaps the sun has changed, and you now have glare and
22
   you want to adjust it to a desired degree to obtain a
2.3
   comfortable or desirable result of not having such a
24
   glare.
25
              And, Dr. Akin, to be clear, I want you to
```

```
assume for me that the DS 100 can only move in an
1
 2
   up-and-down manner.
              All right, sir. In a permanent?
 3
        Α.
              Permanent configuration.
 4
        0.
 5
        Α.
              Yes, sir.
              In that permanent configuration, would the DS
6
        Q.
 7
   100 infringe?
 8
        Α.
              No, sir.
9
        Q.
              Okay. Why in your -- does -- let me back up.
10
              Does the DS 100 have an up/down rotation as
   well as the side-to-side rotation?
11
12
              It does. You could rotate the hinge very
        Α.
13
   easily into a horizontal position and would accomplish,
14
   in that temporary fixture, the motion that you've
15
   described.
16
              Why, in your opinion, does it not matter for
        Q..
   infringement purposes whether it goes up, down, or side
17
   to side?
18
19
                  MR. NIEDERLUECKE: Your Honor, I have an
20
   objection. Please approach?
21
                  THE COURT: All right.
22
                   (Bench conference.)
2.3
                  MR. NIEDERLUECKE: Your Honor, they're
2.4
   about to testify -- the expert is about to testify that
25
   this is capable of infringement in a different
```

```
configuration, because you can reconfigure it.
 1
                  None of that is in his report. He wasn't
 2
 3
   even aware at the time he was deposed that the
   thing could be -- that the DS 100 could be set up
 4
   differently. So it's nowhere in his report that -- he's
 5
   just about to testify to that.
 6
 7
                  The witness is set up in a fashion -- he
 8
   doesn't have in his report anything about that and about
 9
   whether or not that would be an infringing setup.
10
                  THE COURT: I think he just testified
11
   that it would not be.
12
                  MR. NIEDERLUECKE: He did, but now he's
13
   about to tell why it can be, even though it doesn't have
   a permanent fix. They're going to argue that because
14
15
   it's not a permanent fix and that you can take it apart
16
   and reconfigure it, it infringes.
17
                  THE COURT: Side to side?
18
                  MR. NIEDERLUECKE: Do it side to side.
19
   And that's not in his report anywhere.
20
                  THE COURT: He's got in his report that
21
   it infringes, if it goes from side to side.
22
                  MR. NIEDERLUECKE: Side to side but not
2.3
   up and down, Your Honor. He didn't analyze that.
24
                  MR. NELSON: He does talk about the
25
   side-to-side movement, Your Honor, and it's to make
```

```
clear some of his deposition testimony where
1
 2
   Mr. Niederluecke was questioning him, and we want to
   make clear that as there's the capability there, it
 3
   would still infringe, despite this up/down movement.
 4
 5
                  MR. NIEDERLUECKE: He did not rely on
   that, and he did not even say that in his deposition
6
   responses, Your Honor. And if Mr. Nelson can prove me
8
   wrong --
9
                  MR. NELSON: No, I'm not -- I'm not
10
   disputing that.
11
                  THE COURT: Okay. Sustain the objection.
12
                  MR. NELSON: Can I get some
   clarification?
13
14
                  I would like to go back to what he's
15
   already testified to about this standard factory
16
   setting. He's already testified to that, and I can go
17
   there?
18
                  THE COURT: Sure.
19
                  MR. NELSON: Okay.
20
                  (Bench conference concluded.)
21
                  MR. NELSON: Let's go, please, to
22
   Plaintiffs' 351, which is the installation manual.
2.3
              (By Mr. Nelson) And, Dr. Akin, can -- what is
24
   the standard factory setting for the DS 100 as -- as
25
   instructed by Ergotron here?
```

```
Well, as we can see from the top of this
1
        Α.
   page, and I think I pointed it out early, that the
 2
   standard factory setting is so that the displays are set
 3
   to move in this side-to-side motion.
 4
 5
        Q.
              Thank you.
              And just to wrap up Claim 16 in the DS 100,
6
7
   do you have an opinion as to whether the DS 100
   infringes Claim 16 of the '978 patent?
9
        Α.
              I do.
              What is that opinion?
10
11
              In my opinion, it infringes Claim 16 and 17
   of the '978 patent.
12
13
              Okay. Well, we'll get to Claim 17 in a
        0.
14
   little bit, but let's focus on Claim 16 for right now.
15
              Yes, sir.
        Α.
16
              Okay. And just please restate your opinion
        Q.
   with respect to Claim 16.
17
18
        Α.
              Yes.
                    Thank you, sir.
19
              In my opinion, the DS 100 dual infringes
20
   Claim 16 of the '978 patent.
21
        Q.
              Okay. And let's now go to Claim 17.
22
                  MR. NELSON: The next slide, please.
2.3
        Α.
              Yes, sir.
24
              (By Mr. Nelson) And, Dr. Akin, what is your
        0.
25
   opinion as to whether the DS 100 infringes Claim 17 of
```

the '978 patent? 1 Well, Claim 17 includes a substantial portion 2 of the same items that were in Claim 16, and for the 3 reasons that I described earlier, plus examination of 4 the additional terms in these claims, it is my opinion 5 that the DS 100 dual also infringes on Claim 17 of the 6 7 '978 patent. 8 Let's talk about a few -- or those three 9 differences. MR. NELSON: Next slide, please. 10 (By Mr. Nelson) Could you, please, Dr. Akin, 11 12 explain these differences to the jury and why you 13 believe that with respect to these elements that the DS 14 100 has the claimed elements? 15 Well, for example, in the supporting means, there's been an additional term that it has to support 16 the arm assembly above a surface. And I think I've 17 18 demonstrated earlier that it does support the arm above 19 the surface. 20 And likewise, down in the means for 21 adjusting, there is an additional phrase -- two 22 additional phrases. One is that it has to be about a 2.3 generally vertical axis, and we just saw in the previous 24 slide that the factory setting for this device is about 25 a generally vertical axis, and that thereby that

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
generally vertical axis motion, or the side-to-side
motion, has to allow the displays to move relative to
each other to a desired degree.
           Dr. Akin, for the portions of Claim 17 that
are the same as Claim 16, do you have an opinion
regarding whether those portions of Claim 17 are met in
the DS 100?
     Α.
           Yes. For the reasons that I explained above,
those identical portions are equally found in the device
for Claim 17.
        Okay. And, Dr. Akin, just to restate and
     Ο.
wrap up here with respect to Claim 17, what is your
opinion with respect to DS 100 with two displays,
whether that would infringe Claim 17 of the '978 patent?
           Yes. I should have pointed out previously
that it does require the two displays to be present.
           So for the reasons that I explained for Claim
16 and for these additional features that I have
verified are also present -- these claim elements are
also present, I do find that the DS 100 dual infringes
Claim 17.
           Okay. Now, Dr. Akin, was there another
product that you analyzed in the DS 100 family besides
the DS 100 dual?
           Yes, sir.
     A .
```

```
And what is that?
1
        Q.
              Another product that I analyzed was the DS
 2
3
   100 horizontal quad and the --
                  MR. NELSON: Your Honor, may I approach?
 4
 5
              -- and the LX.
        Α.
6
                  THE COURT: Yes you may.
 7
              (By Mr. Nelson) Dr. Akin, are you able to see
        Q.
8
   that?
9
        Α.
              Yes, sir.
10
              Okay. What is your opinion with respect to
   the DS 100 quad and whether it infringes the patent?
11
12
              The DS 100 quad, with two displays attached,
        Α.
   would infringe Claims 16 of the '978 patent, in my
13
   opinion, and also Claim 17 of the '978 patent.
14
15
              What are the reasons why you believe that the
16
   DS 100 quad infringes Claims 16 and 17 of the patent?
17
              Well, basically, it is almost just two DS
        Α.
18
   100s connected together. It does have a slightly
19
   different supporting means, and I would have to apply
20
   the function-way-result test, too, but -- I guess I
21
   forgot your question, sir.
22
        Q.
              That's okay.
2.3
              What reasons, I think, was my question.
                                                         What
```

reasons do you think why the DS 100 quad infringes

Claims 16 and Claim 17 of the '978 patent?

24

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

```
For the reasons that I've described above,
     Α.
plus the additional study that I had to do of the
slightly different mounting support means.
           All right. And we talked about the support
means.
     Α.
           Yes, sir.
               MR. NELSON: Let's please go to the next
slide. And the next slide.
     Q.
           (By Mr. Nelson) Dr. Akin, what are we looking
at here?
           This is a photograph that I took showing the
     Α.
different clamping means for supporting the arm on the
upright. In the DS 100 quad, we see that, once again,
we have an upright cylindrical clamp that is clamped
around the upright post and accomplishes that same -- as
I described before, the same contact surfaces, bearing
pressures, and friction to receive and transmit the
weight and the torque.
           But in addition, it has a slight projection
in the front. Instead of being built into the arm, this
actually has a bolted connection or a fastener that
attaches to a hole or a slot in the arm assembly instead
of being built in.
           And, Dr. Akin, does the DS 100 quad structure
     0.
```

support the arm assembly from the base member in

```
1
   substantially the same way as the patent structure you
   previously discussed?
 2
              Yes, for the reasons I previously discussed.
 3
              And, Dr. Akin, just to be clear, it's the DS
 4
        0.
 5
   100 with monitors; is that right?
              Yes, sir.
 6
        Α.
 7
              Thank you for pointing out my omission.
              Okay. And, Dr. Akin, did you also --
 8
        Q.
 9
                  MR. NELSON: Actually, next slide. Next
10
   slide, please.
11
              (By Mr. Nelson) Did you also analyze the
   inducement to infringe and contributory infringement?
12
13
              I did, sir.
        Α.
14
              And have you seen any evidence that the
15
   Defendants instruct the end users to install displays on
16
   the DS 100 stand?
              Yes, sir.
17
        Α.
18
              What is that evidence, briefly?
        Q.
19
              Well, once again, we have on the screen the
20
   image taken from the installation manual. We'll see in
   the lower left, for example, that -- pardon me -- that
21
22
   it is showing the displays to be mounted to the arm
23
   using tools so that the hinge is connected in that
24
   vertical position that allows the side-to-side motion.
25
              And, Dr. Akin, in your opinion, is the DS 100
        Q.
```

```
a staple article of commerce?
1
 2
              No, sir. Without attached displays, I think
3
   it has no other function.
              Okay. And are you aware of any substantial
 4
 5
   non-infringing uses of the stands?
              I am not, sir.
6
        Α.
 7
              Okay. And -- and before we go on to
        Q.
   inducement to infringe, can we just clarify that the DS
9
   100 quad, for the same reasons it infringed Claim 16,
10
   what is your opinion with respect to whether the
   Claim 17 of the '978 patent is infringed with respect to
11
   the DS 100 quad with two or more monitors?
12
              With two or more monitors, for the reasons I
13
        Α.
14
   described previously, I found that the DS 100 quad would
   also infringe Claim 16 and 17.
15
16
        Q.
              Thank you. 17?
17
              Yes, you interrupted me. I said and 17, sir.
        Α.
18
                  MR. NELSON: Let's see next slide,
19
   please.
20
              (By Mr. Nelson) And, Dr. Akin, did you
21
   perform an analysis of the LX system as well to
22
   determine infringement with respect to Claim 16 and
2.3
   Claim 17 of the '978 patent?
24
        Α.
              Yes, sir.
25
              And what was your conclusion there?
        Q.
```

```
That the LX Ergotron dual display with two
1
        Α.
 2
   displays attached would also infringe Claim 16 of the
   '978 patent.
3
        Q. Okay.
 4
 5
                  MR. NELSON: Let's show this. Next
6
   slide, please.
 7
        Q. (By Mr. Nelson) Dr. Akin, what are we looking
8
   at here in Plaintiffs' Exhibit 640?
9
              This is an advertisement from Ergotron
10
   offering to sell its stand with two displays attached
   for use by a single viewer.
11
12
              Okay. And, Dr. Akin --
        Q.
13
                  MR. NELSON: Next slide please.
14
              (By Mr. Nelson) -- what is your opinion with
        0.
15
   respect to whether the DS 100 has the highlighted
16
   elements of Claim 16?
17
              In my opinion, it has the highlighted
        Α.
18
   elements of Claim 16.
19
              Okay. And can you just explain that, please,
20
   to the jury?
21
              Maybe we can go back a slide and you can
   point out either at the table or in the photo about
22
2.3
   where those elements are. Whatever is easier for you.
24
                  THE WITNESS: I don't see a photo, so I
25
   will approach the exhibit, if I may, Your Honor.
```

```
1
                  THE COURT: Yes, you may.
 2
                  MR. NELSON: Let's go back a slide.
3
        Α.
              Yes, sir.
              As I said, with a pair of displays, this
 4
 5
   would be a display system. You see that we have a
   lowermost portion, according to the arm above a surface,
6
 7
   so we have a base member.
8
              It's intended to be used with a pair of
9
   electronic displays for visually displaying information.
10
   We have an arm assembly here, this silver part.
11
        Q.
              Okay.
12
              That's connected to and projects from a
        Α.
13
   supporting upright.
14
              Thank you, sir. I think that's probably --
        0.
15
   okay.
16
              Why don't you go back to the witness stand.
              Yes, sir.
17
        Α.
18
              And, Dr. Akin, before we move on from this
        Q.
19
   slide, did you reach an opinion with respect to the
20
   positioning means for positioning the displays with
21
   respect to that element?
22
        Α.
              Yes. I found all three of the A, B, and C
2.3
   paragraphs that are found in the Ergotron LX dual.
24
        0.
              Okay. And --
25
                  MR. NELSON: Let's go to the next slide,
```

```
1
   please.
 2
        Α.
              All right, sir.
 3
              (By Mr. Nelson) And what are we looking at
        0.
   here, the support means?
 4
 5
              Here, we're looking at the support means,
        Α.
   yes, sir.
6
 7
        Q.
              Okay.
 8
                  MR. NELSON: Next slide.
9
        Q.
              (By Mr. Nelson) And, again, Dr. Akin, please
10
   tell the jury what we're looking at here.
11
              Well, here, we see the Court's function
        Α.
   definition in the table; the function of supporting the
12
13
   arm assembly from the base member.
14
              Okay. And, Dr. Akin, what is your
15
   conclusions with respect to whether the LX has the
16
   function of supporting the arm assembly from the base
17
   member?
18
        Α.
              It has that function.
19
        0.
              And, Dr. Akin, what is your conclusion with
20
   respect to whether the LX performs the function of
21
   supporting the arm assembly from the base member in
22
   substantially the same way as the patent structure?
2.3
              Well, it has that function of using variable
24
   pressure and friction to support the arm assembly from
25
   the base member, sir.
```

- Q. Okay. And why is that, Dr. Akin?
- A. Why is that? I don't follow your question.
- Q. Well, I'm sorry. How -- that's a bad
- 4 question.

2.3

How does the LX perform the function of supporting the arm assembly from the base member in substantially the same way as the patent structure?

A. Well, this is a more complicated joining structure than the other two devices that we looked at. Hidden inside the upright where you cannot see it in

this figure, there are some other mechanisms.

There is a pair of springs that are inside designed to support part of the weight of the display and the arm, and there's also the friction brake inside here and some ball bearings and rails. And so that — that structure inside the LX device combines in a similar way to use variable pressure and frictions through those more complicated joints to support the member.

This particular member has other features that are not addressed in the claim, such as the ability to raise and lower the display.

Q. Thank you, Dr. Akin.

Did you analyze the results achieved by the LX structure you just discussed as compared to the

```
1
   claims in the patent -- in the structure in the patent?
 2
        Α.
              Yes, sir.
              What was your conclusion with respect to
 3
   that?
 4
 5
              Well, the arm is connected, again, to the
        Α.
   front of the upright slider, which is somewhat in front
6
   of the support stand. It transmits its weight and the
8
   overturning effect of the weight and the arm and the
9
   display through the stationary joint in a substantially
10
   similar way by using variable pressures and frictions to
   transmit that weight and torque to -- through the
11
   upright onto the base.
12
13
              Okay. And so, Dr. Akin, I think we've
        Ο.
14
   discussed the function and the way and the result for
15
   this claim or this element of the claim.
16
              In your opinion, does the LX have the claimed
17
   support means?
18
              In my opinion, it does have the support means
19
   of the Claim 16.
20
        Q.
              Okay.
21
                  MR. NELSON: Let's please go to the next
22
   slide.
2.3
              (By Mr. Nelson) Dr. Akin, what is your
24
   opinion with respect to whether the LX has the mounting
25
  means as discussed in the patent?
```

```
1
              The LX has equivalent structure to the
        Α.
 2
   mounting means displayed in the patent.
              And, Dr. Akin, is this also a
 3
        Ο.
   means-plus-function claim?
 4
 5
            Yes. Again, this is the same
   means-plus-function display -- claim that we discussed
 6
 7
   earlier.
 8
                  MR. NELSON: Okay. Let's go to the next
 9
   slide.
10
              (By Mr. Nelson) What are we looking at here,
   Dr. Akin?
11
12
        Α.
              We see in the top right the Court's table
13
   definition of the function of mounting the displays to
14
   the arm assembly.
15
              You can see here that again there are two
16
   mounting plates or display support plates, and they
   attach to the rear of the display. Then they are joined
17
18
   again to a vertical hinge but a different type of
19
   vertical hinge, which is then clamped onto the arm.
20
   So the structure in this case is that structure I just
21
   identified, vertical hinge 7, the display plates 2,
22
   connected to the arm assembly 3, and I generally call
23
   that a connector, No. 12.
24
              Thank you Dr. Akin.
        Ο.
25
                  MR. NELSON: Let's go to the next slide.
```

2.3

Actually, before we go to the next slide, let's go back one slide.

- Q. (By Mr. Nelson) Dr. Akin, what is your opinion with respect to whether the structure in the LX performs the function of mounting the displays to the arm assembly in substantially the same way as Figures 8, 9 of the patent and Figures 19, 20 of the patent?
- A. It is my opinion that it does support them in substantially the same way to accomplish substantially the same result.
- Q. And let's spend a little bit of detail on substantially the same way part.

Could you please tell the jury why the LX has substantially the same way as the structure within the '978 patent for both Figures 8, 9 and also for Figures 19, 20?

A. Yes. So once again in this case, we have another vertical hinge. It's a slightly different shape. It's being squeezed together. It develops bearing pressures and frictions, the combination of which will transmit the weight from in front of the arm of the display and that overturning torque from that little offset distance by variable pressure and friction through that rotational joint to the arm, basically in a substantially similar way to the way that the ball joint

```
accomplishes it in the patented structure for those
1
 2
   figures.
              And, Dr. Akin, how does the load transfer
 3
        Ο.
   affect your analysis with respect to this mounting
 4
 5
   means?
              The load is transferred through this joint
6
 7
   with its overturning torque by means of variable
   pressure and friction, sir.
9
        Q.
              Okay. Thank you.
10
              And again just to be clear, Dr. Akin, where
   is the display mounted from?
11
              Well, once again, in this image, we can only
12
        Α.
13
   see the display support plates, but they are intended to
14
   connect to the rear of the display using a standard --
15
   industry standard connection points.
16
              Thank you.
        Q.
17
              What is the result achieved by the mounting
18
   structure of the LX device?
19
              It supports the arm assembly from the base,
20
   which is identically the same result as the patented
21
   structure.
22
        Q. How does this compare to the result -- I
2.3
   think you just said this actually. It's the identical
24
   result, is that right, as the patented structure?
25
              Yes, sir.
        Α.
```

```
1
        Q. Okay. In your opinion, does the LX have the
  mounting means of Claim 16?
 2
 3
              In my opinion, it does, sir.
                  MR. NELSON: And let's go to the next
 4
 5
   slide, please.
              (By Mr. Nelson) Dr. Akin, did you also
 6
 7
   analyze where the LX has a means for adjusting with
   respect to Claim 16, Subpart C of the patent?
 9
        Α.
              Yes, I did.
10
              And what was your conclusion with respect to
11
   that?
12
        A. Well, it has the same structure that we just
13
   talked about. Again, a vertical hinge accomplishes this
14
   side-to-side motion.
15
                  MR. NELSON: The next slide, please.
16
        Q..
            (By Mr. Nelson) Is that what you're
   discussing, Dr. Akin?
17
18
        Α.
              Yes.
19
              Just to remind the jury, what is the function
20
   as described in the Court's construction for means for
21
   adjusting for this element?
22
        A. Well, it has to be able to adjust each of the
23
   displays relative to the arm assembly.
24
        0.
              Okay. And, again, Dr. Akin, what did you
```

conclude with respect to whether the LX has the claimed

function in the Court's opinion?

1

2

3

4

5

6

7

8

9

10

11

12

13

14

22

2.3

24

- Well, I concluded it does have this element.
- Dr. Akin, could you please compare the LX 0. hinge portion and whether it performs the result in substantially the same way for adjusting the angular orientation as the figures disclosed in Figures 8 and 9 of the patent and Figures 19 and 20 of the patent?
- Well, as I discussed previously, hinge joints Α. have a limitation or kinematic constraint so that the surfaces hold the center of the joint in a fixed position behind the display or relative to the arm. helps keep the joint in a fixed position and allows only one axis of rotation.
- In this case, that one axis of rotation is 15 the side-to-side motion relative to the arm so that each 16 display can be rotated towards another.
- Dr. Akin, did you analyze the result achieved 17 Q. 18 by the LX hinge structure and the patent structure?
- 19 Α. Yes, I did.
- 20 And what -- what conclusion did you reach 21 with respect to results?
  - Well, again, the results have to be Α. substantially the same. They were identically the same in this case. But it does allow that each display to be moved relative to one another, relative to the arm, and

```
1
   relative to one another.
 2
        Q.
              Thank you.
 3
              So just to conclude this -- this element for
 4
   the jury, in your opinion, does the LX have the
 5
   adjusting means of Claim 16?
              In my opinion, it does.
 6
        Α.
 7
              Thank you.
        Q..
 8
              And, finally, let's turn to the last portion
9
   of the claim --
                  MR. NELSON: Actually, let's go to this
10
   slide. Next slide please.
11
12
        Q. •
             (By Mr. Nelson) And what are we looking at
13
   here, Dr. Akin?
14
            This is an image taken from one of the
15
   Ergotron advertisements that shows a top view, once
   again, of the monitors, showing that the vertical hinge
16
   keeps the hinge joint center at one location and then
17
18
   rotates about that single axis to accomplish the
19
   side-to-side motion.
20
        Q. And if we go down to the big blowup over
21
   there, what is your opinion with whether the LX allows
22
   the user to angle towards one another -- the displays
2.3
   towards one another to a desired degree?
24
        A. I also find that element present in the LX,
25
   sir.
```

- And why is that, Dr. Akin? Q.
- Well, for the same reason that the user has some desire to adjustment for glare or comfort, that they can move either one or both of the displays to accomplish some desired degree of rotation.
  - And, Dr. Akin --Q.

2

3

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

MR. NELSON: Let's go to the next slide 8 please. Next slide.

- (By Mr. Nelson) Did you -- what did you conclude with respect to whether the LX infringes Claim 17 of the '978 patent?
- Well, again, it has to have the pair of Α. electronic displays mounted and satisfy these additional elements beyond those of Claim 16, which is to have the arm above a support surface, that it has to have the rotation about a generally vertical axis, and the displays have to be able to move relative to one another.

And for the reasons that I described before, for all the elements that are identical, plus I find these additional elements -- in the LX dual, I find that it also infringes Claim 17.

Q. Thank you.

And so with respect to all of the claims and all the two -- actually, the three Ergotron products

```
we've discussed -- the DS 100 horizontal, the DS 100
1
 2
   quad and then the LX -- were they based upon
   consideration of the accused devices with two or more
 3
   monitors?
 4
 5
              I -- my understanding is that their sole use
   is to be used with two or more monitors, but I didn't
6
   quite follow your question.
 8
              I'm sorry. Just to be clear for the jury, I
        Q.
9
   want to make -- for example, let's go back to the quad.
10
   The quad has the ability to have two or more. Can it
   have up to four monitors on that?
11
12
        Α.
              Yes.
13
              Does that change your opinion about whether
   it infringes Claim 16 and Claim 17 of the '978 patent?
14
15
              No. It would just have to have at least a
16
   pair of monitors.
17
        Q.
              Thank you.
18
              In all your opinions given today, have you
19
   applied the Court's claim construction definitions?
20
        Α.
              I have.
21
        0.
              Thank you.
22
              And finally, Dr. Akin, I want -- did you
2.3
   analyze also the Claim -- Claim 16 and 17 about whether
24
   that Claim 16 and 17 are embodied in Mass Multiples'
25
   product?
```

```
I did.
1
        Α.
 2
                  MR. NELSON: May I approach, Your Honor?
 3
                  THE COURT: Yes, you may.
              (By Mr. Nelson) And, Dr. Akin, could you just
 4
        0.
 5
   tell the jury really briefly why you are analyzing
   whether Mass' product falls within Claim 16 of the '978
6
 7
   patent?
8
        Α.
              I had to analyze this, because in order to
9
   recover damages for lost sales of their own product, I
10
   have to verify that their own product meets each and
   every element of the claims in the patent, the '978
11
12
   patent.
13
        Ο.
              In general, Dr. Akin, what was your
14
   conclusion regarding the Mass products?
15
              My conclusion was that the Mass product does
16
   satisfy Claim 16 '978 patent.
              Let's just run through them really quickly.
17
        Q.
18
              Is the Mass product a display system?
19
              Yes, sir. My understanding is up to this
20
   date that they've only been sold with the displays
21
   attached and manufactured by Mass.
              And does the Mass product have a base member?
22
        Q.
2.3
              It does have a base member in the lowermost
24
   portions, according to arm assembly.
25
             Does it have a pair of electronic displays?
        Q.
```

- A. It does have a pair of electronic displays.
- Q. Does it have positioning means for
- 3 positioning displays?

- A. Yes. I find each of the three subparagraphs
- 5 present in that device.
- Q. Does the Mass product have an arm assembly
- 7 for supporting the displays?
- 8 A. Yes. It has an arm assembly.
- 9 If you turn the device around, I'm sure the
- 10 jury could see that it's connected to, projecting from
- 11 one or more constituent parts to be supported above the
- 12 base -- from the base.
- 13 Q. And, Dr. Akin, did you review this product
- 14 assembled?
- 15 A. Yes. I reviewed it assembled and
- 16 disassembled.
- 17 Q. Okay. And with respect to support means,
- 18 what was your conclusion with respect to whether the
- 19 Mass product had the function that the Court identified
- 20 for support means in Claim 16 of the patent?
- 21 A. It had that function.
- 22 Q. And, Dr. Akin, what did you conclude with
- 23 whether the Mass product operated in substantially the
- 24 same way as the structure identified in the patent?
- A. Well, it wasn't really necessary for me to do

```
1
   a function-way-result test.
 2
        0.
              Why was that?
              It's because I found the exact structure for
 3
   the support means as outlined and claimed in the patent.
 4
 5
              And thank you, Dr. Akin.
        Q..
              Let's now go to mounting means. What did you
 6
 7
   conclude with respect to mounting means and whether the
   Mass device has the mounting means as discussed in claim
   '978 -- or Claim 16, Item (c) of the '978 patent?
 9
10
              I found that it does have the mounting means
   of Claim 16, Part (c).
11
12
              Okay. And does the Mass product have
        Q.
13
   structure that mounts the displays to the arm assembly
14
   and that adjusts the angular orientation of each of the
15
   displays relative to the arm assembly?
16
              Yes, it does.
        Α.
              Once again, there is a rotational joint
17
18
   attached to the rear of the display; in this case, it's
19
   ball joint. It's then connected to the arm, and it does
20
   have the means for adjusting as outlined here in
21
   Paragraph (c).
22
              Is the structure in the Mass patent identical
2.3
   to the structure identified by the Court for performing
   those functions?
24
25
        A. Yes, sir.
```

```
1
        Q.
              And finally, I want to turn to this last
 2
   element, which is angled toward each other to a desired
 3
   degree.
              Yes, sir.
 4
        Α.
 5
              And, Dr. Akin, what is your conclusion as to
   whether the displays can be angled towards each other to
6
   a desired degree?
8
              My examination of the device showed that it
        Α.
9
   had that ability, sir.
              And, Dr. Akin, in your opinion, therefore,
10
   does the Mass product contain each and every element of
11
   Claim 16 of the '978 patent?
12
13
              In my opinion it does, sir.
        Α.
              Thank you. Thank you, Dr. Akin.
14
        0.
15
                  MR. NELSON: We will pass the witness.
16
                  THE WITNESS: Thank you, sir.
17
                  THE COURT: All right.
18
                  Cross-examination.
19
                  MR. NIEDERLUECKE: Your Honor, we just
20
   need a minute to set up.
21
                       CROSS-EXAMINATION
22
   BY MR. NIEDERLUECKE:
2.3
              Good afternoon, Dr. Akin.
        Q.
24
        Α.
              Good afternoon.
25
        Q.
              Good to see you.
```

```
1
              Good to see you, sir.
        Α.
 2
        0.
              Dr. Akin, do you have copies of your reports
   up there with you?
3
              No, sir.
 4
        Α.
 5
              It might help you, if I refer to them.
        Q.
                  MR. NIEDERLUECKE: May I approach, Your
6
 7
   Honor?
8
                  THE COURT: Yes, you may.
9
                  MR. NIEDERLUECKE: Thank you.
10
                  THE WITNESS: Thank you, sir.
11
              (By Mr. Niederluecke) Dr. Akin, I would like
   to try to start at a point where I think we can reach
12
13
   some agreements, okay?
14
              All right, sir. Yes, sir.
15
              That's always a good place to start.
16
   I understand from your testimony in this case --
17
                  MR. NIEDERLUECKE: And, Your Honor, is it
18
   okay if I move back and forth to the table?
19
                  THE COURT: Yes, uh-huh.
20
                  MR. NIEDERLUECKE: Thank you.
21
        0.
              (By Mr. Niederluecke) I understand from your
22
   testimony in this case that the DS 100 product -- can
2.3
   you see it okay from there?
24
              Yes, sir, I can. Thank you.
        Α.
25
              As it sets on that table does not infringe
```

```
the '978 patent, correct?
1
 2
              No, sir, that's not correct.
 3
        Ο.
              That product right there, as it sets on that
   table, you believe, in your expert opinion, infringes
  the '978 patent?
 5
              It indirectly infringes, yes, and contributes
6
 7
   to others to infringe.
8
        Q. Okay. But indirect infringement and
   contributory infringement require more than just the
   object, right?
10
       A. Yes. It requires that you offer to sell the
11
   monitors or mount the monitors with it or other
12
13
   features.
14
          And it requires knowledge of the patent,
15
   doesn't it?
16
        Α.
             Yes, sir.
              And it requires an actual intent to cause an
17
18
   infringement, doesn't it?
19
              I would agree with that, because it requires
20
   knowledge of the patent; and, therefore, if you knew of
21
   the patent -- yes, I would agree with that.
22
              Okay. So knowledge and intent is what we
        Q.
   need in addition to this device, okay? Correct?
23
              I think that's correct, sir. I would
24
        Α.
25
   probably have to review the law section of my report
```

```
here, if you would like me to do that.
1
 2
              Well, if you want to, that's why I put it
   there, because I know you've got some law laid out in
3
   there that you analyzed your system by.
 4
 5
              Did you want to take the time to do that?
              You're asking me about the contributory or
6
        Α.
 7
   inducement infringement?
8
        Q.
              Yes.
9
              Which one are we talking about at this point,
10
   sir?
11
              Let's -- let's -- well, we can -- I think --
   well, let's look at inducing infringement, if you turn
12
13
   to Page 10 of your report.
14
              Yes, sir, I'm there.
15
              Would you agree to induce infringement, it
16
   takes an active and knowing, aiding, and abating of
   another's direct infringement, right?
17
18
              I'll have to read this, sir. Do you see that
19
   here?
20
        Q.
              Under inducing infringement.
21
              Yes, I'm there.
        Α.
22
              And right in your --
        Q.
2.3
              Yes, that's correct.
        Α.
24
              The legal definition is that it must -- the
25
  Defendant must actively and knowingly aid and abet
```

```
another's direct infringement.
1
 2
              Also, the inducer must have actual or
 3
   constructive knowledge of the patent and must intend to
   induce infringement. However, either direct evidence or
 4
   circumstantial evidence may be sufficient to prove
 5
   intent.
6
 7
              Inducing infringement may include selling
8
   components that are used in an infringing apparatus with
9
   the knowledge and the intent that its customers would
10
   directly infringe by using components to make, use, or
   sell the patented invention as well as instructing or
11
   directing -- I think it should say others -- to perform
12
13
   the infringing acts through labels, through
   advertisement, or through sales activities.
14
15
              And that's the law under which you conducted
16
   your analysis, correct?
              Yes, sir.
17
        Α.
18
              And you understand, ultimately, the Court
        Q.
19
   here will provide the actual law, right?
20
        Α.
              Of course, sir.
21
              So we have something called literal
22
   infringement. Do you understand that, Doctor?
2.3
        Α.
              Yes, sir.
24
              Okay. So for literal infringement, we have
        0.
25
   direct infringement, correct? That's one element -- one
```

```
type of literal infringement?
 1
 2
        Α.
              Yes, sir.
 3
              And then there's another type called
        Ο.
   indirect, correct?
 4
 5
             Yes, sir.
        Α.
              Okay. And we were just discussing indirect,
 6
        Q.
 7
   right?
 8
        Α.
              Yes, sir. We were discussing one of the two
 9
   types, and then direct.
              And now that you've reviewed that, would you
10
   agree that indirect requires not only that you show
11
   ultimately all the elements are put together, but that
12
   you also show knowledge of the patent and intent of the
13
14
   indirect infringer, correct?
15
        Α.
              Correct.
16
              So let's deal with direct infringement --
        Q..
17
        A. All right, sir.
18
        Q.
              -- okay?
19
        Α.
              Yes.
20
        Q.
              Would you agree that this device, as it sets
21
   here right now, the DS 100 does not directly infringe
   the '978 patent?
22
2.3
              It would not directly infringe until you
24
   attach two displays.
25
              Okay. Until you attach two displays. And I
        Q.
```

```
think that's what you said in your direct testimony as
1
   well, correct?
 2
 3
              I think so, sir.
              So if I have those two stands and that -- I
 4
 5
   have this stand and have these two individual Dell
   monitors, we still haven't reached a part where we've
6
   reached direct infringement, have we?
8
              Well, that depends, sir. Did you sell the
        Α.
9
   monitors with the stand or offer to sell the monitors
10
   with the stand, or do they just belong to somebody else
   that has no association with the stand?
11
              I'm saying, as they set there right now, do
12
        Q.
13
   they directly infringe? Do they meet all of the
   elements of the '978 patent right here?
14
15
              Without the displays attached to the device,
16
   then the DS 100 only indirectly infringes.
              So we are in agreement that as long as
17
        Q.
18
   they're not attached, we don't have direct infringement?
19
        Α.
              No, we don't have an agreement, sir.
20
              I thought that's what you just said.
        Q.
21
        Α.
              No. I said if you -- if you also offered to
   sell those monitors or did sell those monitors with the
22
2.3
   display, even though they're not physically attached,
24
   then it's a direct infringement.
```

Okay. So now it doesn't take the attachment

25

Q.

2

3

4

5

6

7

8

9

10

11

14

15

16

17

18

20

24

anymore; is that right? You just told me a minute ago that to be infringing, as you kept clarifying with Mr. Nelson, the Plaintiffs' attorney, that it has to be attached to be infringed, because that's what the claim says, right? I don't think that's the interpretation, sir. My understanding of direct infringement is, if you offer to sell an infringing combination or infringing system or sell, then that's a direct infringement. Isn't that called contributory infringement? There is a second indirect infringement that Α. is known as contributory infringement where you 12 13 contribute to others forming or selling an infringing configuration. Both contributory and inducement of infringement require knowledge and intent, correct? They both require knowledge -- I'm reading, Α. If you will let me pause for a moment, I'm reading 19 the terms. I would agree with that, because it says it 21 has to take place with knowledge, that the components 22 were especially made or adopted for use in an infringing 2.3 product, to be a portion of contributory infringement. Does the '978 patent require that the monitors be attached to the stand? 25

```
The '978 patent requires that the stand be
1
        Α.
 2
   used with a pair of monitors for a single user.
              Do they have to be attached, or can they just
 3
   be setting there, like those two single stands are right
 4
 5
   now?
              I think the logical conclusion is, sir, they
6
        Α.
 7
   have to be physically attached.
8
        Q.
              Okay. Thank you.
9
              And so the stands don't infringe until those
10
   monitors are mounted to them, correct?
11
            No, sir. They indirectly infringe without
        Α.
   the presence of the monitors, and they directly infringe
12
   if the monitors are mounted or if the monitors are sold
13
   with the stand or offered to be sold with the stand.
14
15
              Do you recall having your deposition taken,
16
   Mr. -- Dr. Akin?
17
              Yes, sir, I do.
        Α.
18
              And you were under oath at that deposition,
        Q.
19
   correct?
20
        Α.
              That is correct, sir.
21
              And I assume you did your best to give an
22
   accurate and truthful answer, correct?
2.3
        Α.
              I always try to, sir.
24
                  MR. NIEDERLUECKE: Page 124, Counsel.
```

MR. NELSON: 124?

```
1
                  MR. NIEDERLUECKE: Yes, Page 124 of the
 2
   first day on the 19th, Lines 9 through 14.
 3
                  There we go.
 4
               (By Mr. Niederluecke) Dr. Akin, at that
        0.
 5
   deposition, is it correct that I asked you, Do you
   understand the difference between contributory
6
 7
   infringement and direct infringement?
 8
              Yes, sir, I see the question.
        Α.
9
        0.
              And you said, yes, I do, didn't you?
10
        Α.
              Yes, sir.
11
        0.
              Then I asked you to directly infringe, there
   has to be two monitors mounted on the DS 100 stand,
12
   correct?
13
14
              Do you see that?
15
              Yes, that's what I said.
        Α.
16
        Q..
              And what was your answer?
17
                  MR. NELSON: Your Honor, may we approach,
18
   please?
19
                  THE COURT: Yes, you may.
20
                   (Bench conference.)
21
                  MR. NELSON: I think he is about to
22
   violate the limine about any witness giving a conclusion
2.3
   on the ultimate conclusion of law. It's certainly up to
   this Court about this.
24
25
                  I think it's going to be pretty clear in
```

```
the jury instructions that direct infringement includes
1
 2
   offers to sell, make, use, or offer for sale. So if
 3
   he's trying to get our expert to say that it's not an
   offer for sale, as a matter of law, to be direct
 4
 5
   infringement, that's completely improper and outside of
   the limine.
6
 7
                  MR. NIEDERLUECKE: Your Honor, he's
8
   already testified that there is contributory
9
   infringement inducement. He's -- he's given his
10
   testimony to the ultimate conclusion to these three.
                  I'm just cross-examining him on his
11
12
   position, because he already said in his deposition they
13
   don't directly infringe.
14
                  MR. NELSON: I think he was pretty clear
15
   on the stand, but, regardless, it's a conclusion.
16
   agreed, I think, on this limine. That conclusion goes
17
   to ultimate issues of law which go to jury instructions,
18
   and I think it's an agreed jury instruction on this,
19
   that an offer of sale, make, use, or sell, offer for
20
   sale, it doesn't matter. And I think he's going for
21
   jury nullification here to go around the jury
   instructions here.
22
2.3
                  It doesn't matter what he says the answer
24
   to this question, because the Judge is going to instruct
   the jury in the jury instructions.
25
```

```
1
                  THE COURT: I will sustain the objection.
 2
                  MR. NIEDERLUECKE: Your Honor, can I
3
   ask -- my point being, he's already -- he's already
   admitted -- I won't ask him anything about offer for
 4
 5
   sale. I'll stay away from that.
                  He's bringing it up. I don't have any
6
 7
   desire to talk about that, but what I do want to talk
   about is whether he's admitted that the Defendants don't
8
9
   directly infringe, which he has.
10
                  MR. NELSON: It's the same thing.
11
   goes to the exact same issue, Your Honor, about -- about
12
   whether there's a make, use, or offer for sale, and
13
   that's what he's trying to say, and I think he said it
   four times now that they do, because they offered for
14
15
   sale, and he's trying to go around it.
16
                  MR. NIEDERLUECKE: Can I bring his
   report -- in his report, he opines as to the law and
17
18
   designs that there is direct infringement, there's
   inducement, and there's contributory infringement.
19
20
   How do I cross-examine the witness, the expert, who
21
   stands up and says that to the jury, if I don't have the
22
   ability to say you're wrong and you said -- you didn't
2.3
   say that in your deposition?
24
                  MR. NELSON: But, Kurt, the problem is,
25
   you're going to the problem --
```

```
MR. NIEDERLUECKE: I'm not.
 1
                  MR. NELSON: But you are completely
 2
   forgetting about offers for sale, and that is, again, an
3
   ultimate conclusion of law.
 4
 5
                  Go ahead and cross-examine him on any
   point related to his opinions about what he's actually
6
   said, but to bring in something about whether there's a
   make, use, or offer for sale. That goes, again, to an
9
   ultimate conclusion.
10
                  MR. NIEDERLUECKE: I will not, Your
   Honor. I won't bring up offer for sale. He may bring
11
   it up, but I won't. I'm not going to question him on
12
   offer for sale.
13
14
                  THE COURT: Okay.
15
                  (Bench conference concluded.)
16
              (By Mr. Niederluecke) Dr. Akin --
        Q.
17
              Yes, sir.
        Α.
18
              -- none of the Defendants in this case sell a
        Q.
19
   stand with monitors mounted to it, do they?
20
        Α.
              I think I have shown in my testimony this
21
   morning, sir, that there are several advertisements
22
   where they are offering to sell the stands.
2.3
              So is your question, do they offer to sell
24
   them or to mount them?
25
              To actually sell them is my question.
        Q.
```

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
Isn't it true that none of the Defendants in
this case, including the distributor, Tech Data, the
resellers, or for that matter, Ergotron, actually sell
stands that are mounted to displays?
           Well, I certainly demonstrated that you offer
     Α.
them to be sold, and the only logical conclusion would
appear to me would be that their sole intent is to be
attached to the stand, because otherwise it has no
commercial value. The stand doesn't have commercial
value.
           So you're saying there is, you believe in
your mind, intent, right?
     Α.
           Yes, sir.
           Okay. And that's one of the elements of
inducement and contributory infringement, correct?
           Yes, sir.
     Α.
           Now, you mentioned knowledge of the patent is
one of the requirements for indirect infringement,
right?
     Α.
           Yes, sir.
           Are you familiar with a number of Defendants
in this case?
     Α.
           Of course, sir.
           Let's talk about Tech Data Corporation.
     0.
Mr. Kevin Tiesmann is over there representing Tech Data
```

```
Corporation.
1
              Yes, sir.
 2
        Α.
 3
              Tech Data Corporation didn't have any
        0.
   knowledge of the '978 patent until the Plaintiffs sued
 4
 5
   them; isn't that correct?
              I believe that's correct, sir.
6
 7
              Okay. So before July of 2006, Tech Data, in
        Q.
   your opinion, doesn't infringe; isn't that right?
9
        Α.
              Unless I'm mistaken and they were included in
   some of the e-mails in 2001 and 2003, but I don't think
10
   they were, sir.
11
12
              And similarly July of '06, they can't be
        Q.
   contributorially infringing prior to that date?
13
14
              Well, that would be a question of law. If
15
   you're correct in your dates, that would be my
16
   impression.
              You don't have any evidence that either --
17
        Ο.
18
   that Tech Data had knowledge?
19
              Of the patent before they were filed with
20
   notice of this suit?
21
        0.
              Yes.
22
              Not that I recall, sir.
        Α.
2.3
              And the same was true with CDW,
        Q.
2.4
   unfortunately, Tommy Hines isn't here; he had to go to
25
   the hospital.
```

```
A. Sorry to hear that.
```

- Q. Hopefully, he will be back.
- But CDW -- isn't it also true that you didn't
- 4 have any evidence that they knew of the patent before
- 5 July of 2006, when they got sued; isn't that correct?
- A. I don't recall them being aware of it before
- 7 that date, sir.

- 8 Q. So if -- if they're -- if there was any
- 9 reason to say any of these products infringed
- 10 indirectly, those two companies couldn't be infringing
- 11 until July of 2006 and later, right?
- 12 A. If you're correct about the dates, I would
- 13 agree, sir.
- 14 O. Now, Dr. Akin, as we heard your testimony,
- 15 you conducted an infringement analysis of the DS 100
- 16 dual, correct?
- 17 A. Correct, sir.
- 18 Q. The DS 100 quad, correct?
- 19 A. Yes.
- Q. And the LX dual, correct?
- 21 A. That's correct.
- 22 Q. And you would agree that the discussion we
- 23 just went through applies to all three of those equally,
- 24 right?
- 25 A. The discussion of direct and indirect

```
1
   infringement, yes.
              Now, with regard to the DS 100 --
 2
 3
              All right, sir.
              I'm trying to find more common ground for us.
 4
 5
   We -- in fact, I'm going to step back, and I'm going to
   point you to your report and make sure we understand
6
   what tests you applied -- what legal tests you were
8
   applying when you came to your opinions.
9
              If you turn to Page 9.
10
        Α.
              Of the DS 100 report, sir?
11
        0.
              Yes.
12
              I'm there.
        Α.
13
              Okay. And I'm talking about literal
        Q.
14
   infringement, right?
              All right.
15
        Α.
16
        Q.
              Do you see that?
              Yes, I see that section.
17
        Α.
18
              And that's what you -- that's what your
        Q.
19
   opinion was based on, was literal infringement today,
20
   correct?
21
              It was based on literal infringement, direct
        Α.
22
   and indirect, yes.
2.3
              Okay. Okay. And would you read the first
   sentence of -- of the understanding -- the legal
24
25
   understanding you had and what you applied to determine
```

```
direct infringement?
 1
 2
              I understand that literal infringement exists
   if the accused device exactly meets all of the
 3
   limitations of at least one claim of the patent at
 4
 5
   issue, period.
              A claim limitation written in
6
 7
   means-plus-function form, reciting a function to be
   performed rather than definite structure, subject to the
9
   requirements of the U.S. -- or U.S.C. is a legal
10
   paragraph -- pardon me -- subject to the sub --
   requirements of Section 35 U.S.C., Paragraph 112,
11
   Subsection 6 of 1994.
12
13
              And, Dr. Akin, that's -- unless you -- if you
        Ο.
   want to read more, you can, but that's all I think --
14
15
   just my question was in that first one.
16
        Α.
              All right, sir.
              So in that first sentence, so the accused
17
        0.
18
   device exactly meets all of the limitations of at least
19
   just one claim, right?
20
        Α.
              Yes, sir.
21
        0.
              Now, we're going to talk about -- I hope I
22
   don't trip over all this stuff, but we're going -- I'd
2.3
   like to talk with you a little bit about the tests you
24
   applied and this somewhat confusing language, this
25
   means-plus-function stuff --
```

```
1
        Α.
               Yes, sir.
               -- okay?
 2
        Q.
 3
               And what you applied was a test
   means-plus-function, right?
 4
 5
        Α.
               Yes.
 6
               And it's called the function-way-result test,
        Q.
 7
   right?
 8
        Α.
               That is correct.
 9
        Q.
               Okay. And that has -- and that's how you
10
   compared the structure of what was in the patent with
11
   the structure of the accused device to determine -- your
12
   words were the device -- accused device meets all of the
   limitations.
13
14
               If it has an equivalent structure, yes.
15
               Yes. So we're looking at structure to
        Q.
16
   structure.
17
               Structure to equivalent structure.
        Α.
18
        Q.
               And we apply a three-part test?
19
        Α.
               Correct.
20
              Function?
        Q.
21
        Α.
               Yes.
22
        Q.
               Way?
2.3
               That's correct.
        Α.
24
        0.
               And result; is that correct?
25
               Yes, sir.
        Α.
```

```
Now, is it your understanding that in order
1
        Q.
 2
   for a corresponding structure in the accused product,
  the DS 100 stand -- you have to meet all three of these
 3
   tests, at least that they are substantially the same,
 5
   right?
              Substantially similar, yes, sir.
6
        Α.
 7
              And even if one's missing, it doesn't
        Q.
8
   infringe, does it?
9
        Α.
              You're correct, sir.
10
              Now, I think we -- from your testimony, I
   think we agree that -- what I want to talk about first
11
   is the mounting means.
12
13
              All right, sir.
        Α.
              And we agree that none of Ergotron's products
14
15
   that you're accusing have the identical structure,
16
   right?
17
              That is correct, sir.
        Α.
18
              Okay. So we're down to this test?
        Q.
19
        Α.
              We're at this function-way-result test.
20
              In your function-way-result test -- let me
        Q.
   get my notes up here -- you talked about variable
21
22
   pressure and friction.
2.3
        Α.
              Correct.
24
              And I think that was the general basis for
        0.
25
   your finding of -- that it was -- worked in the same
```

```
1
   way, right?
 2
              That the variable pressure and friction
 3
   developed in such a way that they transmit both the
   weight of the arm and display through the rotational
 4
 5
   joint, along with the overturning torque of that weight.
              Okay. And -- are you done?
6
        Q.
 7
        Α.
              Yes.
8
              Okay. Similarly, with the -- for supporting
        Q.
9
   the arm assembly, you relied on variable pressure and
   friction, right?
10
11
        Α.
              That's correct.
12
        Q.
              When I walk across the floor, am I applying
13
   variable pressure and friction to be able to walk?
14
        Α.
              You are, sir.
15
              I am?
        Q.
16
              So am I equivalent to the structure in the
17
   patent if I walk across the floor holding these two
18
   things in my arm?
19
        Α.
              No, sir.
20
              Okay. But I had variable pressure, and I had
21
   variable friction, didn't I?
22
        Α.
             Yes.
2.3
        Q.
              Thank you.
24
              Dr. Akin, what is -- let's -- let's talk
25
   about the mounting means.
```

```
1
              All right, sir.
        Α.
 2
        0.
              Okay. What is the result -- let's talk about
 3
   the DS 100.
 4
              What is the result of the mounting means of
 5
   the DS 100?
              It securely and safely mounts the displays to
 6
 7
   the arm assembly.
 8
              And you believe that's the identical function
        Q.
 9
   the patent does, correct?
10
              I thought you asked me about results, sir.
        Α.
              I'm sorry. Thank you.
11
        0.
12
              The -- the -- it's the identical result that
13
   you believe the patent has -- the patent structure has;
14
   is that correct?
15
              I'd have to go back and review that claim
        Α.
16
   element. I don't have the claim in front of me, sir.
             Well, didn't you just testify to this whole
17
        Q.
   test of --
18
19
        Α.
              Yes, sir.
20
              -- function-way-result?
        Q.
21
              Yes.
        Α.
22
              And -- and -- and you got -- you've given me
        Q.
23
   the results here, and I thought, in your direct
24
   testimony, you said that's the same result --
25
        Α.
              Yes, sir.
```

```
Q. -- that the structure in the patent has.
```

- A. Yes, sir, if I recall.
- 3 O. Okay. So let's -- what I want to do here --
- $4 \mid$  and I apologize. This is -- I didn't have a fancy slide
- 5 presentation, so I'm a little slower than Mr. Nelson.
- 6 But what I want to do here and I want to put up the
- 7 function here. I want to make sure we can see this,
- 8 okay?

- 9 Here's the function of Claim 16.
- 10 A. I see that, sir.
- 11 Q. And -- and can you read us the function?
- 12 A. Mounting the displays to the arm assembly.
- 13 Q. Mounting displays to the arm assembly.
- 14 I apologize for my writing. Hopefully, you can kind of
- 15 tell what that says.
- 16 A. Yes.
- 17 Q. Dr. Akin, haven't you just gotten rid of one
- 18 of these tests? Didn't you just say the result was the
- 19 same thing as the function?
- 20 A. I can't see what the result is, sir. I
- 21 thought I said that --
- Q. You said safely and securely -- it safely and
- 23 securely mounts displays to the arm assembly, right?
- 24 A. I think that's what I said, sir.
- 25 Q. And the function is mounting displays to the

```
1
   arm assembly.
              Yes, sir.
 2
        Α.
 3
              So what you're really saying is, the bulk of
   them really have the function, and then you know what?
 4
   At the end, they still have the function.
 5
              No. The result has to be different from the
6
 7
   function.
8
        Q.
              So that's -- the result has to be different
9
   than the function.
10
        Α.
              Yes, sir.
11
              Okay. And if it's not, then this
        0.
   infringement analysis wouldn't be correct, would it?
12
13
        Α.
              You're correct, sir.
14
              Now, let's -- let's look at actually --
15
   figure out what -- what to grab here, but let's take DS
16
   100. That actually has some screens on it, right,
   Dr. Akin. Is that what this is?
17
18
        Α.
              Yes, sir.
19
        0.
              Okay. And then I'm going to put up here,
20
   along with this, the Mass unit that you opine -- scoot
21
   it over a little bit -- that you opine infringes -- or
22
   I'm sorry -- that you opine is covered by the patent.
2.3
              That was my conclusion, sir, in regards to
24
   the Mass device.
25
        Q. So we'll come back to mounting means. I want
```

```
1
   to go to support means.
 2
        Α.
              All right, sir.
              We apply the function-way-result test, right?
 3
        0.
              Yes, sir.
 4
        Α.
 5
              Now, I'm going to put up on the screen to
        Q.
   help out -- I have trouble following those little
 6
   numbers, so I've taken the liberty of giving us a little
   more color to understand what it is that the Court's
 9
   claim construction included for structure.
10
              Do you see that?
              Yes, I do, sir.
11
        Α.
12
              And does that appear, on your review, to be
        Q.
   an accurate indication of what the Court said was the
13
14
   structure that has to be either in the accused device or
   at least an equivalent to that?
15
16
        Α.
              That's correct, sir.
17
              Okay. So what we really have here is a bolt
        Q.
18
   through a hole, right?
19
        Α.
              That's not the only thing, sir.
20
              Okay. But part of the structure is a bolt
        Q.
21
   through a hole, isn't it?
22
              A bolt through a washer connecting to a
        Α.
23
   central plug, yes, sir.
24
              Okay. And then it's got some body that goes
        0.
   down, the support body, right?
25
```

```
A. The upright support body, yes.
```

2

3

4

5

6

7

9

15

16

17

18

19

20

- Q. So you believe that this structure, with an arm and a clamp, is substantially the same, it's equivalent, to a bolt through a hole?
  - A. I don't believe that was my testimony, sir.
- Q. So you don't -- you agree with me, then, that a clamp on an arm that's hooked to a post is not equivalent to a bolt going through a hole to hold up an arm.
- A. No, sir. I said that the DS 100 has an equivalent structure. It -- for example, when that joint is assembled together, the bolt, amongst other things, squeezes that joint together, it forces the washer against the upright.

That connection develops a variable pressure that, in part, resists the overturning torque of the weight, and in part, develops a friction force that would be parallel to the upright, that is, vertical, that, in part, would resist the supporting of the weight itself.

And there are other support surfaces that I could go on to identify, sir.

- Q. I apologize, but I don't know if I understood a thing you said.
- A. I'm sorry.

```
And that's my fault because you're the
1
        Q.
 2
   doctor.
           But what I want to do is I want to look at the
3
   function-way-result here.
              Now, let's step back and let's talk about --
 4
5
   we're analyzing this as one of ordinary skill in the
   art, correct?
6
 7
        Α.
              Yes.
8
              And you define that as a college graduate,
9
   right?
10
              With a degree in either industrial design or
   mechanical engineering at the BS level.
11
12
              Yes. And then zero to three years
        Q.
13
   experience.
14
              Yes, sir.
        Α.
15
              Okay. So we're talking a 22- to 25-year-old
16
   kid.
17
              I don't remember that far back, sir.
        Α.
18
              And you are not one of ordinary skill in the
        Q..
19
   art, are you?
20
        Α.
              No, sir.
21
              You have a Ph.D.
        0.
22
        Α.
              Yes, sir.
2.3
              And we already went through your credentials.
        Q.
24
        Α.
              Yes, sir.
25
              Now, to a 25-year-old kid -- 22- to 25-year
        Q.
```

```
old kid, who's got, you know, all this mechanical
1
 2
   engineering done, let's talk about the way -- in his
   eyes or her eyes, how this functions.
 3
              Now, you would agree with me that the
 4
 5
   structure shown in the support means creates a fixed
6
   arm.
 7
              You -- fixed in regards to vertical
8
   elevation, sir?
9
        Q.
              Yes.
10
              Yes, sir, I will agree.
11
              Okay. So that's one of the ways it supports
        0.
12
        It supports it in a fixed fashion.
   it.
13
              I would agree.
        Α.
14
              And this DS 100 doesn't support it in a fixed
        Ο.
15
   fashion, does it?
16
        Α.
              In the viewing mode, it is, yes, sir.
              Is that fixed?
17
        Q.
18
              You just illustrated, sir, that it can slide
        Α.
19
   up and down, which is an additional ability not covered
20
   by the claim of the patent, but it's also, in my
   opinion, not the mode in which you would try to read
21
   text off the screen.
22
2.3
            But the point is, in the way it's supporting
24
   it, that's important. Because if I lean too hard and it
25
   slides down, that's -- that's supporting this in a
```

```
1
   different way.
              No, sir, it's not. As I illustrated -- or I
 2
   think I mentioned before, that when you squeeze together
 3
   the vertical clamp on the DS 100, somewhat very
 4
 5
   analogous to the spring here, you'll see that you have a
   pressure around the post. That pressure asserts a
6
 7
   horizontal pressure. Friction develops.
 8
              And so, again, here we have friction acting
9
   around the post in a vertical way that would contribute
10
   to supporting the weight and resisting the overturning
11
   torque to some extent.
12
        Q.
              I can push down on this as hard as I want,
13
   can't I, and it won't move.
14
              The Mass device, sir?
15
              Yes, the Mass device. Thank you, for the
16
   record, for pointing that out.
              I quess that would be a correct statement.
17
        Α.
18
              This is going to break before it moves.
        Q.
19
              Well, you're correct, sir, but I don't see
20
   the point. It's irrelevant. Because I'm not allowed to
21
   compare to an existing device. I'm supposed to compare
22
   it to the patent.
2.3
              Didn't you opine that this has exactly the
24
   structure that's in the patent?
25
              One of the structures, yes, sir.
        Α.
```

```
1
        Q. Okay. Okay. So it's fair to look at this,
 2
   because it has exactly the structure, exactly
   function-way -- I mean, exactly the structure in the
 3
   patent.
 4
 5
              I think that's a question of law, but it
        Α.
   sounds like a reasonable point.
 6
 7
        Q. Okay. So the only way these are going to
   move is if these arms shear right off; isn't that right?
 8
 9
              Well, I could -- wouldn't say necessarily
10
   that that's the only failure mode. You're addressing a
   failure mode, instead of a functioning mode?
11
              That's one of the failure modes, is shearing.
12
        Q.
13
              I think I'm -- yes, I would agree that's one
   of the failure modes.
14
              Okay. So we have -- so if I push down on
15
   this, it slides up and down, because it's height
16
   adjustable, correct?
17
18
              It slides down. Then you have to loosen the
19
   bolt and then slide it back up again. But it -- yes,
   sir, it is height adjustable.
20
21
        Ο.
              One of the results is that this (indicating),
22
   whether you want to or you accidentally do it, has the
23
   ability to slide up and down on this post.
              The DS 100 does have that vertical adjustment
24
```

capability, sir, that's not addressed in the claim

```
element.
1
            And it does not -- doesn't have that
 2
 3
   capability. This device does not support in a movable
   fashion.
 4
 5
            Would you clarify which device is this
        Α.
   device?
6
 7
              I'm sorry. Thank you.
        Q.
8
              The patented structure that we're looking at
9
   on the screen for the support means, we said it was
10
   fixed.
11
              That is fixed, yes, sir.
        Α.
12
              And the support means here (indicating) is
        Q.
13
   slidable.
14
        Α.
              It is.
15
        Q.
              Okay.
16
                  MR. FINDLAY: Your Honor, I'm not sure
   all the jury can see the back of that.
17
18
                  MR. NIEDERLUECKE: I'm sorry.
19
              (By Mr. Niederluecke) So this mounting
20
   means -- I'm sorry -- this support means on the DS 100
21
   provides height adjustability, doesn't it?
              That is correct.
22
        Α.
2.3
              That's a freedom to the user, correct?
        Q.
              That's an additional freedom to the user
24
25
   that's not covered in either claim element.
```

- Q. This is fixed, the DV -- the --
- A. I think you're --
- Q. Let me -- let me refer to the patent.
- 4 A. Yes, sir.
- Q. The patent's -- the patent's support means is
- 6 a fixed means.

2

3

13

14

15

16

20

21

22

- A. Yes, sir. And both of them are -- or the structures identified by the Court are fixed with respect to height of the arm center.
- Q. So your testimony is that this is equivalent, along with the pole -- don't forget the pole -- to a bolt going through a hole with a washer into a plug.
  - A. Yes, sir. For the ways that they transmit the weight and its overturning torque to accomplish the result of supporting the arm assemblies and displays from the base, that is my opinion, sir.
- Q. And give me, if you would, an example of something that supports an arm that doesn't do it by variable pressure and friction.
  - A. Well, sir, one thing that comes to mind would be if one had an integral casting, for example, where the arm and the column were an integral casting. That would be one example, sir.
- Q. So something a little closer to what we see right here (indicating), in fact, right?

```
1
        Α.
              I'm sorry, sir. I can't see that.
 2
              No, sir, that's not exactly what I was
3
   saying.
            That can be disassembled. I was talking about
   an integral casting where the horizontal portion and the
 4
   vertical part going down to the base are a single piece
 5
   of material.
6
 7
              So you're saying if this axis didn't have
        0.
8
   this little piece right here (indicating), this wouldn't
9
   be what you would consider to be equivalent to that
10
   structure?
11
              If it were a continuous integral piece, then
        Α.
   instead of using bearing pressures and friction, it
12
13
   would use internal stress distributions to accomplish
14
   the support means, sir.
15
              The result of the DS 100 says height
16
   adjustable and slidable on a pole, isn't it?
17
              That is correct.
        Α.
18
              And the structure in the support means that
        Q.
19
   you claim is equivalent supports in a fixed function,
20
   not slidable, correct?
21
              You're correct.
        Α.
22
              By the way, the DS 100 has another feature
2.3
   with this support. It allows the screens to rotate,
   doesn't it?
24
```

A. You are correct, sir.

```
1
        Q.
              That structure does not that's in the patent,
 2
   correct?
 3
              You're correct. That feature is not in the
        Α.
   patent.
 4
 5
           Let's stay on this since we are talking about
        Q.
   this structure.
6
 7
              The LX product, you believe that has an
8
   equivalent structure to the patented structure as well,
9
   right?
10
              Yes, sir.
        Α.
              This one's not disassembled, so it may be a
11
        0.
   little more difficult to understand what's on here, but
12
13
   you disassembled this, right?
14
           No, sir, I did not. I did a partial
15
   disassembly. I was instructed not to damage the unit,
16
   so I could not completely disassemble it.
              Do you -- do you know what's inside of this
17
        Q.
18
   box right here (indicating)?
19
        Α.
              Yes, sir, I do.
20
              And this is -- by the way, we're looking at
        Q.
21
   Exhibit -- Defense Exhibit 1004, the LX.
22
              And there are -- there are springs in that
23
   box, aren't there?
24
        Α.
              Yes, sir.
25
              And have you ever heard of something called
        Q.
```

```
1
   constant force technology?
 2
        Α.
              Yes, sir.
 3
              And constant force technology is technology
        0.
   where you can just kind of press it one place or
 4
 5
   another, and it's going to stay.
              Is that kind of how it works?
6
 7
              Yes, sir. It uses -- constant force
        Α.
8
   technology, as you described it, uses springs that are
9
   basically adjusted to support the majority of the weight
10
   of an object, in this case, the displays, and in
   addition to that, it has a frictional brake associated
11
   with it so that it will, by friction, stop at a position
12
13
   and support the weight.
14
              But it's a -- the user can apply a relatively
   small amount of additional force up or down to overcome
15
16
   that friction and move it to a new position, and then it
   will, again, stop, and the friction will brake it there.
17
18
              Right. So this support means actually has
        Q.
19
   the ability to go down --
20
        Α.
              Correct.
21
        0.
              -- right?
22
              And that's a spring in there, right?
2.3
              There's a spring and other components in
        Α.
24
   there and a frictional brake to hold it there.
25
              So we've got spring forces acting in this
        Q.
```

```
device, right?
 1
 2
        Α.
              Yes, we do.
              Okay. We don't have any spring forces acting
 3
        0.
 4
   in that device, right?
 5
              You are correct.
        Α.
              There's my marker.
 6
        Q.
 7
              And, in fact, this one, even better than the
 8
   DS 100, allows you to, just with fingerprints, adjust
 9
   the height, correct?
10
              Yes.
                    That's the advantage of the constant
   force technology and its braking system.
11
12
              Yeah. That's a result of the manner in
        Q.
13
   which this structure supports the arm, isn't it?
14
              It's a result of the way that arm is designed
   to allow height adjustment, and then, of course, once
15
16
   you stop it, it becomes a static support as covered by
   the claim.
17
18
              So what you want to do is you want to fix it
        Q.
19
   right now, right?
20
        Α.
              Yes, sir. I would say, in that position, you
21
   would find that it is being held -- the arm is being
22
   held above a surface, which is supposed to be the
23
   result, above the base, as are the displays, through an
24
   internal combination of springs creating forces and
25
   friction squeezing together. It has a brake element in
```

```
it, and it has other elements in it.
1
 2
              So, again, if I lean on this, it's going
  down, isn't it?
3
              You're exactly right, sir.
 4
 5
              Kind of back to -- that gets us really right
        Q.
  back to this kind of test.
6
 7
              What's -- what's the result we end up with
   for the mounting means, Dr. -- or the support means, Dr.
9
   Akin?
10
              The mounting means result is supporting the
   arm assemblies and the displays from the base.
11
        Q. Okay. That's the result. That's the result,
12
13
   right? That's what you just said to me.
14
              Yes, sir -- oh, no. I think I said that, but
15
   I believe that's wrong. Oh, no.
16
              Are we talking about mounting means or
17
   support means?
18
        Q. We're talking about support means here.
19
   And what is -- what is the way -- or the result -- we're
20
   looking at the result prong. What's the result for the
21
   support means?
22
              It supports the arm above the base.
        A .
2.3
              Okay. So, again, we have -- you just said
2.4
   supports the arm above the base. If we look at what the
25
   Court has indicated that we should apply for a function,
```

```
1
   supports the arm from the base.
 2
              So your testimony is, well, we're right back
3
   to function again, and if I can find any structure that
   gets me back to function, it's equivalent; isn't that
 5
   right?
              No. I've, obviously, misquoted, because the
6
 7
   result cannot be the same as the function, sir.
8
              Well, we'll let -- we'll see if -- what
        Q..
9
   the -- what your testimony was and what we heard, but
10
   that's what I heard.
              Now, let's -- if we can, let's get away from
11
12
   the support means and let's talk about the mounting
13
   means.
              Now, the mounting means in the accused
14
15
   structure is a ball and socket, among other things,
16
   correct?
17
              That is correct, sir.
        Α.
18
              And I've got a nice color drawing for people
        Q.
19
   like me that aren't as quick as you are, Doctor.
20
   Is this, in your view, an accurate representation of
   what the Court has identified as a structure that's
21
22
   required in the patent?
2.3
        Α.
              It is, sir.
24
              And that's a ball-and-socket joint, correct?
        0.
25
        Α.
              Yes, sir.
```

```
And that ball-and-socket joint, as part of
1
        Q.
 2
   the structure, is fixed in one part of the arm; is that
 3
   correct?
              Is it fixed at one point in the arm, sir?
 4
 5
              Yeah. I mean, it hooks into an arm at a
        Q.
   given spot, right?
6
 7
        Α.
              Yes, sir.
8
              Okay. And then it's fixed to the back of the
        Q.
9
   display, correct?
10
        Α.
              It is, sir.
11
              Okay. And you mentioned -- the back of the
        Q.
   display, you mentioned some industry standard display
12
13
   mount.
14
              Do you remember that?
              Yes. And I think I mentioned that there are
15
        Α.
16
   some standards for the dimensions between where screws
   are supposed to be located.
17
18
              Do you know what that standard's called?
        Q.
19
              I believe it's the -- called the VSA
20
   standard.
              The VSA standards?
21
        0.
22
              I believe that's it, sir.
        Α.
2.3
              Do you know who came up with the VSA
        Q.
   standards --
24
25
        A. I do not.
```

```
1
        Q.
           -- to mount a -- stands to the arm -- or to
 2
   the display?
 3
        A. I do not, sir. I thought it was a committee
   of industrial people, sir.
 4
 5
          Would it surprise you to know that Harry
        Q..
   Sweere, the founder of Ergotron, actually developed and
6
   contributed that VSA mount configuration to the
   Standards Committee?
9
              That would make sense to me that he would be
10
   one -- that his company would be represented on such a
11
   committee.
12
        Q. Now, if we look at -- so what we have here is
   a ball and socket hooked into a fixed location on an
13
14
   arm, correct?
15
        Α.
              Correct.
16
              And we go back to the DS 100 system. This is
        Q..
   a hinge (indicating), right?
17
18
        Α.
              Yes, sir.
19
        Q.
              It's not a ball and socket, correct?
20
        Α.
              It is not literally a ball and socket, no,
21
   sir.
22
             Correct. Now, this hinge is slidably
        Q.
2.3
   connected to the arm, isn't it?
          You're correct.
24
        Α.
25
        Q. It allows the user the freedom to put
```

```
1
   whatever size stand or whatever size display they want;
   isn't that correct?
 2
 3
              Within reason, yes, I would say that's
 4
   correct.
 5
              So one of the results we get is
        Q..
   flexibility -- make sure I spell that right -- in
6
   monitors; is that correct? That's a result of this
   sliding ability?
9
              Monitor size is, yes, sir.
              Okay. And this structure doesn't have that
10
   benefit, does it?
11
12
              No, sir, it does not.
13
              Now, this also moves in just one degree of
        Q.
14
   freedom, right?
15
        Α.
              That is correct.
16
              It is a hinge, just like a hard door, right?
        Q.
              Yes, sir.
17
        Α.
18
              So you can't have that full 360 degree of
        Q.
19
   freedom that Mr. Segar talked about with the ball and
20
   socket where you said you can kind of do everything.
21
              Do you remember that testimony?
22
              I -- I think I would disagree with you, sir.
        Α.
2.3
   I think maybe the question is not quite -- let me -- let
24
   me state what I think you said to me, sir.
25
              Are you asking me whether a single axis can
```

```
rotate a full 360 degrees around the axis? Is that your
1
 2
   question?
              No. I'm talking about -- I'm asking you
 3
        Ο.
   whether -- whether this hinge can rotate about any axis.
 4
 5
              No, sir. The hinge can only rotate about a
        Α.
   single axis, whereas a ball joint can rotate about three
6
   mutually perpendicular axes.
 8
              So it, as I said earlier, includes the hinge
9
   as a subset of its rotational abilities, that is, the
10
   rotational abilities of a ball and joint.
              I'm going to ask you this question that I
11
   asked you at your deposition since you've come up
12
13
   with -- you've come up with a structure for me.
14
              This whole subset idea, can you tell me what
15
   structure allows rotation in one device that is not
16
   going to be a subset of your ball and socket?
              I'm not sure I understand the question.
17
        Α.
18
   Are you asking me, is there another structure that I
19
   could suggest to you that would allow you to accomplish
20
   that rotation without being the hinge or a ball and
21
   socket?
22
              Or without being a subset of a ball and
        Q.
   socket, because that's what you -- that's how you found
2.3
24
   this to be equivalent, right? It's a subset of a ball
```

and socket.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

25

Q.

```
Yes. A hinge is a subset for rotational
     Α.
abilities of a ball and socket, but I'm not sure I
understand what you're saying in your question, sir.
           Well, let me step back.
     0.
           Mounting means also includes the means for
adjusting the angular orientation of the screens, right?
           No, sir. That's the adjusting means.
     Α.
           Okay. The adjusting means has the angular
     Q.
orientation, right?
     Α.
           It does.
           And it's the same structure as the mounting
     0.
means.
           It is the same physical structure, yes, sir.
     Α.
I'm not sure what question we've got pending.
           And my question is, can you tell me a device,
a structure, any structure, that has the function of
adjusting the angular position of the displays side to
side, like we talked about, that wouldn't be a subset of
this three-axis system?
     Α.
           Yes, sir.
           And what device would that be?
     0.
           Well, for example, I believe that a four-bar
     Α.
kinematic linkage would accomplish that rotational
```

ability in a substantially different way.

What did you call it?

```
A four-bar kinematic linkage.
1
        Α.
              Oh, okay.
 2
        Q.
3
              Now, with the hinge, I just rotated the back
   part (demonstrating). Did you see that?
 4
 5
              No, sir, I did not see that.
        Α.
              Here, I'll do it again (demonstrating).
6
 7
   There's the hinge.
8
        Α.
              Yes, sir.
9
        Q.
              I loosen it a little bit, and I rotate it.
10
   Do you see that?
11
              Yes, sir.
        Α.
12
        Q.
              Now it just goes up and down, correct?
13
        Α.
              Correct.
14
              And, in fact, when it just goes up and down
15
   on the DS 100, it now allows the screens to tilt, right?
16
        Α.
              That is correct.
              Now, you would agree with me that in this
17
18
   configuration, even if you mount screens on this, you
19
   mount displays on this --
20
        Α.
              All right, sir.
21
              -- it doesn't have the ability to angle -- it
        0.
   doesn't -- in this configuration right here, the screens
22
2.3
   are going to be up and down, right, tilt?
24
        Α.
              Correct.
25
              They can't pan, right, in this configuration?
```

```
1
        Α.
              Correct.
 2
        Q.
              Now, did you notice that one degree of
 3
   freedom on the DS 100 and how, when you move the
   displays, one of the other results you have is you're
 4
 5
   quaranteed that it's gong to stay in that same
   orientation?
6
 7
              So it doesn't matter whether I grab it down
   here or grab it up here or how I move these, I can reach
8
9
   across, and I can move them like that (demonstrating),
10
   can't I?
11
        Α.
              Correct, sir.
12
        Q.
              And no matter where I grab them and apply
13
   force, they're just going to move in one line, one
   angular motion, right?
14
15
              I would agree with that in general, yes.
16
        Q.
              Now, with the ball and socket, this is going
   to move differently, depending on where I touch it,
17
18
   right?
19
        Α.
              You are correct.
20
              So if I go like that or I go like this
        Q.
   (demonstrating), you're not in the line anymore, are
21
22
   you?
2.3
              Well, as you're pointing out, you can move it
        Α.
24
   in two different axes, but it still includes the
25
   side-to-side capability.
```

```
Q. Somewhere in there, right?
```

A. Yes, it's present.

1

2

9

10

11

12

16

17

18

- Q. But -- but -- but to get it to move exactly side to side, I'd have to grab this with two hands or I'd have to be really right on that exact spot -- and I didn't hit it there; we'll try it again and see -- really on that -- almost that exact spot to get it to turn side to side like a hinge does (demonstrating).
  - A. I would agree that there would be a tendency for the ball joint to rotate about more than one axis simultaneously, depending on how you grabbed it, how you moved it.
- Q. So here's another result: Controlled motion versus uncontrolled motion (demonstrating). Wouldn't you agree with me?
  - A. I wouldn't go so far as to call it uncontrolled. I would -- I would simply observe that it is an additional rotational ability beyond the claim element that's not relevant to the claims at discussion.
- Q. Now, let's talk about the way it's supported, the way the hinge supports the display, okay?
- 22 A. Yes.
- 23 Q. This hinge --
- A. The way the hinge mounts the display?
- 25 Q. The way it mounts the display to support the

```
weight, I think you said.
1
2
        Α.
              Yes. All right.
              This hinge on the DS 100 --
3
        0.
 4
              All right.
        Α.
 5
              -- supports the weight by a -- by a shear
        Q.
   force essentially, right?
6
 7
        Α.
              No, sir.
8
        Q.
              It's not friction, is it?
9
        Α.
              Oh, yes, it is, sir.
10
        Q.
              Okay. Because I remember -- I remember what
11
   the --
12
              In part it's -- I said, in part, it's
        Α.
13
   friction.
              Friction and variable force.
14
        Ο.
15
              Variable pressure and variable friction that
16
   results in supporting the weight and the overturning
   torque of the displays being in front of the arm.
17
18
              So it's mounted the same way that a support
        Q .
19
   structure is, right? They both rely on variable
20
   bearing, pressure, and friction.
21
        Α.
              They're not mounted in the same way, sir.
22
   They have different structures, so they are both
2.3
   accomplishing that in substantially the same way,
24
   however, for the mounting means.
25
        Q. And so if I -- if I press down on this
```

```
1
   (demonstrating) --
 2
        Α.
              Yes.
             -- the DS 100 hinge, because it's relying on
 3
        Ο.
   friction to support the mount, is this going to slide at
 4
 5
   some point? Is it going to slip?
              It's not going to slip, no, sir.
6
 7
              Okay. If I happen to lean on this one,
        Q.
   what's going on happen? And I'm talking about the Mass
8
9
   product with the ball and socket.
10
              Well, in that case, you have -- because you
   were pushing down, you have caused the display to go
11
   forward in sort of a tilting mode.
12
13
              It's -- it's supporting it by friction.
        Ο.
                                                        The
   ball and socket relies on friction, right?
14
15
              The ball and socket is relying on friction on
        Α.
   the bearing surfaces to support the -- to mount the
16
   displays, as is the DS 100.
17
18
        Q. You're sure about that. You're sure that --
19
   you're sure that this is a friction that I can overcome.
20
   You explained it with the box. I remember the box on
21
   the floor. I can overcome this friction before this
22
   device breaks, right?
              I did not say that, sir, because you are
2.3
2.4
   pushing down. I said that the friction that is present
25
   is that there's a horizontal surface at the top of the
```

```
hinge, and there's a horizontal surface at the bottom of
1
 2
   the hinge, and you're trying to rotate it forward, tilt
 3
   it over.
 4
              And so the force on the top, horizontally,
 5
   friction will pushing one direction. The friction force
   on the bottom will be in the other direction. They're
6
   separated by a distance, a lever arm, and that
8
   accomplishes, in part, resisting the overturning torque.
9
   Now, in addition, you're primarily pushing down on the
10
   joint, which is putting more weight on it. So friction
   has to be present in the hinge joint as well.
11
12
              Is that the primary reason this display is
        Q.
13
   not going town right now, is friction? Is that what
   your testimony is, Doctor?
14
15
              Neither I or Dr. Stoll, when asked to do
16
   calculations on that -- so I can't give you, you know, a
   calculated answer, but I would agree with you that in
17
18
   this device, I would think that the majority is being
19
   carried by the bearing pressure but not all.
20
              I can scoot these displays with the accused
   hinge like that (demonstrating), if I wanted to,
21
   couldn't I?
22
2.3
        Α.
              Yes, sir.
24
              Can't do it with the -- with the '798
   structure, can I?
25
```

```
1
        Α.
              No, sir.
 2
        Q.
              We've got more sliding.
 3
              All right. Let's try to get through this.
 4
   It's been a long day.
 5
              The LX also has hinges, does it not?
              It does indeed.
 6
        Α.
 7
              And they go side to side like the DS 100?
        Q.
 8
        Α.
              Correct.
 9
        Q.
              Again, the LX slides, doesn't it?
10
              You're correct, sir.
        Α.
11
              It doesn't have a mount that goes into a
        0.
   hole, does it?
12
13
        Α.
              It does not.
14
              This provides a slidable support to the
        Ο.
15
   display, doesn't it?
16
        Α.
              Yes, sir.
              And that '978 structure does not, correct?
17
        Q.
18
              You are correct, sir.
        Α.
19
              Dr. Akin, in each of your analyses of the
        Q.
20
   structure for the means-plus-function, you rely on these
21
   terms of variable pressure -- or I'm sorry -- variable
22
   bearing pressure and friction, correct?
2.3
        Α.
              Yes, sir.
24
              And you rely on those regardless of whether
        0.
```

you're talking about the mounting means or whether

```
you're talking about the support means, correct?
1
 2
              I found those ways in both the supporting
 3
   means and the mounting means, yes.
              So you found two types of forces that are
 4
 5
   present in basically all the mounting stuff we've looked
   at and the support stuff we've looked at?
6
 7
              Forces and torques, yes.
        Α.
 8
              And so your conclusion is that based on
        Q.
9
   somebody of ordinary skill in the art who's either just
10
   graduated from college or has been out for three years,
   that somebody in college with a degree, if I asked them,
11
12
   is a hinge equivalent to a ball and socket, your
13
   testimony is that that college graduate is going to say
14
   yes?
15
              No, sir, that's not my testimony. Whether or
16
   not they might be equivalent -- equivalent would depend
   on the application, because there are other aspects
17
18
   other than just rotation.
19
              What I have said is that the single degree of
20
   freedom axis rotation, the visible part of a hinge
21
   action is a subset of the more general 3 degrees of
   rotation of a ball joint.
22
2.3
                  MR. NIEDERLUECKE: I'm getting close,
24
   Your Honor. If you want to keep going for just a slight
```

while longer, I'll be done.

```
1
                  THE COURT: All right.
 2
        0.
              (By Mr. Niederluecke) Dr. Akin --
3
              Yes, sir.
        Α.
              -- you explained to us in your direct that
 4
5
   the DS 100 device is a term of art, but it's not a
   staple article of goods or staple goods; is that right?
6
 7
              That's my opinion, yes.
        Α.
8
              And so we all understand what you -- what you
        Q..
   mean, is that there's only one particular way to use
10
   this device, and it's an infringing way; is that right?
            As it exists there, it is intended, in my
11
        Α.
   opinion, to be combined with a pair of displays which
12
13
   would always form an infringing system.
14
           So you're just looking at a device that
15
   allows -- as it's here, that allows two displays to
16
   tilt?
17
              Yes, sir. Because, as you clearly
        Α.
18
   illustrated for us, it is easy to reconfigure those
   joints into a mode that would be an infringing mode --
19
20
        Q. Dr. Akin, I'm going to stop you there. You
21
   don't have that in your report, do you?
22
   In fact, let me ask you --
2.3
                  MR. NELSON: Your Honor, may we approach,
24
   please?
25
                  THE COURT: Yes, you may.
```

```
(Bench conference.)
1
 2
                  MR. NELSON: I believe what's happened
3
   is, he was trying to give a truthful answer, and
   Mr. Niederluecke cut him off.
 4
 5
                  And Mr. Niederluecke is going to open the
   door and ask a question, and Dr. Akin has to give a
6
   response, and Dr. Akin should be able to give his entire
8
   response to the question.
9
                  MR. NIEDERLUECKE: And he's brought this
10
   up sideways through the substantially non-infringing
11
   uses.
12
                  What I'd like to -- Your Honor, what I'd
13
   like to tell him is, I want him to focus on the
14
   structure as it's shown here.
15
                  MR. NELSON: He just cut Dr. Akin off.
16
                  MR. NIEDERLUECKE: I did, because he was
   about to testify to something that's not in his report.
17
18
   And in fact, as I said --
19
                  THE COURT: What was the question that
20
   you asked?
21
                  MR. NIEDERLUECKE: The question was
22
   whether or not -- I was asking him about the tilting,
2.3
   and so this configuration, as it sits here, doesn't
24
   infringe.
25
                  And he was about to go into the
```

```
explanation that he hasn't brought any expert opinion
1
   on, which is -- as we talked about earlier, which is you
 2
   could -- well, that you could just turn them around, and
 3
   then it wouldn't be capable of infringement. And that's
 4
   not the basis of his infringement analysis.
 5
                  MR. NELSON: He's got to give a truthful
6
 7
   answer to that. He can't cut him off. He has -- he has
   asked the question. He has just opened the door to the
8
9
   question.
10
                  MR. NIEDERLUECKE: I can rephrase the
11
   question and say, I want you to focus on just as it is
12
   setting here.
13
                  MR. NELSON: It doesn't really matter --
                  THE COURT: Well, I'll allow him to ask
14
                  I think you've opened the door with it.
15
   the question.
16
                  (Bench conference concluded.)
              (By Mr. Niederluecke) Dr. Akin, I want to
17
        Q.
18
   analyze this product just as it's configured here, okay?
19
   And my question is, just as it's configured here --
20
        Α.
              Yes, sir.
21
              -- it provides tilting, correct?
22
              Correct.
        Α.
              And it doesn't provide the angling towards
2.3
24
   each other to a desired degree as the patent requires,
25
   correct?
```

```
1
              You are correct.
        Α.
 2
              Dr. Akin, you saw some fixtures put up on the
 3
  board that were some instruction manuals, correct?
              Yes, sir.
        Α.
 4
 5
              You've also seen that Ergotron advertises the
   use of its product as being able to either tilt or pan,
 6
   correct?
 8
        Α.
              You are correct. I did not find that in the
   installation manual, but there was at least one document
10
   presented by Ergotron that showed that, sir.
11
              This is a mounting solution product
12
   selection. Do you see that?
13
              I'm looking at it, sir. It's a little bit
   out of focus for me, sir.
14
15
              It may just be a bad picture.
16
        Α.
              Are you referring to the side view up at the
17
   upper left portion?
18
        Q. Well, I just want to identify the document,
19
   so we're clear.
20
                  MR. NELSON: Your Honor, could we
21
   approach?
22
                  THE COURT: Yes.
2.3
                  (Bench conference.)
24
                  MR. NELSON: It's now seven minutes past
```

the hour, and we would request -- there doesn't appear

```
to be a stopping point in sight. We're going to have at
1
 2
   least a couple of minutes of redirect. We would ask
   that perhaps we take a break for the evening at this
3
   point.
 4
 5
                  MR. NIEDERLUECKE: I -- literally, I've
   got like five minutes left, and I'm done.
6
 7
                  THE COURT: All right.
8
                   (Bench conference concluded.)
9
        Q.
              (By Mr. Niederluecke) Dr. Akin, do you see in
10
   the upper left-hand corner, it says DS 100?
11
        Α.
              I see a vertical monitors pair, sir, I've not
   considered before.
12
              Well, we'll fix that, and we'll give you this
13
        0.
   DS 100 series.
14
15
        Α.
              Thank you, sir.
16
        Q..
              You recognize those series on the bottom,
   right, those configuration options?
17
18
        Α.
              Again, it's so out of focus for me, sir --
19
   oh, that?
20
        Q.
              How about that?
21
              Sir, it's out of focus. Could you give me
        Α.
22
   the hard copy or -- I mean, that's getting better, sir.
2.3
              Okay. Let me roll it here, and I'll freeze
        Q.
24
   it.
25
        Α.
              Okay. You are -- I think it says
```

```
freestanding base, cross bar.
1
              That's the DS 100 dual, isn't it?
 2
 3
              Two sliding pivots. It appears to be, yes,
 4
   sir.
              Okay. And if you look down by my fingers --
 5
        Q.
   you can see my pen on my finger. I apologize.
6
 7
              All right, sir.
        Α.
8
              You have a side view right next to my left
        Q..
   finger there that shows that the LCD can be put in a
10
   configuration that tilts up to 180 degrees forward and
   back, correct?
11
              That's -- well, I'm not sure that it
12
        Α.
   illustrates a 180-degree aspect, but it does illustrate
13
14
   that it can tilt as you have identified, sir.
15
              So in Ergotron's advertisement --
16
             You're correct. It does say up to 180
        Α.
   degrees. I couldn't quite read that.
17
18
            Okay. So in their advertisements, they
        Q.
19
   actually advertise that this system can be used to put
20
   it in that tilt fashion as well, correct?
21
        Α.
              You are probably correct, sir. I do not
22
   recall seeing an advertisement of that, but I will
2.3
   assume you can produce one for me. I don't see that
24
   it's unreasonable to expect that.
25
        Q. And isn't it true, Dr. Akin, that you don't
```

```
know how end users set up the DS 100 system, do you?
1
              Well, other than the fact that the
 2
 3
   installation manual instructs them to mount the
   monitors, I suggest -- I guess that's -- would be what I
 4
 5
   would know.
        Q.
6
              Okay.
 7
              They would mount the monitors to the hinge.
        Α.
8
        Q.
              Okay. So you saw the installation manual?
9
        Α.
              Yes, sir.
10
              But you don't know -- you didn't go talk to
   any customers and say, how do you mount this, correct?
11
12
              I did not, sir.
        Α.
13
              Whether they prefer to have it in a tilting
        0.
14
   function or a panning function?
              You're correct.
15
        Α.
16
              Okay. And so one non-infringing way to set
        Q.
   this up is to set it up so it doesn't move, have it all
17
18
   finally bolted down in a tilting fashion; isn't that
19
   correct?
20
        Α.
              If the hinges, for example, were permanently
21
   in that position, welded to the arms --
22
              Well, let's say slide -- slidably moving,
        Q.
2.3
   but --
24
                  MR. NELSON: Again, Your Honor --
25
              (By Mr. Niederluecke) -- in this -- in
        Q.
```

```
1
   this --
 2
                  THE COURT: Excuse me.
              (By Mr. Niederluecke) -- in this tilting
 3
        Q.
   fashion or --
 4
 5
                  THE COURT: Counsel, just a moment.
                                                        Wе
6
   have an objection.
 7
                  (Bench conference.)
8
                  MR. NELSON: He has, again, cut off
9
   Dr. Akin in mid sentence so that he cannot say -- to
10
   finish the answer. We appreciate it to give Dr. Akin
   the ability to ask the -- to answer the question.
11
12
                  He has opened the door here, and he can't
13
   ask the question and get an answer he doesn't like and
   then cut him off in mid sentence.
14
15
                  THE COURT: Let him finish his answer.
16
                  (Bench conference concluded.)
17
                  THE COURT: All right, Dr. Akin. You may
18
   finish your answer.
19
              I was saying, sir, that if the hinge were
20
   welded or somehow permanently affixed, even if it were
21
   slidable, but permanently affixed and could only tilt,
22
   then I would agree with you, in my opinion, that that
   would be a non-infringing product, sir.
2.3
24
              (By Mr. Niederluecke) Dr. Akin, how long have
        0.
25
   you been working as a paid technical consultant?
```

```
A. Since 1968, sir.
```

- Q. Forty years?
- 3 A. Forty years, yeah. Time flies when you're
- 4 having fun.

1

- 5 Q. And you've been acting as a paid expert
- 6 witness in about 35 cases?
- 7 A. Oh, no, sir, not -- not that I recall. I
- 8 would think, over the 40 years, I would sort of remember
- 9 approximately 20 cases. I really don't remember the
- 10 number. Some of them product liability cases and some
- 11 of them patent cases.
- 12 Q. And you're paid to be here, right?
- 13 A. I am paid for my time required to develop my
- 14 opinions, yes, sir.
- 15 Q. And that's at \$350 an hour?
- 16 A. Yes, sir.
- 17 Q. And you have provided the opinions you
- 18 provided on the stand today, correct?
- 19 A. Yes, sir.
- 20 Q. And you provide -- you anticipate providing
- 21 an opinion regarding whether or not the '978 patent is
- 22 invalid, correct?
- 23 A. You are correct.
- 24 Q. Okay. And you provided an opinion about
- 25 whether or not the Mass product infringes, correct,

```
whether the Mass -- well, first, whether or not the Mass
1
   product is covered by the '978 patent, correct?
 2
              I have rendered that opinion, yes, sir.
 3
              Yes. And you've also rendered an opinion
 4
 5
   whether or not the Mass product infringes, right?
              I don't understand, sir.
6
        Α.
 7
              Isn't it true, Dr. Akin, that you provided an
        Q..
   opinion in this case, on behalf of Plaintiffs, that that
   Mass product you see right there did not infringe Dell's
10
   '170 patent?
        A. I would have to go back and review my report
11
12
   on the '170 patent, sir.
13
              You don't know, as you sit on the stand right
   now, if you opined that the '170 patent was not
14
15
   infringed by that product?
16
              I developed over 450 pages of report, sir, so
        Α.
   I have to admit, at the moment, I cannot remember.
17
18
              So you didn't know if you were going to come
        Q..
19
   in here and say, you know, whether it infringes or you
20
   were going to come in here and say it doesn't infringe,
21
   correct?
22
              I believe my instructions were -- was that I
   would not be testifying about the '170 patent, so I did
2.3
24
   not review my -- that portion of my report, sir.
```

MR. NIEDERLUECKE: Your Honor, may I

```
approach? And I just have one more question.
 1
                  THE COURT: All right.
 2
                  MR. NIEDERLUECKE: Or two more, actually.
 3
               (By Mr. Niederluecke) If I can give you your
 4
        0.
 5
   report, and if you could just read the title of it.
              Yes. The title of this report is Rebuttal
 6
 7
   Report to Expert Report of Dr. Ariz K. Silzars dated
   July the 2nd, 2008, and I am the author of this report
 9
   for Mass Engineered.
10
              And in that report, is it not correct that
11
   you opined that the Mass device did not infringe the
   claims of Dell's '170 patent?
12
13
        Α.
              I assume that will be on the page that you
   marked, sir?
14
15
              Could be.
        Q.
16
              You are correct. That is a summary of my
        Α.
17
   opinion on Page 7 of this report.
18
              And you heard the testimony here of
        Q.
19
   Mr. Moscovitch that he admits they infringe.
20
        Α.
              Yes, I heard that testimony.
21
        0.
              Thank you, Doctor.
22
        Α.
              You're welcome, sir.
2.3
                  THE COURT: Redirect?
24
                  MR. NELSON: I have one question.
25
                     REDIRECT EXAMINATION
```

```
BY MR. NELSON:
1
 2
              Dr. Akin, do height adjustability or leaning
 3
   on monitors or any of these other functions that
   Mr. Niederluecke demonstrated have anything to do with
   the functions claimed in Claim 16 and Claim 17 of the
 5
6
   patent?
 7
        Α.
              No.
 8
                  MR. NELSON: Thank you.
9
                  THE COURT: All right. Very well.
10
   May this witness be excused -- well, no further
11
   questions?
12
                  MR. NIEDERLUECKE: No further questions,
13
   Your Honor.
14
                  THE COURT: Thank you. You may stand
15
   down.
                  THE WITNESS: Thank you, Your Honor.
16
17
                  THE COURT: All right. Ladies and
18
   Gentlemen of the Jury, let me visit with you just a
19
   minute about where we are.
20
                  I have allowed each side in this case up
21
   to 15 hours of testimony. As it currently stands, the
   Plaintiff has used 7 hours, and the Defendant has used 8
22
2.3
   hours. Well, that adds up to 15, which means we've
24
   still got another 15 hours to go of testimony, if they
25
   use it all.
```

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

2.3

24

```
Now, they may be kind and gracious and
give you some time back, and I will be encouraging them
to do that.
               I had told you that we were going to try
to finish the evidence on Monday, and that is still my
hope, but in order to do so, we're going to have to work
very hard tomorrow, Friday, and on Monday to get through
with the evidence.
               My hope would be that we could finish the
evidence on Monday, come back on Tuesday morning; I
would deliver my charge to you; you would hear closing
arguments; and then by late morning or certainly lunch,
at that time you could begin your deliberations on
Tuesday.
               If we're not able to complete the
evidence on Monday, then there's a very good chance it
will bleed over long enough into Tuesday that we won't
have enough time to get everything done on Tuesday, and
we'll come back on Wednesday.
               So my question to you is -- and I want
you -- we want to work at your convenience, because
y'all are being, I know, greatly inconvenienced to do
your public duty and service to be here as jurors, and I
know both sides and the Court greatly appreciate that.
Would it inconvenience anyone to start at 8:30 in the
```

```
morning and perhaps go until 5:30 tomorrow afternoon?
1
 2
                  If it would, raise your hand. Nobody is
   going to be mad at you. We'll understand.
3
                  All right. Would you rather start at
 4
 5
   8:30 and maybe go till 5:30 tomorrow and maybe do that
   again on Monday to, hopefully, get through with the
6
   evidence on Monday without the necessity of going over
   into Wednesday? All of -- who would be in favor of
8
9
   that, please raise your hands.
10
                  I thought that might be the case. I'm
   pretty good at predicting juries, so...
11
12
                  All right. Well, we'll do that then.
                                                          Ιf
13
   y'all will -- wouldn't mind getting up a little bit
   earlier in the morning, I'm driving back and forth from
14
15
   Tyler. I don't like getting up earlier either, but I
16
   think that's what we really need to do to try to get
   through. I know that nobody wants to work on Saturday
17
18
   or Sunday.
19
                  So we'll see you back here in the
20
   morning. Please plan to be here ready to go at 8:30,
21
   and attorneys be ready to go, and we're going to start
22
   the evidence promptly at 8:30.
2.3
                  The jury is excused.
                  COURT SECURITY OFFICER: All rise.
24
25
                  THE COURT: Be adjourned.
```

```
1
                   (Recess.)
2
3
 4
 5
                          CERTIFICATION
6
 7
                 I HEREBY CERTIFY that the foregoing is a
8
   true and correct transcript from the stenographic notes
9
   of the proceedings in the above-entitled matter to the
  best of my ability.
10
11
12
13
14
   /s/
   SUSAN SIMMONS, CSR
                                          Date
15
   Official Court Reporter
   State of Texas No.: 267
16
  Expiration Date: 12/31/08
17
18
19
   /s/__
   JUDITH WERLINGER, CSR
                                              Date
20
   Deputy Official Court Reporter
   State of Texas No.: 731
21
   Expiration Date 12/31/08
22
2.3
24
25
```